986/16

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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April 17 - 23, 1986

ALMOND OIL, SWEET (BELGIUM). Wants sweet almond oil. Quantity: 40 MT monthly. Quality: U.S.P. Quote: CIF/Antwerp and FOB. Packaging: to be specified by exporter. Delivery: ASAP after placement of order. CONTACT: Mr. Mosselman, Ets. Rene Mosselman, Rue du Labeur 3, B-1070 Brussels, Belgium. Phone: (0) 2/ 524 39 47. Telex: 23533 MOSS B. (WK 17/TOFAS 0023)

ALPINE GRASS, AND MILLET (ALGERIA). ONAPSA HAS ISSUED A TENDER FOR 500 TONS OF 'ALPISTE' OR ALPINE GRASS AND 50 TONS OF MILLET. TENDER SPECIFICATIONS MAY BE OBTAINED FROM THE ABOVE ADDRESS. OFFERS MUST BE RECEIVED AT ONAPSA ON OR BEFORE MAY 23. 1986. AND CAN BE MAILED IN. OFFERS MUST BE ENCLOSED IN TWO SEALED ENVELOPES WITH THE OUTER ENVELOPE MARKED ONLY AS FOLLOWS: APPEL D OFFRES INTERNATIONAL ALPISTE ET MILLET-NE PAS OUVRIR. CONTACT: DIRECTION GENERALE, OFFICE NATIONAL DES APPROVISIONNEMENTS ET DES SERVICES AGRICOLES (ONAPSA), CHEMIN HASSEN BENAAMANE, LES OLIVIERS, BIRMANDREIS, B.P. NO. 57, ALGIERS, ALGERIA. PHONE: 56 19.60 OR 56 19-47. TELEX: 62325 OR 62326 DZ. (WK 17/TOFAS 0053)

BRAHMAN AND NELORE BEEF CATTLE (ECUADOR). QUANTITY: 5 BRAHMAN BULLS, 40 NELORE HEIFERS, 5 BROWN SWISS BULLS, 40 BROWN SWISS HEIFERS. QUALITY: IN BOTH CASES THE BULLS SHOULD NOT BE OVER THREE YEARS OLD; REGISTERED IN THE RESPECTIVE ASSOCIATIONS; WITH PEDIGREE. THE HEIFERS MUST BE PREGNANT AND NEAR TO THEIR FIRST LABOR; (UNDER THREE YEARS OLD). WITH PEDIGREE AND REILSTERED. PACKAGING: WOODEN BOXES. DELIVERY: JULY, 1986. OTHER REQ: THEY SHOULD BE ACCORDING TO THE U.S. HEALTH REQUIREMENTS. QUOTE: FOB U.S. PORT AND C&F GUAYAQUIL. BANK REF: BANCO INTERNACIONAL, AGENCIA EMPALME, ATTN. LIZARDO MACIAS INTRIAGO. CONTACT: RAFAEL SANTIAGO ALIAGA, HACIENDA LA LINDA, P.O. BOX 6178, GUAYAQUIL, ECUADOR. PHONE: 353302 -350442. (WK 17/TOFAS 0048)

CANNED APRICOTS, PEACHES, PEARS, PINEAPPLES AND MIXED FRUITS (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT MIXED CONTAINER. QUALITY: HIGHEST. PACKAGING: CONSUMER SIZE CANS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0059)

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AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

CANNED BEANS (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT MIXED CONTAINER. QUALITY: HIGHEST. PACKAGING: CONSUMER SIZE CANS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0058)

CANNED FRUIT JUICES (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONSOLIDATED CONTAINER. QUALITY: HIGHEST QUALITY U.S. FRUIT JUICES PARTICULARLY ORANGE, APPLE, PINEAPPLE GRAPE AND GRAPEFRUIT ETC. PACKAGING: CONSUMER SIZE CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0078)

CANNED FRUITS (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONSOLIDATED CONTAINER. QUALITY: HIGHEST QUALITY CANNED FRUITS PARTICULARLY APRICOTS, PEARS, PEACHES, PINEAPPLES AND CHERRIES. PACKAGING: CONSUMER SIZE CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0074)

CANNED ORANGE, PINEAPPLE, GRAPEFRUIT AND GRAPE JUICES (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT MIXED CONTAINER. QUALITY: HIGHEST. PACKAGING: CONSUMER SIZE CANS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0060)

CANNED PEAS, CARROTS, SWEET CORN, MIXED VEGETABLES (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT MIXED CONTAINER. QUALITY: HIGHEST. PACKAGING: CONSUMER SIZE CANS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0061)

CANNED VEGETABLES (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20 FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY CANNED VEGETABLES PARTICULARLY BEANS, PEAS, CARROTS, SWEET CORN, ARTICHOKES, MIXED VEGETABLE, SPINACH ETC. PACKAGING: CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0080)

CANNED WHOLE PEELED TOMATOES AND POTATOES (YEMEN ARAB REPUBLIC). Quantity: 3 containers of each. Quality: standard. Packaging: tomatoes 190 gr cans potatoes 300/450 gr cans. Delivery: end of December 1986. Other req: Arabic labeling, production/expiration date. Quote: C&F Hodeidah. Bank ref: Arab Bank Limited, Hodeidah. CONTACT: Ahmed Omer Mohamed, Omer M. Taleb Al-Absi Stores, P.O. Box 3914, Hodeidah, Yemen Arab Republic. Telex: 5625 GAZAT YE. Cable: OMABSI. Phone: 245400/238196. (WK 17/TOFAS 0010)

CHICKPEAS (COLOMBIA). IMPORTER IS A WHOLESALER LOCATED IN THE MEDELLIN MAIN MARKET AND WANTS TO BUY 50 METRIC TONS OF CHICKPEAS TOP QUALITY, IN 100 POUND BAGS. FOB AND CIF BARRANQUILLA COLOMBIA PRICE QUOTES ARE REQUIRED. BANK REFERENCE CAN BE OBTAINED FROM BANCO DE COLOMBIA, CENTRAL MAYORISTA BRANCH OFFICE, AND BANCO GANADERO, GUAYAQUIL BRANCH OFFICE IN MEDELLIN, COLOMBIA. CONTACT: WILLIAM HOYOS, DARIO ALZATE MEDINA, P.O. BOX 13037, MEDELLIN, COLOMBIA. TELEX: 65067 FNA CO. PHONE: 45-9039/85-2885. (WK 17/TOFAS 0088)

CHICKPEAS (KUWAIT). MEDIUM SIZED IMPORTER/DISTRIBUTOR OF FOODSTUFFS ESTABLISHED IN KUWAIT SINCE 1970 WITH ANNUAL SALES OF OVER 5 MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER MONTHLY. QUALITY: NO 9 AND NO 10. PACKAGING: 40 KILO JUTE BAGS. DELIVERY: IMMEDIATE (FIRST SHIPMENT). OTHER REQ: ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION /EXPIRY DATES REQUIRED. QUOTE: C&F AND CIF KUWAIT. BANK REF: THE COMMERCIAL BANK OF KUWAIT AND THE BURGAN BANK KUWAIT. CONTACT: MR. ABDUL WAHID SAMAWI, SHADWAN TRADING CO WLL, P.O. BOX 22577, SAFAT, KUWAIT. TELEX: 22532 SHADEE KT. PHONE: 830412-833275. (WK 17/TOFAS 0053)

READEX FICHE best copy available

CORN (EGYPT). Quantity: 500 MT. Quality: U.S. No. 2 yellow corn. Quote: C&F Alexandria 50 kg. bag and bulk. Delivery: to be arranged with the importer. CONTACT: Aly M. Shoukry, Vartco Trading & Agencies, 24, Hussein Hegazy, El Saieda, Zeinab, Cairo, Egypt. Telex: 21379 SHOPT UN. Phone: 3540394. (WK 17/TOFAS 0035)

CORN OIL (EGYPT). Quantity: 4, twenty foot containers every 60 days. Quality: Corn oil produced from corn embryo grains.. Specifications: cartons of 12 x 1 liter, labeled bottles on which the kind of oil, its grade, net weight, name and trade market of the producer, country of origin and manufacture date are declared. Quote: C&F Alexandria CONTACT: Youssif Tobah, Arab Development Company Ltd., 17, Kasr El Nil Street, Cairo, Egypt. Telex: 92719 TOBAH UN. Phone: 762185/751243. (WK 17/TOFAS 0034)

CORN OIL/SUNFLOWERSEED OIL/SOYBEAN OIL (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONSOLIDATED CONTAINER. QUALITY: HIGHEST QUALITY FULLY REFINED OIL. PACKAGING: CONSUMER CANS OF 1 LITER AND 3 LITER NYLON CONTAINERS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0079)

CRACKERS/PRETZELS (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20 FT CONTAINERS. QUALITY: HIGHEST. PACKAGING: CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0073)

CRUDE PEANUT OIL (MALAYSIA). QUANTITY: 100 MT PER ORDER. QUALITY: GRADE A. PACKAGING: NEW STEEL DRUMS OF 190 KG. DELIVERY: PROMPT. QUOTE: C&F PORT KELANG. BANK REF: BANK OF AMERICA. CONTACT: E.K. YAP, LAM SOON (M) BERHAD, PO BOX 8, 46700 PETALING JAYA, SELANGOR, MALAYSIA. TELEX: MA 37671. CABLE: LAMSOAP, PETALING JAYA. PHONE: (03) 7572755 & 7572925. (WK 17/TOFAS 0076)

DRIED ALMONDS, PISTACHIOS, FILBERTS, MIXED NUTS (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE CONSOLIDATED 20 FT CONTAINER. QUALITY: HIGHEST QUALITY FULL ROASTED/DRY ROASTED. PACKAGING: CONSUMER SIZE VACUM PACKS, JARS, CANS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAN 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0082)

DRY BEANS, PEAS, LENTILS, POPCORN (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20 FT CONTAINERLOADS. QUALITY: HIGHEST QUALITY DRY NAVY AND GREAT NORTHERN BEANS, BLACK EYE PEAS, YELLOW DRY PEAS WHOLE GREEN LENTILS, RED SPLIT LENTILS AND POPCORN. PACKAGING: 100 LB. DOUBLE JUTE OR SIMILAR BAGS FOR THE PULSES; CONSUMER PACKS FOR THE POPCORN. DELIVERY: ASAP. OTHER REQ: PRODUCTION AND EXPIRY DATES ON EACH BAG REQUIRED. FOR POPCORN: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, OMAN. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0084)

DRY PULSES (QATAR). LEADING QATARI FOOD IMPORTER/DISTRIBUTOR/RETAILER REQUESTS QUOTATION FROM U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20 FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY U.S. DRY PULSES PARTICULARLY WHOLE GREEN AND YELLOW SPLIT LENTILS, GREEN MUNG BEANS AND YELLOW DRY PEAS, GREAT NORTHERN, RED KIDNEY AND NAVY BEANS, BLACK-EYE PEAS. PACKAGING: 25 KILO BAGS. DELIVERY: ASAP. OTHER REQ: PRODUCTION/EXPIRY DATES REQUIRED ON EACH BAG. QUOTE: C&F DOHA, QATAR. CONTACT: MR. JAMES J. PULIKKAL, FOOD CENTRE, P.O. BOX 5164, DOHA, QATAR. TELEX: 4509 FOOD DH. PHONE: 427432/427488. (WK 17/TOFAS 0071)

FILBERTS IN-SHELL (WEST GERMANY). Quantity: 40' and 20' containers. Quality: in-shell, U.S. No. 1; size jumbo; large; and medium. Packaging: packed in 50 lbs bags. Other: This agency was established in 1978. Delivery: ASAP. Quote: FAS per lb. Bank ref: Vereins - und Westbank, Elmshorn. CONTACT: Mr. Grabowski, Fa. Georg Goeck, Fruchthof, D-2000 Hamburg 1, West Germany. Phone: (040) 33 57 74. Telex: 211 266 GOEK D. (WK 17/TOFAS 0030)

FILBERTS, SHELLED (KUWAIT). MEDIUM SIZED IMPORTER/DISTRIBUTOR OF FOODSTUFFS ESTABLISHED IN KUWAIT SINCE 1970 WITH ANNUAL SALES OF OVER 5 MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER EVERY 2-3 MONTHS. QUALITY: BROWN EXTRA LARGE SHELLED/BLANCHED FILBERTS. PACKAGING: 50 LB. BOXES. DELIVERY: IMMEDIATE (FIRST SHIPMENT). OTHER REQ: ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F AND CIF KUWAIT. BANK REF: THE COMMERCIAL BANK OF KUWAIT AND THE BURGAN BANK KUWAIT. CONTACT: MR. ABDUL WAHID SAMAWI, SHADWAN TRADING CO WLL, P.O. BOX 22577, SAFAT, KUWAIT. TELEX: 22532 SHADEE KT. PHONE: 830412/833275. (WK 17/TOFAS 0051)

FROZEN CHICKEN PARTS, WHOLE TURKEYS AND DUCKS (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: CONSOLIDATED CONTAINER LOADS. QUALITY: US NO 1. PACKAGING: CONSUMER SIZE PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0075)

FROZEN FISH (EGYPT). Quantity: 100-150 MT. Quality: frozen red mullet (15-18 cms length/piece). Delivery: ASAP. Quote: CIF Port Said including 6% commission for Free Zone Trade and insurance against all risks including Egyptian authorities refusal in favor of supplier and on his own charges. CONTACT: Ashraf Elewa, Freezone Trade, 13, Akka Street, Port Said, Egypt. Phone: 35935 or 27697. Telex: 22782 PBNZA UN, ATTN: FREEZONE TRADE. (WK 17/TOFAS 0033)

FROZEN PREPARED DISHES AND MEALS (TV DINNERS) (SULTANATE OF OMAN). QUANTITY: 20-FT CONTAINER. QUALITY: HIGHEST. PACKAGING: CONSUMER PACKS INCLUDING HUNGRY-MAN RATIONS. DELIVERY: ASAP. OTHER REQ: ENGLISH/ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES. QUOTE: C&F MUSCAT, OMAN. BANK REF: BANK OF OMAN, RUWI OMAN. CONTACT: MR. IAN D.R. COX, FAIRTRADE, P.O. BOX 5636, RUWI, OMAN. TELEX: 3548 FAIRTRAD ON. CABLE: FAIRTRADE. PHONE: 701767/706676. (WK 17/TOFAS 0070)

FROZEN VEGETABLES (SULTANATE OF OMAN). QUANTITY: MIXED CONTAINER LOADS. QUALITY: HIGHEST QUALITY FROZEN VEGETABLES, PARTICULARLY: GREEN BEANS AND PEAS, SWEET CORN, CARROTS, CAULIFLOWER, CABBAGE, ARTICHOKES, MIXED VEGETABLES ETC. PACKAGING: CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: BANK OF OMAN, RUWI, OMAN. CONTACT: MR. IAN D.R. COX, FAIRTRADE, P.O. BOX 5636, RUWI, OMAN. TELEX: 3548 FAIRTRADE ON. CABLE: FAIRTRADE. PHONE: 701767/706676. (WK 17/TOFAS 0069)

FROZEN VEGETABLES AND TV DINNERS (QATAR). LEADING QATARI FOOD IMPORTER/DISTRIBUTOR/RETAILER REQUESTS QUOTATION FROM U.S. SUPPLIERS. QUANTITY: CONSOLIDATE 20 FT CONTAINER LOADS. QUALITY: HIGHEST QUALITY FROZEN MEALS/DISHES (TV DINNERS) AND FROZEN VEGETABLES PARTICULARLY GREEN BEANS AND PEAS, SWEET CORN, CARROTS, CABBAGE, CAULIFLOWER, ARTICHOKES, MIXED VEGETABLE ETC. PACKAGING: CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DOHA, QATAR. CONTACT: MR. JAMES J. PULIKKAL, FOOD CENTRE, P.O.BOX 5164, DOHA, QATAR. TELEX: 4509 FOOD DH. PHONE: 427432/427488. (WK 17/TOFAS 0072)

GREEN MUNG BEANS/FAVA BEANS/BROAD BEANS/BUTTER BREAD BEANS (KUWAIT). MEDIUM SIZED IMPORTER/DISTRIBUTOR OF FOODSTUFFS ESTABLISHED IN KUWAIT SINCE 1970 WITH ANNUAL SALES OF OVER 5 MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE CONSOLIDATED 20 FT CONTAINER MONTHLY. QUALITY: HIGHEST, MUNG BEANS WHOLE AND SPLIT. PACKAGING: 40 KILO JUTE BAGS. DELIVERY: IMMEDIATE (FIRST SHIPMENT). OTHER REQ: ENLGISH/ARABIC LABELS INCLUDING PRODUCTION AND EXPIRY DATES REQUIRED. QUOTE: CIF AND C&F KUWAIT. BANK REF: THE COMMERCIAL BANK OF KUWAIT AND THE BURGAN BANK OF KUWAIT. CONTACT MR. ABDUL WAHID SAMAWI, SHADWAN TRADING CO WLL, P.O. BOX 22577, SAFAT, KUWAIT. TELEX: 22532 SHADEE KT. PHONE: 830412/833275. (WK 17/TOFAS 0050)

ICE CREAM CONES (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER. QUALITY: HIGHEST. PACKAGING: CARTONS OF 600 OR 1,000 PIECES. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABEL INCLUDING PRODUCTION/EXPIRY DATES INSIDE ON EACH NYLON. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0057)

ICEBERG LETTUCE, CAULIFLOWER, AND CELERY (SAUDIA ARABIA). Quantity: (1) 2500 kgs, (2) 2000 kgs (3) 500 kgs. Quality: (1) Shrink wrapped (2) Medium size heads, trimmed (3) Trimmed. All of class # 1 EEC Standard. Packaging: pre-chilled for air shippment. Delivery: 2 shippments of all items each week beginning week of May 5, arrival preferable Saturday and Wednesday morning. Quote: U.S. Dollars per kgs CIF both Riyadh and Jeddah. CONTACT: Joe Clinton, Masstock Farm Produce, P.O. Box 8524, Riyadh 11492, Saudi Arabia. Telex: 202328 MASSD SJ. Phone: 477-6442. (WK 17/TOFAS 0009)

INSTANT COFFEE (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER EVERY 2-3 MONTHS. QUALITY: HIGHEST. PACKAGING: JARS OF 100 GRAM NET; 200 GR NET AND LARGER SIZES IF AVAILABLE. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS ON EACH JAR INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0063)

KETSUP, CHILI SAUCE, HOT SAUCES (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: CONSOLIDATED 20 FT CONTAINER LOADS. QUALITY: HIGHEST. PACKAGING: CONSUMER SIZE JARS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0077)

KIWIFRUIT FOR EUROPEAN MARKET (NEW ZEALAND). THIS IS A NEW COMPANY WANTING TO BRANCH OUT AND SELL U.S. KIWIFRUIT. THEY HAVE NUMEROUS INQUIRIES FROM EUROPE AND CANNOT GET THE FRUIT FROM NEW ZEALAND. QUANTITY: 5-100 CONTAINERS. QUALITY: PREMIUM 36 COUNT. PACKAGING: TRAYS OF 36. DELIVERY: APRIL 30, 11986. QUOTE: CIF ROTTERDAM AND CIF SWITZERLAND. BANK REF: BANK OF NEW ZEALAND, AUCKLAND. CONTACT: WAYNE YOUNG, CORPORATION YOUNG, 369 KHYBER PASS ROAD, NEWMARKET, AUCKLAND. PHONE: (09) 393-821. (WK 17/TOFAS 0070)

LARD (MEXICO). NEEDS 1,000 METRIC TONS OF LARD (FAT FROM CLEAN AND SOUND EDIBLE TISSUES FROM SWINE). WHITE WHEN SOLID, FREE FROM ODORS AND FLAVORS, MAX 0.5% FATTY ACID, MAX. 5.0 PEROXIDE VALUE. PACKAGING: IN 10 KG. BOXES. DELIVERY: DURING MAY AND JUNE 1986. QUOTE: FOB LAREDO, TEXAS. CONTACT: RAFAEL RAMIREZ GALAN, INTERCONTINENTAL DE TRANSACCIO, PASEO DE LA REFORMA 104-PISO 7, 06600 MEXICO, D.F. TELEX: 1775720. (WK 17/TOFAS 0005)

LENTILS (COLOMBIA). IMPORTER IS A WHOLESALER LOCATED IN THE MEDELLIN MAIN MARKET AND WANTS TO BUY 80 METRIC TONS OF DRY LENTILS WITH 5-7 MILIMETER DIAMETER, IN 100 POUND BAGS. FOB AND CIF BARRANQUILLA COLOMBIA PRICE QUOTES ARE REQUIRED. BANK REFERENCE CAN BE OBTAINED FROM BANCO DE COLOMBIA, CENTRAL MAYORISTA BRANCH OFFICE AND BANCO GANADERO, GUAYAQUIL BRANCH OFFICE IN MEDELLIN, COLOMBIA. CONTACT: WILLIAM HOYOS, DARIO ALZATE MEDINA, P.O. BOX 13037, MEDELLIN, COLOMBIA. PHONE: 45-9039/85-2885. TELEX: 65067 FNA CO. (WK 17/TOFAS 0087)

LENTILS, WHOLE GREEN AND SPLIT RED (KUWAIT). MEDIUM SIZED IMPORTER/DISTRIBUTOR OF FOODSTUFFS ESTABLISHED IN KUWAIT SINCE 1970 WITH ANNUAL SALES OF OVER 5 MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: TWO 20 FT CONTAINERS PER MONTH. QUALITY: HIGHEST, GREEN LENTILS LARGE 6-7 MILIMETERS. PACKAGING: 40 KILO JUTE BAGS. DELIVERY: IMMEDIATE (FIRST SHIPMENT). OTHER REQ: ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F, AND CIF KUWAIT. BANK REF: THE COMMERCIAL BANK OF KUWAIT AND THE BURGAN BANK KUWAIT. CONTACT: MR. ABDUL WAHID SAMAWI, SHADWAN TRADING CO WLL, P.O. BOX 22577, SAFAT, KUWAIT. TELEX: 22532. PHONE: 830412/833275. (WK 17/TOFAS 0055)

LONG GRAIN MILLED RICE (SULTANATE OF OMAN). GOVERNMENT AGENCY IN CHARGE OF IMPORTING STAPLE FOOD PRODUCTS TO OMAN REQUESTS QUOTATIONS FROM U.S. SUPPLIERS. QUANTITY: 5,000 MT. QUALITY: U.S. NO 2 LONG GRAIN MILLED RICE, 4% BROKENS. PACKAGING: 45 KILO DOUBLE JUTE BAGS OR SIMILAR PACKING. DELIVERY: ASAP. OTHER REQ: SAMPLE REQUESTED. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE CENTRAL BANK OF OMAN, RUWI, OMAN. CONTACT: MR. MAHMOOD M AL-JARWANI, THE PUBLIC AUTHORITY FOR STORES AND FOOD RESERVE-MINISTRY OF COMMERCE AND AGRICULTURE, P.O. BOX 5955, RUWI, OMAN. TELEX: 3030 PASFR. PHONE: 707661/707538. (WK 17/TOFAS 0066)

MILLED RICE (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER (TRIAL ORDER). QUALITY: MILLED MEDIUM GRAIN, MILLED LONG, GRAIN AND PARBOILED LONG GRAIN MILLED RICE. PACKAGING: 5 LB, 10 LB & 22 LB. NYLON CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. SAMPLES REQUIRED. MANUFACTURING DATE NOT TO EXCEED 3 MONTHS ON ARRIVAL TO KUWAIT. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0056)

MILLED RICE (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 20 FT CONSOLIDATED CONTAINER LOADS. QUALITY: US NO 2 OR BETTER, LONG GRAIN AND MEDIUM GRAIN MILLED RICE, PARBOILED LONG GRAIN RICE. PACKAGING: IN 100 LB DOUBLE JUTE OR SIMILAR BAGS. DELIVERY: ASAP. OTHER REQ: PRODUCTION AND EXPIRY DATES ON EACH BAG REQUIRED. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST,MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0076)

NON-ALCOHOLIC BEER (SPAIN). QUANTITY: 20 OR 40 FEET CONTAINERS. PACKAGING: CANNED OR GLASS BOTTLES. DELIVERY: SOON. OTHER REQ: SHOULD MEET SAUDI ARABIA'S REQUIREMENTS. QUOTE: CIF SAUDI ARABIA (US DOLLAR/UNIT). REMARKS: COMPANY DESIRES TO RECEIVE QUOTATIONS DIRECTLY FROM MANUFACTURERS. BANK REF: BANCO DE BILBAO, MAIN OFFICE IN CASTELLON. CONTACT: MR. MARCO DEL POZZO, EXP INDUSTRIAL, S. L., APARTADO 452, 12080 CASTELLON, SPAIN. TELEX: 65860 SLEIE. PHONE: 64-233 551. (WK 17/TOFAS 0082)

NON-DAIRY CREAMER/COFFEE WHITENER (SINGAPORE). PACKER, BLENDER, WHOLESALER/RETAILER OF FOOD AND BEVERAGES, AND SPECIALIST CONTRACT PACKER WITH ANNUAL SALES VOLUME OF LESS THAN US$1,000,000 SEEKS RELIABLE U.S. SUPPLIERS. HAS BEEN IN BUSINESS SINCE 1977. QUANTITY: 40-50 MT YEAR. QUALITY: FREE FLOWING. PACKAGING: 25 KG BAGS. DELIVERY: EVERY 2 MONTHS. QUOTE: LETTER OF CREDIT OR 60 DAYS. BANK REF: UNITED OVERSEAS BANK, MACPHERSON ROAD & DBS BANK, TOWNER ROAD, SINGAPORE. CONTACT: K M TAN Ham, LIPCO FOOD & BEVERAGES PTE LTD, 180 PAYA LEBAR ROAD #02-07 YI GUANG BUILDING, SINGAPORE 1440. TELEX: 24200 TM1161. CABLE: LIPCOFOOD. PHONE: 7470840/7480028. (WK 17/TOFAS 0056)

PEAS (COLOMBIA). IMPORTER IS A WHOLESALER LOCATED IN THE MEDELLIN MAIN MARKET AND WANTS TO BUY 100 METRIC TONS OF DRY GREEN PEAS, US ALASKA NUMBER ONE, IN 100 POUND BAGS EVERY QUARTER. FOB AND CIF BARRANQUILLA COLOMBIA PRICE QUOTES ARE REQUIRED. BANK REFERENCE OBTAINED FROM BANCO DE COLOMBIA, CENTRAL MAYORISTA BRANCH OFFICE, AND BANCO GANADERO, GUAYAQUIL BRANCH OFFICE IN MEDELLIN, COLOMBIA. CONTACT: WILLIAM FERNANDO HOYOS, DARIO ALZATE MEDINA, P.O. BOX 13037, MEDELLIN, COLOMBIA. PHONE: 45-9039/85-2885. TELEX: 65067 FNA CO. (WK 17/TOFAS 0086)

PECANS IN SHELL AND PECAN KERNELS, HALVES AND BROKEN (WEST GERMANY). Quantity: full container loads. Quality: not specified. Packaging: Pecans in shell packed in 50 lbs bags, kernels in 30 lbs boxes. Other: This agency was established in 1978. Delivery: ASAP. Quote: CIF per lb. European port. Bank Ref: Vereins - und Westbank, Elmshorn. CONTACT: Mr. Grabowski, Fa. Georg Goeck, Fruchthof, D-2000 Hamburg 1, West Germany. Phone: (040) 33 57 74. Telex: 211 266 GOEK D. (WK 17/TOFAS 0029)

PISTACHIOS, SHELLED AND UNSHELLED (KUWAIT)). MEDIUM SIZED IMPORTER/DISTRIBUTOR OF FOODSTUFFS ESTABLISHED IN KUWAIT SINCE 1970 WITH ANNUAL SALES OF OVER 5 MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE MIXED 20 FT CONTAINER EVERY 2-3 MONTHS. QUALITY: HIGHEST QUALITY CALIFORNIA PISTACHIOS. PACKAGING: 25 LB BOXES. DELIVERY: IMMEDIATE (FIRST SHIPMENT). OTHER REQ: ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F AND CIF KUWAIT. BANK REF: THE COMMERCIAL BANK OF KUWAIT AND THE BURGAN BANK KUWAIT. CONTACT MR. ABDUL WAHID SAMAWI, SHADWAN TRADING CO WLL, P.O. BOX 22577, SAFAT, KUWAIT. TELEX: 22532 SHADEE KT. PHONE: 830412/833275. (WK 17/TOFAS 0052)

POPCORN (COLOMBIA). IMPORTER IS A WHOLESALER LOCATED IN THE MEDELLIN MAIN MARKET AND WANTS TO BUY 50 METRIC TONS OF TOP QUALITY POPCORN. PACKAGING: IN 100 POUND BAGS. QUOTE: FOB AND CIF BARRANQUILLA COLOMBIA PRICE QUOTES ARE REQUIRED. BANK REFERENCE CAN BE OBTAINED FROM BANCO DE COLOMBIA, CENTRAL MAYORISTA BRANCH OFFICE, AND BANCO GANADERO, GUAYAQUIL BRANCH OFFICE IN MEDELLIN, COLOMBIA. CONTACT: WILLIAM HOYOS, DARIO ALZATE MEDINA, P.O. BOX 13037, MEDELLIN, COLOMBIA. PHONE: 45-9039/85-2885. TELEX: 65067 FNA CO. (WK 17/TOFAS 0089)

POTATO, CORN AND SIMILAR CHIPS (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 20 FT CONSOLIDATED CONTAINER LOADS. QUALITY: HIGHEST. PACKAGING: CONSUMER SIZE PACKS . DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0081)

RAISINS (KUWAIT). MEDIUM SIZED IMPORTER/DISTRIBUTOR OF FOODSTUFFS ESTABLISHED IN KUWAIT SINCE 1970 WITH ANNUAL SALES OF OVER 5 MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE CONSOLIDATED 20 FT CONTAINER MONTHLY. QUANTITY: ONE 20 FT CONTAINER EVERY 4-5 MONTHS. QUALITY: GOLDEN SEEDLESS CALIFORNIA RAISINS. PACKAGING: 25-30 LB BOXES. DELIVERY: IMMEDIATE (FIRST SHIPMENT). OTHER REQ: ENGLISH AND ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES REQUIRED. QUOTE: C&F AND CIF KUWAIT. BANK REF: THE COMMERCIAL BANK OF KUWAIT AND THE BURGAN BANK KUWAIT. CONTACT: MR. ABDUL WAHID SAMAWI, SHADWAN TRADING CO WLL, P.O. BOX 22577, SAFAT, KUWAIT. TELEX: 22532 SHADEE KT. PHONE: 830412/833275. (WK 17/TOFAS 0054)

RAISINS/DRIED FRUITS (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONSOLIDATED CONTAINER LOADS. QUALITY: HIGHEST QUALITY YELLOW SEEDLESS RAISINS, AND DRIED FRUITS PARTICULARLY PLUMS,APRICOTS, PEACHES ETC. PACKAGING: CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0083)

SAFFLOWER AND OTHER OILSEEDS (UNITED KINGDOM). QUANTITY: 1-1,000 TONS. QUALITY: BEST. PACKAGING: BULK. DELIVERY: ASAP. QUOTE: FOB, CIF. BANK REF: MIDLAND BANK, 349 GREEN STREET, LONDON E13 9AS. CONTACT: MR. J.J. RANPURA, J.K. RANPURA IMPORT CO, 8 MANSFIELD ROAD, WANSTEAD, LONDON E11 23N, ENGLAND. PHONE: 01 530 2051. (WK 17/TOFAS 0326)

SEEDS FOR PIGEON FEED (BELGIUM). Wants seeds for pigeon feed: (1) popcorn (2) sweet corn; (3) millo corn; (4) sorghum; and (5) alpist or canary seed. Quantity: 1 to 2 containers a week, depending on type of seed. Quality: Popcorn = human weaver. Other seeds for bird feed. Packaging: bulk. Company is specialized in purification and mixing of pigeon feed and bird seeds, they have a weekly turnover of 200 MT. CONTACT: Mr. Scheers, Director-Administrator, BOSMOLEN pvba, Berlaarbaan 372, B-2860 St. Katelijne Waver, Belgium. Phone: (0)15/75.51.50. Telex: 20489 BOSMOL B. (WK 17/TOFAS 0024)

SEEDS FOR PIGEON AND BIRD FEED (BELGIUM). Wants various seeds (1) canary seed, (2) safflowerseed, (3) Pigeon beans, (4) peas, (5) hempseed, (6) linseed, (7) millet, (8) nigerseed, (9) broken rice, (10) vetches, (11) lentils. Quality: for bird and/or pigeon feed. Quantity: 50, 100 to 500 MT depending on type of seed. Packaging: bagged or bulk. Quote: CIF/Antwerp. Company sells to mixers and compounders who clean, mix, and package seeds for bird feed. CONTACT: Mr. W. Blockhuys, Somako pvba, 77 Justitiestraat, B-2000 Antwerpen, Belgium. Phone: (0)3/ 237 79 70. Telex: 35040 SOMAKO B. (WK 17/TOFAS 0025)

SHADE TREE SEEDLINGS (WEST GERMANY). Quantity: 2,000 as a trial, later 700,000 per year. Quality: seedlings as small as possible. Packaging: has to be determined. Other: Intended for Turkey. Wants to see pictures and wants to know details about climate and watering. This importer/exporter also acts as an agent for Turkish farmers. Company was established in 1982. Delivery: ASAP. Quote: CIF. Bank ref: Deutsche Bank AG, Duesseldorf. CONTACT: Mr. Ugor Drogrugueven, Udo Import/Export GmbH, Brehmstrasse 9, D-4000 Duesseldorf, West Germany. Phone: (0211) 613726. Telex: 8582618 UDO D. (WK 17/TOFAS 0031)

SHELLED WALNUTS, ALMONDS AND FILBERTS (KUWAIT). MEDIUM SIZED FOOD AND GROCERY PRODUCTS IMPORTER/DISTRIBUTOR ESTABLISHED IN 1960 WITH SALES OF SEVERAL MILLION DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20 FT MIXED CONTAINER. QUALITY: HIGHEST. PACKAGING: CARTONS. DELIVERY: ASAP. OTHER REQ: FULL ENGLISH/ARABIC LABELS INCLUDING PRODUCTION/EXPIRY DATES ON THE CARTONS REQUIRED. QUOTE: C&F KUWAIT. BANK REF: KUWAIT AND MIDDLE EAST BANK AND COMMERCIAL BANK OF KUWAIT. CONTACT: MR. ABDUL HAFIZ ABUL FAILAT, ZAID AL KAZEMI SONS TRADING CO, P.O. BOX 30, SAFAT, KUWAIT. TELEX: 22339. CABLE: ALKAZEMI. PHONE: 437217/437287. (WK 17/TOFAS 0062)

SKIM MILK POWDER (HONG KONG). QUANTITY: 6 FULL CONTAINER LOAD (680 X 25 KG) OF SKIM MILK POWDER. QUALITY: ADM 1, EXTRA GRADE FOR SKIM MILK POWDER. PACKAGING: EXPORT PACKING. DELIVERY: BETWEEN SEPT. 86 TO DEC. 86. QUOTE: CIF HONG KONG. BANK REF: SIN HUA TRUST & COMMERCIAL BANK, SHUM SHUI POR BRANCH, KOWLOON, HONG KONG. CONTACT: MR. KELLY TSANG, LIVA DAIRY CO., 103 TAM KUNG ROAD, TOKAWAN, KOWLOON, HONG KONG. TELEX: 48201 LIVAD HX. PHONE: 3-7125364. (WK 17/TOFAS 0053)

SNACK FOODS AND HONEY (SULTANATE OF OMAN). THE LEADING IMPORTER/WHOLESALER/DISTRIBUTOR/RETAILER OF FOOD AND CONSUMER PRODUCTS IN OMAN (7 SUPERMARKETS) SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE CONSOLIDATED 20 FT CONTAINER. QUALITY: HIGHEST QUALITY FULL LINE OF SNACK FOODS (INCLUDING PEANUTS) AND NATURAL HONEY. PACKAGING: CONSUMER SIZE CANS/NYLON PACKS/GLASS JARS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE BRITISH BANK OF THE MIDDLE EAST, MUSCAT. CONTACT: MR. HARRY MOORE, MATRAH COLD STORES LLC, P.O. BOX 4158, RUWI, MUSCAT, OMAN. TELEX: 3268 REEFER ON. PHONE: 704333. (WK 17/TOFAS 0085)

SNACK FOODS, INCLUDING PEANUTS (UNITED KINGDOM). QUANTITY: 1-1,000 TONS. QUALITY: ANY GRADE. PACKAGING: ANY PACKAGING SUITABLE. DELIVERY: ASAP. QUOTE: FOB, CIF. BANK REF: MIDLAND BANK, 349 GREEN STREET, LONDON E13 9AS. CONTACT: MR. J.J. RANPURA, J.K. RANPURA IMPORT CO, 8 MANSFIELD ROAD, WANSTEAD, LONDON E11 23N, ENGLAND. PHONE: 01 530 2051. (WK 17/TOFAS 0325)

SOFT DRINKS AND OTHER BEVERAGES (UNITED KINGDOM). QUANTITY: CONTAINER LOTS. QUALITY: BEST. PACKAGING: TO BE DETERMINED. DELIVERY: ASAP. QUOTE: FOB, CIF. BANK REF: MIDLAND BANK, 349 GREEN STREET, LONDON E13 9AS. CONTACT: MR. J.J. RANPURA, J.K. RANPURA IMPORT CO, 8 MANSFIELD ROAD, WANSTEAD, LONDON E11 23N, ENGLAND. PHONE: 01 530 2051. (WK 17/TOFAS 0327)

SOYBEAN OIL, SUNFLOWER SEED OIL (SULTANATE OF OMAN). GOVERNMENT AGENCY IN CHARGE OF IMPORTING STAPLE FOOD PRODUCTS TO OMAN REQUEST QUOTATIONS FROM U.S. SUPPLIERS. QUANTITY: TO BE DECIDED. QUALITY: FULLY REFINED. PACKAGING: ONE GALLON PLASTIC CONTAINERS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT, OMAN. CONTACT: MR. MAHMOOD M AL-JARWANI, THE PUBLIC AUTHORITY FOR STORES AND FOOD RESERVE-MINISTRY OF COMMERCE AND AGRICULTURE, P.O. BOX 5955, RUWI, OMAN. PHONE: 707661/707538. (WK 17/TOFAS 0068)

SOYBEANS (DENMARK). QUANTITY: APPROX. 18 TONS. QUALITY: MEDIUM. PACKAGING: 50 KILO BAGS, 20 FEET CONTAINERS. DELIVERY: JUNE 1986. QUOTE: C&F PORT KELANG, MALAYSIA. BANK REF: HANDELSBANKEN, COPENHAGEN. CONTACT MR. PETER FABER, GENERAL MAN., WITCO FOODS, VANDTAARNSVEJ 77, DK-2860 SOEBORG, DENMARK. TELEX: 16369 WITCO DK. PHONE: (1) 69-27-00. (WK 17/TOFAS 0074)

SOYBEANS (EGYPT). Quantity: 10,000 MT. Quality: No. 2 yellow in bulk to be shipped ASAP. Quote: C&F Alexandria and Port Said. CONTACT: Mr. Maher Abdel Hamid, International Company for Development & Trade, 88, Kasr El Einy Street, Cairo, Egypt. Phone: 3543330. Telex: 22943 HAMID UN. (WK 17/TOFAS 0032)

SUGAR (WEST GERMANY). Quantity: 100,000 MT. Quality: white, refined granulated. Packaging: 50 kg bags. Other: This import/export company was established in 1952. Sugar destined for Middle East. Delivery: ASAP. Quote: CIF. Bank ref: Commerzbank Zurich. CONTACT: Mr. E.B. Robertz, Pacific Trading Co., Milchstrasse 3, D-2000 Hamburg 13, W. Germany. Phone: (040) 44 33 39. Telex: 2164949 PACO D. (WK 17/TOFAS 0033)

SWEET CORN SEEDS FOR PLANTING (MALAYSIA). QUALITY: GRADE A. DELIVERY: PROMPT. QUOTE: CIF PORT KELANG. BANK REF: CITIBANK NA. CONTACT: ALLAN WONG, DC GROUP SDN BHD, PAK PENG BLDG (1ST FLR), 50000 KUALA LUMPUR, MALAYSIA. TELEX: PLAZAM MA 32149. PHONE: (03) 2308600 & 2308601. (WK 17/TOFAS 0082)

TEN BRAHMAN BULLS (MEXICO). APPROXIMATELY TWO YEARS OF AGE, REGISTERED FROM GYR BLOODLINES. DELIVERY: ASAP. PLEASE SEND QUOTATIONS FOB BROWNSVILLE, TEXAS. PAYMENT IN CASH OR LETTER OF CREDIT. DR. POMAREJO CAN ALSO BE REACHED IN PHONE NUMBER (512) 544-7334 BROWNSVILLE, TX. CONTACT: DR. ADOLFO POMAREJO, CACALILAO 304, TAMPICO, TAMPAULIPAS, MEXICO. (WK 17/TOFAS 0004)

UNSALTED BUTTER (HONG KONG). QUANTITY: 6 FULL CONTAINER LOAD OF UNSALTED BUTTER. QUALITY: CHOICEST CREAM FOR BUTTER. PACKAGING: IN 25 BULK BLOCK. DELIVERY: BETWEEN SEPT. 86 TO DEC. 86. QUOTE: CIF HONG KONG. BANK REF: SIN HUA TRUST & COMMERCIAL BANK, SHUM SHUI PO BRANCH, KOWLOON, HONG KONG. CONTACT: MR. KELLY TSANG, LIVA DAIRY CO., 103 TAM KUN ROAD, TOKAWAN, KOWLOON, HONG KONG. TELEX: 48201 LIVAD HX. PHONE: 3-7125364. (WK 17/TOFAS 0054)

WHEAT (WEST GERMANY). Quantity: 1 million MT. Quality: protein min 11.5%; moisture max 13%; other articles max 0.6%; broken grains max 1,5%; hectolitre min 78 kg. Packaging: not specified. Other: This import/export company was established in 1972. Delivery: ASAP. Quote: CIF. Bank ref: Commerzbank Zurich. CONTACT: Mr. E.B. Robertz, Pacific Trading Co., Milchstrasse 3, D-2000 Hamburg 13, West Germany. Phone: (040) 44 33 39. Telex: 2164949 PACO D. (WK 17/TOFAS 0032)

WHEAT GLUTEN (NETHERLANDS). QUANTITY: 100 METRIC TONS. QUALITY: 85% PROTEIN. DELIVERY: WITHIN 2 MONTHS. QUOTE: FOB DULUTH/CHICAGO AND CIF ROTTERDAM. BANK REF: CREDIT LYONNAIS NEDERLAND, ZUTPHEN. CONTACT: MR. B.G. PAULIDES, AANTEK B.V, P.O. BOX 163, 7240 AB LOCHEM, THE NETHERLANDS. TELEX: 49371 (ANTEK NL). PHONE: 5730-6574. (WK 17/TOFAS 0105)

WHITE SUGAR (SULTANATE OF OMAN). GOVERNMENT AGENCY IN CHARGE OF IMPORTING STAPLE FOOD PRODUCTS TO OMAN REQUEST QUOTATION FROM U.S. SUPPLIERS. QUANTITY: 5000 MT. QUALITY: 3000 MT COURSE GRAIN, MINIMUM POLARIZATION 99.8, MAXIMUM MOISTURE 0.8% TO MINA RAYSUT-SALALAH-OMAN AND 2,000 MT MEDIUM GRAIN MIN POLAR 99.8 DEGREES MAX. MOISTURE 0.08% TO MINA QABOOS MUSCAT, OMAN. PACKAGING: BAGS. DELIVERY: ASAP. QUOTE: 3,000 MT C&F MINA RAYSUT, SALALAH OMAN AND 2,000 MT C&F MINA QABOOS MUSCAT, OMAN. BANK REF: THE CENTRAL BANK OF OMAN, RUWI, OMAN. CONTACT: MR. MAHMOOD M AL-JARWANI, THE PUBLIC AUTHORITY FOR STORES AND FOOD RESERVE-MINISTRY OF COMMERCE AND INDUSTRY P.O. BOX 5955, RUWI, OMAN. TELEX: 3030 PASFR. PHONE: 707661, 707538. (WK 17/TOFAS 0065)

YELLOW SPLIT LENTILS, MUNG BEANS (SULTANATE OF OMAN). GOVERNMENT AGENCY IN CHARGE OF IMPORTING STAPLE FOOD PRODUCTS TO OMAN REQUESTS QUOTATIONS FROM U.S. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER FOR EACH PRODUCT. QUALITY: HIGHEST. PACKAGING: JUTE BAGS. DELIVERY: ASAP. OTHER REQ: PRODUCTION AND EXPIRY DATES REQUIRED. QUOTE: C&F MUSCAT, OMAN. BANK REF: THE CENTRAL BANK OF OMAN. CONTACT: MR. MAHMOOD M. AL-JARWANI, THE PUBLIC AUTHORITY FOR STORES AND FOOD RESERVE-MINISTRY OF COMMERCE AND AGRICULTURE, P.O. BOX 5955, RUWI, OMAN. TELEX: 3030 PASFR. PHONE: 707661/707538. (WK 17/TOFAS 0067)

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Marketing Announcement

Space is still available in the U.S. pavilion at SIAL '86. SIAL, one of the largest international food shows in the world, will be held in the new Parc des Expositions - Nord exhibition facility in Paris, October 20-24, 1986. Food product manufacturers, processors, and sellers can take advantage of many services offered by FAS by participating in the SIAL show. These services include product label clearance, publicity and product promotion, no-worry product sample shipment to the show site, and a professionally managed U.S. pavilion at this important international show. For additional information contact:

SIAL '86
Export Programs Division
Foreign Agricultural Service
U.S. Department of Agriculture
Room 4944 - South Building
Washington, D.C. 20250
TELEPHONE: (202) 447-3031

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
"	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
"	20. Furskins
"	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots and Turnips
	37. Raisins
	38. Health Food Market
	39. Melons
	40. Dried Beans
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
"	5. Agricultural Air Cargo
Japan	1. Popcorn
	2. Maple Syrup
Thailand	1. Apples
	2. Cherries
	3. Raisins
	3. Pears
	5. Nuts
Canada	Structural Changes in Retail Grocery Product Marketing

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 382-9509 or 447-3031

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Washington, D.C. 20250

986/17

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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April 24 - 30, 1986

ALFAFLA PELLETS (UNITED ARAB EMIRATES). GENERAL TRADING FIRM WITH ANNUAL TURNOVER OF OVER 1 MILLION US. DOLLARS, AND BRANCHES IN DUBAI, ABU DHABI AND DOHA, QATAR SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: 420 METRIC TONS. QUALITY: 1) PROTEIN MIN 15.00%, 2) MOISTURE MAX 10%, AND 3) SILICA MAX 3%. PACKAGING: IN BAGS AND CONTAINERS. DELIVERY: 220 MT IN JUNE 86 AND 200 MT IN AUGUST 86. QUOTE: C&F ABU DHABI. BANK REF: STANDARD CHARTERED BANK. CONTACT: MR. MOHAMED S. ABDULLAH, COMTRADE INTERNATIONAL CORP, P.O. BOX 4086, DUBAI/UNITED ARAB EMIRATES. TELEX: 47395 COMTR EM. PHONE: 237993/225636. (WK 18/TOFAS 0102)

AMARYLLIS BELLADONNA BULBS (JAPAN). Specific quantities are not determined, however, expected to be substantial. Appropriate packaging for export. Immediate delivery by air shipment. Quote: CIF. Private individual who wishes to start an import business if he can locate a satisfactory source of supply. Bank ref: 114 Bank, Imabari Branch, Ehime-ken. CONTACT: Mr. Yasuhiro Yamato, 3-1-23, Kitakoge-cho, Imabari-shi, Ehime-ken, Japan. Phone: (0898)24-0669. (WK 18/TOFAS 0113)

BEEF JERKY (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail packaging. Quote: C&F. Importer, established in 1971, with total annual imports of $12.5 million. Bank ref: Fuji Bank, Asakusabashi branch, Tokyo. CONTACT: Mr. Hideo Yamakawa, Tohpo Corporation, 1-6, Kanda Izumi-cho, Chiyoda-ku, Tokyo, Japan. Telex: 0265-7137 TOHPO J. Cable: TOHPOACE. Phone: (03)866-9141. (WK 18/TOFAS 0116)

BERMUDA GRASS SEED (CYNODON DACTYLON) (UNITED ARAB EMIRATES). KHALIDIA NURSERIES CO IS ONE OF THE LEADING LANDSCAPING AND IRRIGATION CONTRACTORS (WITH OVER $5 MILLION ANNUAL TURNOVER)IN THE UNITED ARAB EMIRATES. ESTABLISHED IN 1976 IT OWNS NURSERIES IN ABU DHABI, AL AIN AND DUBAI, AND GROWS MORE THAN HALF A MILLION PLANTS (ORNAMENTAL, FRUIT TREES, SHRUBS) EVERY YEAR. THE COMPANY RUNS WHOLESALE/RETAIL OPERATION IN DUBAI AND ABU DHABI. FIRM HAS CONCLUDED TWO LANDSCAPE PROJECTS IN KUWAIT (NATIONAL ASSEMBLY CENTER AND THE CONFERENCE HALL). QUANTITY: 14 MT. QUALITY: MINIMUM 95% GERMINATION. PACKAGING: IN 25 KG BAGS. DELIVERY: 4 MT TO BE DELIVERED ASAP, WHILE THE REMAINING 10 MT ARE REQUIRED AFTER 90 DAYS. OTHER REQ: PRODUCTS MUST BEAR DATES OF PRODUCTION AND EXPIRY. QUOTE: C&F DUBAI OR ABU DHABI. BANK REF: BANQUE LIBANAISE POUR LE COMMERCE (FRANCE, PARIS). CONTACT: MR. MOHAMED ABDUL LATTIF AL AJAMI, KHALIDIA NURSERIES CO., P.O. BOX 4515, ABU DHABI/UNITED ARAB EMIRATES. TELEX: 24416 KNC EM. PHONE: 339783/339784. (WK 18/TOFAS 0094)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A 67.7/40/2:

BOURBON WHISKY AND BEER (JAPAN). Two containers for the first shipment. Best quality. Retail packaging. Immediate delivery by surface shipment. Quotations: C&F. Company Background: Importer, established in 1953, with agricultural imports of $4 million a year. Bank Ref: Sanwa Bank, Shiogama Branch, Miyagi-ken. CONTACT: Ms. Yoshiko Sato, 15-20, Kitahama-cho 4-chome, Shiogama, Miyagi-ken, Japan. Telex: 859261. Phone: (02236)-3-0617. (WK 18/TOFAS 0114)

BRED HEIFERS (COLOMBIA). WANTS TO IMPORT 19 BRED HEIFERS (3-6 MONTHS) AND A YEARLING BULL OF THE SIMENTHAL BREED. WANTS TO RECEIVE QUOTATIONS FOB MIAMI. ANIMALS ARE TO BE AIRSHIPPED TO CALI INTERNATIONAL AIRPORT. USDA HEALTH CERTIFICATE MUST BE OBTAINED BY THE EXPORTER. BANK REFERENCES MAY BE OBTAINED FROM BANCO EXTEBANDES DE COLOMBIA, CALI. CONTACT: MR. G LBERTO IRAGORRI, AVE. AMERICAS N, 18N-26, CALI, COLOMBIA. PHONE: 61-1997. TELEX: 51341 NEIRA CO. (WK 18/TOFAS 0095)

CANNED BEANS, GREEN PEAS, KIDNEY BEANS, BROAD BEANS AND MIXED VEGETABLES (UNITED ARAB EMIRATES). MEDIUM SIZED IMPORTER/WHOLESALER DISTRIBUTOR ESTABLISHED IN UAE IN 1982 WITH ANNUAL TURNOVER OF OVER $4 MILLIONS, SEEKS RELIABLE US. SUPPLIERS. QUANTITY: 1 X 40 FT CONTAINER/MONTH. QUALITY: GRADE A. PACKAGING: RETAIL PACK OF A-10 SIZE. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DUBAI OR SHARJAH. BANK REF: UNITED ARAB BANK, SHARJAH. CONTACT: DR. ALAN SALDANHA, MASIRA INTERNATIONAL CO., P.O. BOX 1624, SHARJAH/UNITED ARAB EMIRATES. TELEX: 68741 MASEMP EM. PHONE: 351267/546615. (WK 18/TOFAS 0092)

CARNATION SEEDLINGS (JAPAN). 300,000 seedlings for the first shipment. Best quality. Appropriate packaging. Immediate delivery by air shipment. Quote: FOB. Company Background: Importer/Wholesaler, established in 1978, with annual agricultural imports and sales of $900,000. Bank Ref: Hiroshima Bank, Kozan Branch, Hiroshima. CONTACT: Mr. Yasuyuki Kuwabara, Kui-Shinkaen, 297-30, Yamanakano, Kui-cho, Mitsuki-gun, Hiroshima-ken, Japan. Telex: 642225 AACKUI J. Phone: (0847)32-7400. (WK 18/TOFAS 0112)

CHICKEN WHOLE, CHICKEN PARTS AND WHOLE DUCKS (SULTANATE OF OMAN). ASSARAIN FOODS IS A MEMBER COMPANY OF ASSARAIN ENTERPRISES, A MAJOR COMMERCIAL ENTERPRISE IN OMAN. QUANTITY: 1 X 20 FOOD CONTAINER. QUALITY: GRADE A. PACKAGING: CHICKEN PARTS: IN 2 LB TRAYS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. WHOLE CHICKENS WEIGH BETWEEN 800-1500 GM.

QUOTE: C&F MUSCAT. BANK REF: STANDARD CHARTERED BANK OF OMAN. CONTACT: MR. K.B. PETER, ASSARAIN FOODS, P.O. BOX 4475, RUWI/SULTANATE OF OMAN. TELEX: 5293/5336 ASSRAIN ON. PHONE: 603166/698162. (WK 18/TOFAS 0096)

COPRA AND UNSEED OILS IN BULK (LINSEED OILS) (ALGERIA). THE ALGERIAN NAT'L ENTERPRISE FOR FAT & GREASE IS OFFERING A TENDER FOR COPRA AND LINSEED OILS IN BULK, SOUND WHOLESOME & MARKETABLE. BELOW IS THE ENGLISH TRANSLATION: QUANTITY: 3000 TONS OF UNREFINED COPRA OIL IN BULK, 1500 TONS OF UNREFINED LINSEED OIL IN BULK. CHARACTERISTICS: UNREFINED COPRA OIL (A) ACIDITY: FFA MAXIMUM 5%; (B) MOISTURE/FOREIGN MATTER: MAXIMUM 1%; (C) DELIVERY: 1500 TONS IN JUNE 1986 - 500 TONS TO BEJAIA, 1000 TONS TO ALGIERS; 1500 TONS IN AUGUST 1986 TO ALGIERS. UNREFINED LINSEED OIL (A) DELIVERY: 750 TONS IN JUNE 1986 TO ALGIERS, 750 TONS IN AUGUST 1986 TO ALGIERS. PRICE: FOB AND C&F TO ALGERIAN PORTS. PAYMENT: TO BE NEGOTIATED. CONTACT: DIRECTION COMMERCIALE, ENCG (ENTERPRISE NATIONALE DES CORPS GRAS), 13/14 AVENUE MUSTAPHA SAYED, ALGER, ALGIERS. PHONE: 590100. TELEX: 66147, 66075. (WK 18/TOFAS 0053)

CASSAVA (EGYPT). Tender No. 3 for 1986. Quantity: 100,000 (One hundred thousand) MT plus or minus 5%. Quality: cassava pellets from any origin. To be shipped: (A) 25,000 during June 1986; (B) 25,000 during July 1986; (C) 25,000 during August 1986; and (D) 25,000 during September 1986. Committee is entitled to increase or decrease the quantity. Offers: to be submitted in the name of the Chairman of the Purchasing Committee in a closed envelope till 12 noon (Cairo time) on Wednesday, May 7, 1986. Specifications and conditions: available from contact against payment of L.E. 100 per copy which should be enclosed with each offer. Ministerial Decree No. 1036 for 1978 and No. 120 for 1982 should be complied with. Firm: The Principal Bank for Development and Agricultural Credit, 110, Kasr El Eini Street, Cairo, Egypt - Foreign Purchasing Committee for Importation of Yellow Corn and its substitute. CONTACT: Foreign Purchasing Cmt., Principal Bank for Development, 110, Kasr El Eini Street, Cairo, Egypt. (WK 18/TOFAS 0038)

CORN (EGYPT). Quantity: 5,000 MT. Quality: US No.2 yellow corn. Delivery: ASAP. Quote: C&F Alexandria. Packed in 50 kg bags. CONTACT: Mr. Thomas, Thomas Import & Export, 37, Kasr El Nil Street, Cairo, Egypt. Phone: 769956 or 754562. Telex: 21593 TOMAS UN. (WK 18/TOFAS 0036)

CORN (EGYPT). Quantity: 50,000 MT. Quality: No. 2 US yellow corn. Delivery: to be arranged with the importer. Quotation: CIF Alexandria or Port Said in bulk. CONTACT: General Ibreahim Hafiz Attia, MEDCO Egypt, 59, Mussadak Street, Dokki, Cairo, Egypt. Phones: 3482454 or 3482460 or 3492295. Telex: 20136 or 21977 or 21206 MDCO UN. (WK 18/TOFAS 0037)

FINISHED HIDES & SHEEP SKIN (KOREA). Quantity: One container monthly. Quality: For upper shoe manufacture. Packaging: Export standard packing. Delivery: June, 1986. Quote: CIF Pusan. Bank ref: Korea Exchange Bank, Head Office. CONTACT: Mr. Lee, Young Jun, Younghan Trading Company, #611, Pumyang Bldg., 750-14, Bangbae-dong, Kangnam-ku, CPO Box 3231, Seoul, Korea. Telex: K22223 SELKOR, K22023 PUMKOR. Cable: Fax: 533-8089. Phone: 590-6681/4 Ext. 491. (WK 18/TOFAS 0033)

FRESH WATER FISH FILETS (SWITZERLAND). QUANTITY: FULL CONTAINER LOADS. QUALITY: TOP. PACKAGING: WHOLESALE PACKAGING. COMPANY INFORMATION: TYPE OF COMPANY: DISTRIBUTOR. MAJOR COMMODITIES TRADED: FRESH AND FROZEN MEAT AND FISH. IN BUSINESS SINCE: 1975. ANNUAL SALES VOLUME: MORE THAN US $1 MILLION. QUOTE: CIF. BANK REF: CREDIT SUISSE, CH - 1200 GENEVA. CONTACT: MR. MARCEL PETRIENOND, MESPA, P.O. BOX 21, 1267 COINSINS, SWITZERLAND. TELEX: 289636. PHONE: 22/64-18-02. (WK 18/TOFAS 0011)

FROZEN CHICKEN PARTS AND WHOLE BONELESS CHICKEN (UNITED ARAB EMIRATES). MEDIUM SIZED IMPORTER/WHOLESALER DISTRIBUTOR ESTABLISHED IN UAE IN 1982 WITH ANNUAL TURNOVER OF OVER $4 MILLIONS, SEEKS RELIABLE US. SUPPLIERS. QUANTITY: 10 METRIC TONS/MONTH. QUALITY: GRADE A. PACKAGING: A) CHICKEN DRUMSTICKS 900 GMS X12 B) CHICKEN WHOLE LEG 900 GM X 12, C) CHICKEN THIGHS 900 GM X 12, D) CHICKEN BREASTS 900 GM X 12 AND E) BONELESS WHOLECHICKEN 6 X 2 KGS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DUBAI OR SHARJAH. BANK REF: UNITED ARAB BANK, SHARJAH. CONTACT: DR. ALAN K. SALDANHA, MASIRA INTERNATIONAL CO., P.O. BOX 1624, SHARJAH/UNITED ARAB EMIRATES. TELEX: 68741 MASEMP. PHONE: 351267/546615. (WK 18/TOFAS 0090)

FROZEN CHICKEN PARTS, WHOLE CHICKENS, WHOLE TURKEYS, WHOLE CORNISH HENS (BAHRAIN). A LEADING BAHRAINI FOOD IMPORTER/DISTRIBUTOR ESTABLISHED SINCE 1965 WITH ANNUAL SALES OF SEVERAL MILLION U.S. DOLLARS SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY TWO 40-FT CONTAINERS PER MONTH. QUALITY: USDA GRADE A. FROZEN CHICKEN THIGHS, DRUMSTICKS, BREASTS, WHOLE CHICKENS, WHOLE TURKEYS, WHOLE CORNISH HENS. PACKAGING: 2-LB CONSUMER PACKS FOR CHICKEN PARTS, STANDARD CONSUMER SIZES FOR WHOLE BIRDS. DELIVERY: ASAP. OTHER.REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH PACK IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY NOT MORE THAN 12 MONTHS FROM DATE OF PRODUCTION. DUAL P/E DATES NOT PERMITTED. QUOTE: C&F BAHRAIN. BANK REF: STANDARD CHARTERED BANK, MANAMA, BAHRAIN. CONTACT: MR. ABDUL HUSSAIN DAWANI, AL JAZIRA COLD STORE CO, P.O. BOX 26087, MANAMA, BAHRAIN. TELEX: 8312 JAZIRA BN. PHONE: 714914. (WK 18/TOFAS 0103)

FROZEN TURKEY PARTS (JAPAN). 15 metric tons per month. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quotations: C&F. Company Background: Established market research firm which plans to establish import division this year. Firm projects future imports of agricultural products of $5 million a year. Bank Ref: Mitsui Bank, Roppongi Branch, Tokyo. CONTACT: Ms. Masako Yamagami, International Media Associates, 5-16-5-807, Roppongi, Minato-ku, Tokyo, Japan. Telex: 2422777 IMA COM J. Phone: (03)587-0456. (WK 18/TOFAS 0117)

HORSE HAIR FOR COSMETIC BRUSH MANUFACTURE (KOREA). Quantity: 500 to 1,000kg. Quality: Hair of 1 thru 2 inches in length. Packaging: Paper carton pack. Delivery: Monthly. Other Requirements: Hair less than 40% hair loss rate. Quote: US$19.00 per kg CIF Pusan. Bank ref: Bank of Seoul, Hannam Branch. CONTACT: Mr. H.J. Park, Dong Nam Brush Company, 318-94, Sadang-dong, Dongjak-ku, P.O.S. 147 Nam Seoul, Seoul, Korea. Phone: 585-1935. (WK 18/TOFAS 0032)

MOLASSES (UNITED ARAB EMIRATES). GENERAL TRADING FIRM WITH ANNUAL TURN OVER OF OVER 1.00 MILLION US. DOLLS, AND BRANCHES IN DUBAI, ABU DHABI AND DOHA, QATAR SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: 210 METRIC TONS. QUALITY: 1)MOISTURE MAX 22.00%, 2) SUGAR MIN 45.00%, 3) PH MIN 5.3% AND SO2 MIN 0.2%. PACKAGING: IN ONCE USED DRUMS. DELIVERY: 110 MT IN JUNE 86 AND 100 TONS IN SEPT 86. QUOTE: C&F ABU DHABI. BANK REF: STANDARD CHARTERD BANK, DUBAI. TELEX: 47395 COMTR EM. PHONE: 237993/225636. (WK 18/TOFAS 0101)

ORANGE, PINEAPPLE, GRAPEFRUIT AND TOMATO JUICES (UNITED ARAB EMIRATES). (MEDIUM SIZED IMPORTER/WHOLESALER DISTRIBUTOR ESTABLISHED IN UAE IN 1982 WITH ANNUAL TURNOVER OF OVER $4 MILLIONS, SEEKS RELIABLE US. SUPPLIERS. QUANTITY: TWO 40 FT CONTAINERS/MONTH. QUALITY: PURE JUICES. PACKAGING: IN A-10 PACK AND CATERING PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DUBAI OR SHARJAH. BANK REF: UNITED ARAB BANK. CONTACT: DR. ALAN SALDANHA, MASIRA INTERNATIONAL CO., P.O. BOX 1624, SHARJAH/UNITED ARAB EMIRATES. TELEX: 68741 MASEMP. PHONE: 546615/351267. (WK 18/TOFAS 0091)

PET FOOD (JAPAN). Specific quantities and delivery schedule to be decided later. Best quality. Retail packaging. Quotations: C&F. Importer, established in 1971, with total annual imports of $12.5 million. Bank Ref: Fuji Bank, Asakusabashi branch, Tokyo. CONTACT: Mr. Hideo Yamakawa, Tohpo Corporation, 1-6, Kanda Izumi-cho, Chiyoda-ku, Tokyo, Japan. Telex: 0265-7137 TOHPO J. Cable: TOHPOACE. Phone: (03)866-9141. (WK 18/TOFAS 0115)

PORK AND HAM (SULTANTE OF OMAN). ASSARAIN FOODS IS A MEMBER COMPANY OF ASSARAIN ENTERPRISES, A MAJOR COMMERCIAL ENTERPRISE IN OMAN. Quantity: 50 CARTONS OF PORK LEG, BONEIN, SKIN ON, SQUARE CUT, 20 CTNS OF PORK LOIN SEMI BONELESS WITH OYSTER PIECE WITHOUT VERTEBRA, MAXIMUM 3 MM FAT. 20 CTN PORK LOIN BONELESS WITH OYSTER PIECE WITHOUT BERTEBRA, MAXIMUM 3 MM FAT: (20) HAM CURED AND SMOKED BONELESS SKIN ON SQUARE CUT; HAM CURED AND SMOKED BONEIN SKIN ON SQUARE CUT; PORK BELLIES BONELESS, RIND ON (20) PORK BELLIES BONELESS, RINDLESS, (30) PORK LIVER (20) PORK SPARE RIBS, RETAIL PACK (30) PORK CHOPS CENTER CUT. 1 LB RETAIL PACK; (50) SLICED SMOKED BACK BACON, 7 OX RETAIL PACK. (20) STREAKY BACON, 7 OX RETAIL PACK; (40) GROUND PORK, 1 LB RETAIL PACK; (20) PORK TENDERLOINS; (40) PORK FRONT FEET; (20) PORK SHOULDER HOCKS; (20) PICNIC SHOULDER, 4/6 LBS; (10) FULLY COOKED HAM SHORT SHANKED, BONEIN 16/18 LB; (20) BONELESS HAM SHANKLESS FULLY COOKED 6/8 LB; (30) BONELES HAM HALVES, SHANKLESS FULLY COOKED; (20) SEMI BONELESS HAM, SHORT SHANKED FULLY COOKED.

QUALITY: GRADE A. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F MUSCAT. BANK REF: STANDARD CHARTARD BANK OF OMAN. CONTACT: MR. K.B. PETER, ASSARAIN FOODS, P.O. BOX 4475, RUWI/SULTANATE OF OMAN. (WK 18/TOFAS 0095)

RICE (SAUDI ARABIA). Quantity: 23,000 MT. Quality: No. 2 long grain parboiled. Packaging: 50 kg. bags. Delivery: Contact inquirer. Other Requirements: Arabic labeling, production date. Quote: C&F Jeddah. Bank ref: National Commercial Bank, Riyadh. CONTACT: Mr. Awadh Al-Sharif, Prince Mohammed Bin Saud Al Saud Est., P.O. Box 20263, Riyadh-11455, Saudi Arabia. Telex: 206775 MHSAUD SJ. (WK 18/TOFAS 0012)

SHIITAKE MUSHROOMS (WEST GERMANY). Quantity: 1 MT weekly. First quality. Packaging: to be determined. This company grows and imports mushrooms and was established in 1984. Primarily interested in joint venture for shiitake mushrooms cultivated on appropriate growing media other than wood particularly substrate, or importing fresh shiitake mushrooms directly if joint venture not possible. Delivery: ASAP. Quote: CIF Bremen or Hamburg, or if delivered by air freight Frankfurt. Bank ref: Landessparkasse zu Oldenburg, Oldenburg. CONTACT: Mr. Thoelking, Agrar-Pilzzucht Langfoerden GmbH, Rubenstrasse 1, D-2848 Vechta 2, W. Germany. Phone: (04447) 1515. Telex: 25561 AGRARPI D. (WK 18/TOFAS 0035)

SALMON (KOREA). Quantity: 65 M/T. Quality: Frozen Red King (Chinook): I,Q,F, Headless 2nd Gutted 6-9 Lb - 1,000kg first grade, 1,000kg second grade. I,Q,F, Whole 7-10 Lb(3.5-4.5kg) - 1,000kg first grade, 1,000kg second grade. Frozen Sockeye (Red) I,Q,F Headless and Gutted 6-8 Lb(2.7-3.6kg) - 3,000kg first grade, 1,000kg second grade. I,Q,F Whole 7-9 Lb (3.18-4kg) - 3,000kg first grade, 1,000kg second grade. Frozen silver: I,Q,F Headless and Gutted 5.5-8 Lb(2.5-3.6kg) - 1,000kg first grade, 1,000kg second grade. I,Q,F Whole 7-9 Lb(3.18-4kg) - 1,000kg first grade, 1,000kg second grade. Frozen Chum: I,Q,F Headless and Gutted 5.5-8 Lb(2.5-3.6kg) - 1,000kg first grade, 1,000kg second grade. I,Q,F Whole 7-9 Lb(3.18-4.1kg) - 1,000kg first grade, 1,000kg second grade. Fishing Methods: troll, gillnet, seine. Delivery: May-15 MT, July-25 MT & September-25 MT. Quote: Unit price of CIF or C&F Pusan. CONTACT: Mr. Yoo, Hyo Hi, Korea Tourist Hotel Supply Center Inc., 255-5, Nung-dong, Kangdong-ku, Seoul, Korea. Telex: K25898 SUPPLY. Cable: SUPPLY CENTER. Phone: 452-9025, 444-8821/5. (WK 18/TOFAS 0034)

SOYBEAN MEAL (UNITED ARAB EMIRATES). GENERAL TRADING FIRM, WITH INTERESTS ALSO IN TELECOMMUNICATIONS AND ENGINEERING, ESTABLISHED IN DUBAI SINCE 1977 AND WITH CURRENT ANNUAL TURNOVER OF OVER 40 MILLION U.S. DOLLARS, SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 4,500 METRIC TONS. QUALITY: 1) PURE YELLOW SOYBEAN MEAL, 2)PROTEIN MIN 48% OR PROFAT MIN 50 3)SAND/SILICA MAX 2.5%, 4)FIBRE MAX 7.0 PCT 5)MOISTURE MAX 12.5 PCT 6)FAT MAX 1.5PCT 7)CEREAL RED ABSORBTION 3.5-4.5 MG/G OF MEAL, 8)NORMAL ALLOWANCES FOR SPECIFICATIONS. GREASE ACTIVITY 0.1-0.25 MG/GRAM/MIN AT 30 DEG CC. PACKAGING: 50 KG EXPORT QUALITY BAGS.

DELIVERY: THREE SHIPMENTS, 1,500 MT EACH IN JUNE, AUGUST AND NOVEMBER 1986. QUOTE: C&F ABU DHABI TO INCLUDE LOCAL COMPANY'S COMMISSION. BANK REF: MIDDLE EAST BANK, DUBAI. CONTACT: MR. SALEEM A. HASHMI, AGRINDE TRADING EST., P.O. BOX 6579, DUBAI/UNITED ARAB EMIRATES. TELEX: 46497. PHONE: 282323/281609. (WK 18/TOFAS 0099)

SOYBEAN MEAL (UNITED ARAB EMIRATES). GENERAL TRADING FIRM WITH ANNUAL TURN OVER OF OVER 1.00 MILLION US. DOLLS, AND BRANCHES IN DUBAI, ABU DHABI AND DOHA, QATAR SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: 4,500 METRIC TONS. QUALITY: 1) PURE YELLOW SOYBEAN MEAL, 2)PROTEIN MIN 48% OR PROFAT MIN 50 3)SAND/SILICA MAX 2.5%, 4)FIBRE MAX 7.0%, 5)MOISTURE MAX 12.5% 6)FAT MAX 1.5% 7)CEREAL RED ABSORBTION 3.5-4.5 MG/G OF MEAL, 8)NORMAL ALLOWANCES FOR SPECIFICATIONS GREASE ACTIVITY 0.1-0.25 MG/GRAM/MIN AT 30 DEG CC. - PACKAGING: 50 KG EXPORT BAGS. DELIVERY: THREE SHIPMENTS, 1,500 MT EACH IN JUNE, AUGUST AND NOVEMBER 1986. QUOTE: C&F ABU DHABI TO INCLUDE LOCAL COMPANY'S COMMISION. BANK REF: STANDARD CHARTERED BANK, DUBAI. CONTACT: MR. MOHAMED S. ABDULLAH, COMTRADE INTERNATIONAL CORP., P.O. BOX 4086, DUBAI/UNITED ARAB EMIRATES. TELEX: 47395. PHONE: 237993/225636. (WK 18/TOFAS 0100)

SUNFLOWERSEED OIL (KUWAIT). GENERAL TRADING CO ESTABLISHED SINCE 1980 SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 2-3 20-FT CONTAINERS. QUALITY: HIGHEST QUALITY, FULLY REFINED, NON CHOLESTEROL. PACKAGING: A) CANS OF 1 LITER, 8 CANS PER CARTON B)PLASTIC CONTAINERS OF 3 LITERS, 6 PER CARTON. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F KUWAIT. BANK REF: NATIONAL BANK OF KUWAIT AND AL AHLI BANK, KUWAIT. CONTACT: MR. JAWAD MARAFIE, MARAFIE INTERNATIONAL CO WLL, P.O. BOX 5143, SAFAT, KUWAIT. TELEX: 46770 GYRO KT. CABLE: GYRO. PHONE: 2465645/6. (WK 18/TOFAS 0086)

TOMATO KETSUP (UNITED ARAB EMIRATES). MEDIUM SIZED IMPORTER/WHOLESALER DISTRIBUTOR ESTABLISHED IN UAE IN 1982 WITH ANNUAL TURNOVER OF OVER $4 MILLIONS, SEEKS RELIABLE US. SUPPLIERS. QUANTITY: ONE 20 FT CONTAINER EVERY MONTH. QUALITY: GRADE A. PACKAGING: 12-16 OUNCES AND BIGGER ECONOMY PACK BOTTLES. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DUBAI OR SHARJAH. BANK REF: UNITED ARAB BANK, SHARJAH. CONTACT: DR. ALAN SALDANHA, MASIRA INTERNATIONAL CO., P.O. BOX 1624, SHARJAH/UNITED ARAB EMIRATES. TELEX: 6874 MASEMP EM. PHONE: 546615/351267. (WK 18/TOFAS 0089)

U.S. SOYBEAN MEAL (PHILIPPINES). A major import agent or broker and importer for processing is looking for reliable U.S. supplier. Company has an import volume from the U.S. of approximately $6-7 million per year. Quantity: 5,000 to 25,000 MT. Quality: with guaranteed urease between .03-.01%. Packaging: in bags or bulk. Delivery: prompt. Quote: C&F Manila. CONTACT: Mr. Alex Go, U.S. Soybean Meal, Suite 726-728 Downtown Center, 516 Q. Paredes, Binondo, Manila, Philippines. Telex: 27911 ALEX. (WK 18/TOFAS 0005)

VARIETIES OF BISCUITS LIKE PETITBEURRE, NICE, BOURBON CHOCOLATE CREAM BISCUITS (UNITED ARAB EMIRATES). MEDIUM SIZED IMPORTER/WHOLESALER DISTRIBUTOR ESTABLISHED IN UAE IN 1982 WITH ANNUAL TURNOVER OF OVER $4 MILLIONS, SEEKS RELIABLE US. SUPPLIERS. QUANTITY: ONE 20-FT CONTAINER EVERY MONTH. QUALITY: COMMERCIAL. PACKAGING: RETAIL CONSUMER PACKS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHION AS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DUBAI OR SHARJAH. BANK REF: UNITED ARAB BANK, SHARJAH. CONTACT: DR. ALAN SALDANHA, MASIRA INTERNATIONAL CO., P.O. BOX 1624, SHARJAH/UNITED ARAB EMIRTES. TELEX: 68741MASEMP EM. PHONE: 351267/546615. (WK 18/TOFAS 0093)

VEGETABLE SEEDS (COLOMBIA). MR. COBOS IS INITIATING A SEED DISTRIBUTION COMPANY AND WANTS TO IMPORT VEGETABLE SEEDS IN 16/18 LB. BOXES. DURING THE FIRST YEAR HE WOULD BE IMPORTING ABOUT 100 KILOS PER MONTH. WANTS TO RECEIVE QUOTATIONS FOB US PORT. USDA SANITARY CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REFERENCES MAY BE OBTAINED FROM BANCO COMERCIAL ANTIOQUEO-EL ESPECTADOR, BOGOTA. CONTACT: MR. MARIO COBOS, APDO. 58707, BOGOTA, COLOMBIA. PHONE: 256-6560. (WK 18/TOFAS 0097)

VEGETABLE SHORTENING (UNITED ARAB EMIRATES). LARGE SIZE AUTOMATIC BAKERY ESTABLISHED IN UAE IN 1986, WITH 5 BRANCHES, SEEKS RELIABLE U.S.SUPPLIERS. QUANTITY: 1 X 20 FT CONTAINER. QUALITY: GRADE A. PACKAGING: IN 25 KG TINS. DELIVERY: ASAP. OTHER REQ: ENGLISH AND ARABIC, OR ONLY ARABIC LABELS REQUIRED SHOWING PRODUCT NAME, BRAND NAME, MANUFACTURER'S NAME AND ADDRESS, INGREDIENTS, NET AND GROSS WEIGHT, PRODUCTION AND EXPIRY DATES. P/E DATES MUST BE EITHER EMBOSSED OR PRINTED ON EACH TIN IN THE SAME FASHIONAS OTHER DETAILS ARE PRINTED. DATES SHOULD BE PRINTED IN INDELIBLE INK BOTH ON INNER PACKS AND OUTER CARTONS. PRINTING SHOULD WITHSTAND RUBBING AND TREATMENT BY CHEMICALS. STAMPING, OVERPRINTING AND/OR STICKERS ARE NOT ALLOWED. PRODUCTS MUST NOT BE MORE THAT 60 DAYS OLD AT TIME OF SHIPMENT WITH EXPIRY 24 MONTHS FROM DATE OF PRODUCTION. QUOTE: C&F DUBAI. BANK REF: UNITED ARAB BANK, DEIRA BRANCH. CONTACT: MR. RASHED HUSSAIN AL HERSH, AL JADEED BAKERY, P.O. BOX 1705, DUBAI/UNITED ARAB EMIRATES. TELEX: 46138 JADEED BAKERY. PHONE: 666615. (WK 18/TOFAS 0088)

WHEAT FLOUR (NETHERLANDS). QUANTITY: MIN. 100 MT PER MONTH. QUALITY: PATENT WHITE 12.5% PROTEIN FOR BREAD AND ROTIE. PACKAGING: IN 50 LBS BAGS. DELIVERY: MAY 1986. QUOTE: FOB, U.S. PORTS AND CIF - SURINAM (PARAMARIBO). BANK REF: ABN, UTRECHT. CONTACT: MR. S. ORIE, BOOMSTEDE 127, 3608 AG MAARSSENBROEK, NETHERLANDS. TELEX: 40081. PHONE: 3465-65997. (WK 18/TOFAS 0112)

WHEAT FLOUR (UNITED ARAB EMIRATES). LARGE SIZE AUTOMATIC BAKERY ESTABLISHED IN U.A.E IN 1986, WITH 5 BRANCHES, SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 2,500 METRIC TONS. QUALITY: NUMBER 1 AND 2. PACKAGING: IN 50 KG BAGS. DELIVERY: ASAP. OTHER REQ: PRODUCTION AND EXPIRY DATES ON EACH BAG REQUIRED. QUOTE: C&F DUBAI. BANK REF: UNITED ARAB BANK, DEIRA BRANCH. CONTACT: MR. RASHED HUSSAIN AL HERSH, AL JADEED BAKERY, P.O. BOX 1705, DUBAI/UNITED ARAB EMIRATES. TELEX: 46138 BAKERY EM. PHONE: 666615. (WK 18/TOFAS 0087)

YELLOW CORN AND BARLEY (UNITED ARAB EMIRATES). GENERAL TRADING FIRM, WITH INTERESTS ALSO IN TELECOMMUNICATIONS AND ENGINEERING, ESTABLISHED IN DUBAI SINCE 1977 AND WITH CURRENT ANNUAL TURNOVER OF OVER 40 MILLION U.S. DOLLARS, SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 8,000 METRIC TONS OF CORN AND 6,000 MT OF BARLEY. QUALITY: U.S. NO. 2 . PACKAGING: BULK. DELIVERY: BARLEY: JUNE 1986 SHIPMENT. CORN: SEPTEMBER 1986 SHIPMENT OTHER REQ: CORN: 1) MOISTURE MAX 15%, 2) TEST WEIGHT PER BUSHEL MIN 54.0 3) BROKEN CORN AND FOREIGN MATERIAL MAX 3%, 4) TOTAL DAMAGED KERNELS MAX 5.0%. HEAT DAMAGED KERNELS 5.0% MAX. 5) FREE FROM INSECTS. BARLEY: 1) DENSITY MIN 70KG/HL, 2) MOISTURE MAX 13% 3) ADMIXTURE MAX 2% 4) FREE FROM INSECTS 5) SEASON: 85/86. QUOTE: C&F ABU DHABI INCLUDING COMMISSION (TO BE AGREED ON). BANK REF: MIDDLE EAST BANK, DUBAI. CONTACT: MR. SALEEM A. HASHMI, AGRINDE TRADING EST., P.O. BOX 6579, DUBAI/UNITED ARAB EMIRATES. TELEX: 46031 AGRINDE. PHONE: 282323/281609. (WK 18/TOFAS 0097)

YELLOW CORN, BARLEY AND OATS (UNITED ARAB EMIRATES). GENERAL TRADING FIRM WITH ANNUAL TURN OVER OF OVER 1.00 MILLION US. DOLLS, AND BRANCHES IN DUBAI, ABU DHABI AND DOHA, QATAR SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: 8,000 METRIC TONS OF CORN, 6,000 MT OF BARLEY AND 100 MT OF OATS. QUALITY: U.S. NO. 2. PACKAGING: BULK FOR CORN AND BARLEY, OATS MUST BE BAGGED AND SHIPPED IN CONTAINERS. DELIVERY: CORN: SHIPMENT OF SEPTEMBER 1986, BARLEY: SHIPMENT OF JUNE 1986 - OATS: SEPT 86 SHIPMENT. OTHER REQ: CORN: 1)MOISTURE MAX 15%, 2)TEST WEIGHT PER BUSHEL MIN 54.0, 3)BROKEN CORN AND FOREIGN MATERIAL MAX 3% 4)TOTAL DAMAGED KERNELS MAX 5.0%. HEAT DAMAGED KERNELS MAX 5.0% 5) FREE FROM INSECTS - BARLEY: 1)DENSITY MIN 70 KG/HL, 2)MOISTURE MAX 13% 3)ADMIXTURE MAX 2% 4) FREE FROM INSECTS AND 5)SEASON 85/86 - OATS: 1) FREE FROM DUST AND TAINT 2) MOISTURE MAX 13 %. QUOTE: C&F ABU DHABI INCLUDING COMMISSION (TO BE AGREED ON). BANK REF: STANDARD CHARTERED BANK, DUBAI. CONTACT: MR. MOHAMED S. ABDULLAH, COMTRADE INTERNATIONAL CORP., P.O. BOX 4086, DUBAI/UNITED ARAB EMIRATES. TELEX: 47395 COMTR EM. PHONE: 237993/225636. (WK 18/TOFAS 0098)

YELLOW SPLIT PEAS (NETHERLANDS). QUANTITY: MIN. 2 CONTAINER LOADS. QUALITY: SMALLEST SIZE, QUICK COOKING. PACKAGING: IN 100 LBS JUTE BAGS. DELIVERY: MAY/JUNE. QUOTE: FOB, AND CIF - SURINAM. BANK REF: ABN, UTRECHT. CONTACT: MR. S. ORIE, BOOMSTEDE 127, 3608 AG MAARSSENBROEK, NETHERLANDS. TELEX: 40081. PHONE: 3465-65997. (WK 18/TOFAS 0113)

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TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notifications of foreign proposed standards-related rules have been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. From time to time we also receive information through our embassies in foreign countries, as is the case this week. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072 BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication.

Japan - TBT Notification 86.46 The Japanese Ministry of International Trade and Industry and the Ministry of Agriculture, Forestry and Fisheries has announced a proposal which is an amendment to the enforcement ordinance of the Consumer Product Safety Law. The products covered by this proposal are bottled carbonated beverages and glass bottles for carbonated beverages. The aforementioned items which have been designated as "specific products" by the existing ordinance, shall by this proposal be designated as "second-class specific products" to which a self-certification system shall be applied. The objective and rationale for the proposal is transition from government-certification to self-certification. The final date for comments on the proposal is May 7, 1986.

Japan - The Technical Office has received a list of natural food additives which are allowed for use in foods in Japan.

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
"	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
"	20. Furskins
"	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. .Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots and Turnips
	37. Raisins
	38. Health Food Market
	39. Melons
	40. Dried Beans
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
"	5. Agricultural Air Cargo
Japan	1. Popcorn
	2. Maple Syrup
Thailand	1. Apples
	2. Cherries
	3. Raisins
	3. Pears
	5. Nuts
Canada	Structural Changes in Retail Grocery Product Marketing

If you wish to order specific guides, please write or phone the following Division:

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EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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May 1 - 7, 1986

ALMONDS - WHOLE NUTS, NATURAL SLICED, BLANCHED, ROASTED AND SLIVERED (KOREA). Quantity: 1 each container. Quality: (1). Whole nuts: Non pareil SSR; (2). Thinly sliced. Packaging: (1). Whole nuts: Carton (50 lb net); (2). Sliced: Carton (25 lb net). Delivery: prompt shipment. Other Req: in case of Blanched, Roasted, Slivered, C&F Tokyo Price required. Quote: C&F Pusan. Bank ref: Choheung Bank, Main Office. CONTACT: S.J. Rha/J.D. Chang, Haitai International Inc., Leema Bldg. 7F., 146-1, Susong-dong, Chongro-ku, Seoul, Korea. Telex: K25029, K26280 HAITAI. Phone: 739-7300. (WK 19/TOFAS 0035)

ALMONDS (COLOMBIA). INQUIRER WANTS FOB SAN FRANCISCO PRICE QUOTES FOR 30 OR 40 METRIC TONS OF ALMONDS SIMILAR IN SIZE AND QUALITY TO THOSE USED IN THE U.S. FOR CANNING. QUALITY AND SANITARY CERTIFICATES ARE REQUIRED. INQUIRER IS A LARGE CANNER FOR THE LOCAL MARKET. SHIPMENTS WILL BE SCHEDULED FOR AUGUST AND SEPTEMBER, 1986. CONTACT: MR. VICTOR NEIDA, VICTOR NEIDA & CIA. LTDA., CALLE 7 NO. 56A-12 P.O. BOX (APARTADO) 3035, BOGOTA, D.E., COLOMBIA. PHONE: 260-2257/262-3952. (WK 19/TOFAS 0112)

ALMONDS, WALNUTS, FIBERS, PISTACHIOS (UNITED ARAB EMIRATES). Dubai importer/wholesaler/reexporter of foodstuffs, established in 1981, with annual sales of over $1 million seeks reliable U.S. suppliers. Quantity: 1 x 20 ft. container of each commodity. Quality: filberts: Grade No. 1; walnuts: jumbo size halves; almonds: shelled, skin on size 16-18 to 22-24 pistachio: Grade No. 1. Packaging: almonds - 50 lbs bags; walnuts - 10 kg cartons; filberts-jute bags. Delivery: ASAP. Quote: C&F Dubai. Bank ref: Bank of Oman, Regga Branch. CONTACT: Mr. Samer Al Keddah, Al Keddah Trading Co., P. O. Box 4626, Dubai, United Arab Emirates. Telex: 48019 ATTN: AL-KEDDAH. Phone: 223074/221297. (WK 19/TOFAS 0104)

ALOE-VERA FROM ARIZONA (NETHERLANDS). QUANTITY: 100 LITERS. QUALITY: FIRST QUALITY (NO BLENDS). PACKAGING: IN BARRELS. DELIVERY: ASAP. QUOTE: CIF AMSTERDAM. BANK REF: RABOBANK, OOSTVOORNE. CONTACT: MR. L. VAN GENT, STATIONSWEG 39, 3233 ZH OOSTVOORNE, NETHERLANDS. TELEX: 25585. PHONE: 1815-3015 OR 4879. (WK 19/TOFAS 0123)

A-67.40/2:

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

APPLES (PAPUA NEW GUINEA). Fresh fruits importer seeks reliable U.S. suppliers. Quantity: initial shipment of 6-8 containers of apples. Estimated 5 containers thereafter each 6 weeks. Quality: high grade. Packaging: standard boxes. Delivery: ASAP. Other Req: trade will be conducted on Letter of Credit basis, probably through Hong Kong banks. Quote: FOB & CIF. Bank ref: Bank of South Pacific, Waigani Branch, P O Box 9211, Hohola, NCD, Papua New Guinea. CONTACT: Leo J Woo, Woo Holdings Pty Ltd, P O Box 659, Boroko, NCD, Papua New Guinea. Telex: NE23437 WOO HLDS. Phone: 257171. (WK 19/TOFAS 0058)

AUSTRALIA WINTER PEAS (TAIWAN). Wants 100 MT. Quality: A grade. Packaging: bags. Delivery: May or June 1986. Quote: C&F Kaohsuing. Bank ref: The Chang Hwa Commercial Bank, Chung Hsiao East Road Branch, Taipei. CONTACT: Mr. J.Y. Su, Torich International Inc., P.O. Box 108-50, Taipei, Taiwan. Telex: 13812 TORICH. Phone: (02) 772-5621. (WK 19/STATE 0098)

BARLEY, CORN AND SOYBEAN MEAL (SAUDI ARABIA). Quantity: 100 MT each. Quality: for poultry feed. Packaging: in 50 kilos bags. Quote: CIF Jeddah. Bank ref: The Nataional Commercial Bank, Palestine St. Branch, Jeddah. CONTACT: Mr. Nizar Abuljadayel, Abuljadayel Engineering Co., Post Box No. 4536, Jeddah-21412, Saudi Arabia. Telex: 601819 NIZAR SJ. Cable: JADAYELCO JEDDAH. Phone: 672-8216. (WK 19/TOFAS 0013)

BEEF - FRESH/FROZEN (ITALY). IMPORT EXPORT MEAT TRADER IS SEEKING RELIABLE U.S SUPPLIER. QUANTITY: 1,000 MT (BEGINNING SHIPMENT). QUALITY: CARCASES OR ANY CUTS FROM CATTLE NOT OVER 30 MONTHS OF AGE WHICH HAVE BEEN FED FOR 100 DAYS OR MORE ON A NUTRITIONALLY BALANCED, HIGH ENERGY FEED CONCENTRATION CONTAINING NO LESS THAN 70% GRAIN AND AT LEAST 20 POUNDS TOTAL FEED PER DAY. BEEF GRADED USDA "CHOICE" OR "PRIME". QUOTE: CIF AND FOB. DELIVERY: ASAP. OTHER: MEAT SHOULD MEET EEC REGULATION NRS. 3583 (12.17.85) AND 3655 (12.23.85). CARCASSES AND OR CUTS SHOULD BE ACCOMPANIED BY FSQS/USDA CERTIFICATE. BANK REF: BANCA COMMERCIALE ITALIANA - SUCCURSALE MERCATI GENERALI, VIA CADIBONA 18, MILANO. CONTACT: MR. ALBERTO BRIANTE, LA PRIMA, VIA MOLISE, 68 - 20137 MILANO. TELEX 311061. PHONE: 5456858. (WK 19/TOFAS 0018)

BROILER HATCHING EGGS (EGYPT). Quantity: 72,000 eggs weekly. Quality: Hubbard or Arbor Acres or Cubb. Hatchability: not less than 80 percent. Quote: FOB and CIF Cairo Airport for 360 eggs per box. Delivery: ASAP. CONTACT: Anwar El-Abd, Pyramid Poultry Company, Kafr El Gabd El Mansoria Canal, Giza, Egypt. Telex: 94306VA POC UN. Phone: 856257. (WK 19/TOFAS 0039)

BROWN SWISS HEIFERS (COLOMBIA). WANTS 8 BROWN SWISS HEIFERS 18-22 MONTHS OLD) OR 8 BROWN SWISS COWS NOT OLDER THAN 3 YEARS. ANIMALS MUST BE PURE BRED AND REGISTERED AS SUCH WITH THE AMERICAN BROWN SWISS ASSOCIATION. PEDIGREE AND REQUIRED VACCINATION CERTIFICATES MUST ACCOMPANY ANIMALS. INQUIRER IS A VETERINARIAN WHO IS STARTING A DAIRY BUSINESS IN DUITAMA, STATE OF BOYACA, WITH A TARGET OF 30 PURE BRED BROWN SWISS DAIRY COWS. INQUIRER WANTS CIF ELDORADO AIRPORT PRICE QUOTES. BANK REFERENCE MAY BE OBTAINED FROM BANCO DE BOGOTA, BRANCH OFFICE ON CARRERA 15 CALLE 90 IN BOGOTA, COLOMBIA, AND CAJA AGRARIA, MAIN OFFICE IN DUITAMA, BOYACA, COLOMBIA. CONTACT: MR. JORGE A. CASTANEDA, FINCA LA ESPERANZA., CARRERA 15 NO. 90-37, BOGOTA, D.E., COLOMBIA. PHONE: 236-7208/236-7858. (WK 19/TOFAS 0109)

BROWN SWISS HEIFERS (COLOMBIA). INQUIRER WANTS CIF ELDORADO AIRPORT PRICE QUOTES FOR 20 BROWN SWISS HEIFERS (18-22 MONTHS OLD) OR 20 HEIFERS HOLSTEIN BRED WITH BRAHMAN (5/8). ANIMALS MUST BE REGISTERED WITH THE AMERICAN BROWN SWISS ASSOCIATION. PEDIGREE AND REQUIRED VACCINATION CERTIFICATES MUST ACCOMPANY ANIMALS. INQUIRER IS A GRAIN TRADER WHO ALSO HAS A DAIRY BUSINESS IN GIRARDOT, MID MAGDALENA RIVER VALLEY WHERE CLIMATE IS EXTREMELY HOT AND DRY. INQUIRER THINKS THAT A POOL OF ABOUT 100 HEAD IS FEASIBLE FOR NEIGHBORING RANCHERS. MR. MOLINA WILL VISIT THE US BIDDERS TO SELECT ANIMALS BUT PICTURES ARE ADVISABLE. BANK REFERENCE MAY BE OBTAINED FROM BANCO DE BOGOTA, ANDES BRANCH OFFICE IN BOGOTA, COLOMBIA, AND BANCO POPULAR, MAIN OFFICE IN GIRARDOT, STATE OF CUNDINAMARCA, COLOMBIA. CONTACT: MR. BERNARDINO MOLINA, AGROPECUARIA MOLINA VIVAS, LTDA., CARRERA 7 NO. 32-29 (OF. 1504), BOGOTA, D.E., COLOMBIA. TELEX: 043345 CO-BMGR IN BOGOTA. PHONE: 282-0476/283-0173. (WK 19/TOFAS 0113)

CANNED PINEAPPLE, ORANGE, GRAPE, TOMATO & APPLE JUICES (UNITED ARAB EMIRATES). ABU DHABI NATIONAL HOTELS COMPANY, ESTABLISHED IN 1978, OWNS 8 FIVE STAR HOTELS IN ABU DHABI ALONG W/ A CATERING COMPANY THAT PROVIDES ABOUT 65,000 MEALS/DAY TO ABU DHABI AIRPORT, HOSPITALS, UNIVERSITIES, SCHOOLS AND OIL COMPANIES. QUANTITY: 31,000 CANS OF 46 OZ PACK & 700,000 CANS OF 6 OZ PACK. QUALITY: 100% PURE JUICES. PACKAGING: IN 6 & 46 OZ CANS. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR ARABIC LABEL SHOWING DATES OF PRODUCTION AND EXPIRY, BRAND NAME, PRODUCT NAME, INGREDIENTS, NET WEIGHT & THE COUNTRY OF ORIGIN. QUOTE: C&F ABU DHABI, UAE. BANK REF: ARAB BANK FOR FOREIGN INVESTMENT, ABU DHABI. CONTACT: MR. ABDULLA ALI AL-SAADI, ABU DHABI NAT'L HOTELS CO., P.O. BOX 6806, ABU DHBAI/UAE. TELEX: 23183 HOTLCO EM. PHONE: 362737. (WK 19/TOFAS 0110)

CORN (COLOMBIA). INQUIRER WANTS FOB NEW YORK PRICE QUOTES FOR 600-1,000 TONS OF WHITE FLINT TYPE CORN. DELIVERY: JULY-AUGUST, 1986. THIS FIRM IS ACTING AS TRADER FOR PRECOOKED FLOUR PRODUCER. BANK REFERENCES ON INQUIRER MAY BE OBTAINED FROM BANCO DE BOGOTA, SAN DIEGO BRANCH OFFICE IN BOGOTA, COLOMBIA. SHIPMENTS MUST BE ACCOMPANIED BY USDA/FGIS PHYTOSANITARY CERTIFICATE STATING TO BE FREE OF DOWNY MILDEW. CONTACT: MR. JAIME SUAREZ, JAIME SUAREZ & CIA., LTDA., CALLE 64 NO. 63-27, BOGOTA, D.E., COLOMBIA. PHONE: 231-4359. (WK 19/TOFAS 0105)

A) DAIRY CATTLE B) BEEF CATTLE C) DAIRY GOATS D) NUBIAN GOATS E) FOILAGES F) PLANT SEEDS G) ORCHIO (TAIWAN). Quantity, quality & delivery: to be negotiated. Packaging: by air. Quote: FOB and CIF Kaohsiung, Taiwan. Bank ref: The United World Overseas Chinese Commercial Bank, Kaohsiung Branch, 245 Chung Cheng 4th Road, Kaohsiung, Taiwan. CONTACT: Majorie M. Tung, Manager, B. J. Holmes Co Taiwan Branch, 109 Pei Nei Lane, Kau Tan, Jen Wu Kaohsiung Hsien, Taiwan. Telex: 73454 Bjholmes. Phone: (07) 371-8990. (WK 19/STATE 0085)

DOG BREEDER (COLOMBIA). INQUIRER IS BEGINNING A NEW ACTIVITY AS DOG BREEDER AND WOULD LIKE TO IMPORT, AT LEAST, ONE FEMALE AND ONE MALE OF EACH BREED: ALASKA MALAMUTE, AKITA - INU AND ROTWEILER. QUOTE: FOB AND CIF ELDORADO AIRPORT. PEDIGREE CERTIFICATES FROM THE AMERICAN KENNEL CLUB AND VACCINATION CERTIFICATES ARE REQUIRED FOR EACH ANIMAL. BANK REFERENCES MAY BE OBTAINED FROM BANCO DE CALDAS, PALOQUEMAO BRANCH OFFICE IN BOGOTA, COLOMBIA. CONTACT: MR. JAIRO GOMEZ, ENTREGANDO BOGOTA, LTDA., CALLE 119 NO. 53A-68, APARTADO (P.O. BOX) 86949, BOGOTA, D.E., COLOMBIA. PHONE: 253-0014. (WK 19/TOFAS 0107)

EDIBLE OILS (TAIWAN). Wants oils such as soya bean oil. Quantity: 500 drums/months. Quality: medium. Packaging: 180 kgs-steel drums. Prompt delivery. Quote: C&F Taiwan. Bank ref: The First Commercial Bank, Nankig East Road Branch, Taipei. CONTACT: Mr. F. Huang, Welcrown Incorporated, 140 Chien Kuo N. Rd, Sec 1, Taipei, Taiwan. Telex: 24615 GDLUCK. Phone: (02) 541-8241. (WK 19/STATE 0086)

FRESH APPLES (TAIWAN). Wants 50,000 cartons. Quality: Fancy red delicious. Packaging: cartons. Delivery: Oct. - Dec. 1986. Quote: CIF Kaohsuing. Bank ref: The First Commercial Bank, Kaohsuing Branch. CONTACT: Mr. Yi-Chien Yang, Manager, Koa Ho Ltd., 228 Ho Pei 2nd Road, Koashsiung, Taiwan. Cable: KAOHO. Phone: (07) 221-7168. (WK 19/STATE 0095)

FRESH FRUITS (ORANGES, APPLES, GRAPES AND PEARS) (MALAYSIA). QUALITY: GRADE A. DELIVERY: PROMPT. QUOTE: CIF SIBU. BANK REF: HOCK HUA BANK, SIBU. CONTACT: WONG YUK KING, SIBU FRESH FRUITS TRADING CO, P.O. BOX 1664 96008 SIBU, SARAWAK, MALAYSIA. TELEX: MA 72074. PHONE: (084) 322864. (WK 19/TOFAS 0072)

FRESH FRUITS (ORANGES, APPLES, GRAPES AND PEARS) (MALAYSIA). QUALITY: GRADE A. DELIVERY: PROMPT. QUOTE: CIF SIBU. BANK REF: HOCK HUA BANK, SIBU. CONTACT: WONG YUK KING, SIBU FRESH FRUITS TRADING CO, P.O. BOX 1664, 96008 SIBU, SARAWAK, MALAYSIA. TELEX: MA 72074. PHONE: (084) 322864. (WK 19/TOFAS 0072)

FRESH LEMONS (TAIWAN). Wants 2 40-ft containers. Quality: fancy 140's 40 lbs. Packaging: cartons. Delivery: May 1986. Quote: CIF Taiwan and FOB. Bank ref: The First Commercial Bank, Tun Hua Branch, Taipei. CONTACT: Mr. Herbert Liaw, Huosen Co. Ltd., 188-1 Chao Chou Street, Taipei, Taiwan. Telex: 26807 HOUSEN. Phone: (02) 393-6997. (WK 19/STATE 0090)

FRESH ONIONS, APPLES, TABLE GRAPES, GRAPEFRUIT (TAIWAN). Quantity subject to market demand. Quality: top and medium grades. Packaging: cartons. Delivery subject to harvest seasons. Quote: C&F Kaohsuing. Bank ref: The Hua Nan Commercial Bank, Linya Branch. CONTACT: Mr. Chang Chao-Che, Int'l Trade, Chen Hsiang Foods Ind. Co. Ltd, 508 Chung Shan 2nd Road, Koahsuing, Taiwan. Telex: 81975 CHENCO. Phone: (07) 221-9921. (WK 19/STATE 0089)

FROZEN BEEF TENDERLOIN, STRIPLOIN AND PRIME RIB (UNITED ARAB EMIRATES). ABU DHABI NATIONAL HOTELS COMPANY, ESTABLISHED IN 1978, OWNS 8 FIVE STAR HOTELS IN ABU DHABI ALONG WITH A CATERING COMPANY THAT PROVIDES ABOUT 65,000 MEALS/DAY TO ABU DHABI AIRPORT, HOSPITALS, UNIVERSITIES, SCHOOLS AND OIL COMPANIES. QUANTITY: TENDERLOIN: 15,000 LB - STRIPLOIN: 15,000 LB - PRIME RIB: 10,000 LB. QUALITY: TENDERLOIN: MGB 189A - STRIPLOIN: MGB 180 - PRIME RIB: MGB 109. PACKAGING: REGULAR U.S. PACKAGING. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BE LABELED WITH DATES OF PRODUCTION AND EXPIRY AND THE PRODUCT NAME IN ENGLISH AND ARABIC. QUOTE: C&F ABU DHABI, UAE. BANK REF: ARAB BANK FOR FOREIGN INVESTMENT, ABU DHBAI, UAE. CONTACT: MR. ABDULLA ALI AL-SAADI, ASSISTANT GENERAL MANAGER, ABU DHABI NATIONAL HOTELS CO., P.O. BOX 6806, ABU DHABI/UNITED ARAB EMIRATES. TELEX: 23183 HOTLCO EM. PHONE: 362737. (WK 19/TOFAS 0108)

FROZEN BEEF, FROZEN MUTTON (TAIWAN). Wants 2-3 20-ft containers/month. Various grades. Packaging & delivery to be negotiated. Quote: CIF Kaohsuing, Taiwan. Bank ref: The First Commercial Bank and the Chang Hwa Commercial Bank, Ltd., Ku Ting Branch, Taipei. CONTACT: Mr. Thomas Tseng, Game Ind. Co., 2F, 5 Lane 150 Roosevelt Rd., Taipei, Taiwan. Telex: 13230 GAMECO. Phone: (02) 932-3807. (WK 19/STATE 0091)

FROZEN CHICKEN (CANADA). New distributor/broker requires Muslem style frozen chicken. Quantity: 2000 MT. Delivery: 2-8 weeks. Other Req: must be slaughtered according to Muslem religious laws. Quote: FOB Eastern seaboard/ U.S.$. Bank ref: Toronto Dominion Bank, Westhill Br., Jack Rae, Manager, 4457 Kingston Rd. Westhill, Ontario. CONTACT: Mr. Lincoln Holme, Sweet Inspirations Co., 50 Bullock Dr. Unit 7, Markham, Ontario L3P 3P2, Canada. Telex: 06986766. Cable: FAX NO. 4162225326. Phone: 416-294-3100. (WK 19/TOFAS 8616)

FROZEN COW BRAINS AND FROZEN SPLEEN (NETHERLANDS). QUANTITY: CONTAINER LOAD. PACKAGING: BLOCK FROZEN. DELIVERY: PROMPT. QUOTE: C&F ROTTERDAM AND FOB. BANK REF: ALBERT DE BARY EN CO. AMSTERDAM. CONTACT: MR. S. SYTSMA. P.O. BOX 278. 5100 AG DONGEN, NETHERLANDS. TELEX: 54257. PHONE: 1623-13702. (WK 19/TOFAS 0121)

FROZEN GREEN PEAS, GREEN BEANS, MIXED VEGETABLES, BROCCOLI, BRUSSELS SPROUTS, SPINACH LEAVES AND FRENCH FRIES (UNITED ARAB EMIRATES). ABU DHABI NATIONAL HOTELS COMPANY, ESTABLISHED IN 1978, OWNS 8 FIVE STAR HOTELS IN ABU DHABI ALONG WITH A CATERING COMPANY THAT PROVIDES ABOUT 65,000 MEALS/DAY TO ABU DHABI AIRPORT, HOSPITALS, UNIVERSITIES, SCHOOLS AND OIL COMPANIES. QUANTITY: PEAS:12,000 KG, BEANS: 10,000 KG, MIXED VEG: 10,000 KG, BROCCOLI: 1,000 KG, BRUSSELS SPROUTS: 1,000 KG, SPINACH: 3,000 KG, FRENCH FRIES: 50,000 KG. QUALITY: GRADE A. GREEN PEAS: EXTRA FINE, BEANS: WHOLE FINE, MIXED VEG: 4 TYPES OF VEG, BRUSSELS SPROUTS: 0-25 MM, SPINACH: WHOLE LEAVE. PACKAGING: CATERING PACK, FRENCH FRIES: 10 KG PACK. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR PRODUCTION AND EXPIRY DATES, AND ARABIC LABELING SHOWING BRAND/PRODUCT NAME, INGREDIENTS, NET WEIGHT AND COUNTRY OF ORIGIN. QUOTE: C&F ABU DHABI, UAE. BANK REF: ARAB BANK FOR FOREIGN INVESTMENT, ABU DHABI. CONTACT: MR. ABDULLA ALI AL SAADI, ABU DHABI NATIONAL HOTELS CO., P.O. BOX 6806, ABU DHABI/UNITED ARAB EMIRATES. TELEX: 23183 HOTLCO EM. PHONE: 362737. (WK 19/TOFAS 0109)

FROZEN GREEN PEAS, CARROTS, MIXED VEGETABLES, SPINACH AND FRENCH FRIES (UNITED ARAB EMIRATES). CHOITRAM IS ONE OF UAE'S MAJOR FOOD IMPORTER/DISTRIBUTOR/RETAILER AND OPERATES 23 RETAIL OUTLETS THROUGH OUT THE EMIRATES. QUANTITY: 1 X 20 FT CONTAINER. QUALITY: GRADE A. PACKAGING: RETAIL AND INSTITUTIONAL PACKS OF 1-2 LBS, 0.5-1.0-2.5 KG. DELIVERY: ASAP. OTHER REQ: LABELS MUST SHOW DATES OF PRODUCTION AND EXPIRY, BRAND NAME, PRODUCT NAME, INGREDIENTS AND NET WEIGHT PREFERABLY IN ARABIC. QUOTE: C&F DUBAI. BANK REF: STANDARD CHARTERED BANK. CONTACT MR. KISHORE RAJWANI, T. CHOITRAM AND SONS, P.O. BOX 5249, DUBAI/UAE. TELEX: 45812 BYTCO EM. CABLE: CHOITRAM. PHONE: 666670. (WK 19/TOFAS 0113)

FROZEN SCALLOP (TAIWAN). Wants 1 full container load, biggest size - over 2 inch diameter. Packaging: bulk. Delivery: Prompt. Quote: C&F Taiwan. Bank ref: The Bank of Taiwan, Kaosiung Branch, Taiwan. CONTACT: Frank Huang, Poh Feng Trading Co. Ltd., 140 Chien Kuo N. Rd., Sec 1, Taipei, Taiwan. Telex: 24615 GDLUCK TAIPEI. Phone: (02) 541-8241. (WK 19/STATE 0088)

GREASE AND TALLOW (PAKISTAN). A TRADING FIRM WITH ANNUAL IMPORT VOLUME OF DOLLARS 250,000, WANTS TO IMPORT FOR RESALE IN WHOLESALE AND RETAIL MARKET. QUANTITY AND DELIVERY: NOT SPECIFIED. QUALITY: GRADE NO. 3. PACKAGING: DRUMS. QUOTE: FOB/C&F KARACHI/C&F DRY PORT SIALKOT. BANK REF: MUSLIM COMMERCIAL BANK, RAILWAY ROAD, SIALKOT. CONTACT: MUSHTAQ KHAWAJA, EMMAD INTERNATIONAL, P.O. BOX NO: 547, SIALKOT, PAKISTAN. TELEX: 46337 MCB PK ATTN: EMMAD INTL. CABLE: EMMADINT. PHONE: 0432-82223. (WK 19/TOFAS 0117)

GREEN BEANS, MARROW FAT PEAS AND CHICK PEAS 29/30 CALIBRE (KABULI TYPE) (PAKISTAN). FIRM WITH ANNUAL VOLUME OF IMPORT VARY BETWEEN DOLLARS. 250,000-500,000, WANTS TO IMPORT ABOVE REFERRED COMMODITIES FOR TRADING IN THE WHOLESALE MARKET. QUANTITY: GREEN BEANS - 200 MT, MARROW FAT PEAS 150 MT AND CHICKPEAS 200 MT. QUALITY: GRADE NO. 1, 1985/86 CROP, MAX ADMIXTURE 2%, FREE FROM LIVE INSECT AND WEEVILS, MACHINE DRESSED. PACKAGING: CONTAINER SHIPMENT. DELIVERY: SHIPMENT WITHIN 60 DAYS FROM DATE OF LETTER OF CREDIT. OTHER REQ: SAMPLES NEEDED AFTER INITIAL PRICE SETTLEMENT. QUOTE: FOB/C&F KARACHI. BANK REF: UNION BANK OF MIDDLE EAST LTD., GPO BOX 831, KARACHI. CONTACT: ABDUL REHMAN S. BHIMANI, REHMAN TRADERS, ROOM NO: 8, FIRST FLOOR, ROOMI CENTER, MOHAN ROAD, OPP: URDU BAZAR, KARACHI, PAKISTAN. TELEX: 23539 BEST PK ATTN: ABDUL BAHMANI. PHONE: 727850, 720845. (WK 19/TOFAS 0121)

HIGH FRUCTOSE CORN SYRUP (PAKISTAN). A CORN PROCESSING FIRM ALSO INVOLVED IN TRADING WITH TOTAL IMPORT VOLUME OF DOLLARS 250,000 WANTS TO IMPORT FOR USE IN ITS INDUSTRY. QUANTITY: 100 MT. QUALITY: FOODGRADE. PACKAGING: DRUMS. DELIVERY: SEPT 1986. QUOTE: FOB/C&F KARACHI AND APPROXIMATE FREIGHT COST. BANK REF: UNITED BANK LTD., SAKHAKOT. CONTACT: DILBAGH A BAIG, SWAT CORN PRODUCT LTD, SAKHAKOT, MALAKAND AGENCY, NWFP, PAKISTAN. CABLE: SWATCORN. PHONE: SAKHAKOT - 69. (WK 19/TOFAS 0120)

HONEY BEE - POLLEN AND PROPOLIS FROM ARIZONA (NETHERLANDS). QUANTITY: CONTAINER LOAD. QUALITY: FIRST QUALITY. PACKAGING: IN POTS OF 100 TABLETS OF 500 MILLIGRAM. DELIVERY: ASAP. QUOTE: CIF AMSTERDAM. BANK REF: ABN, OVERVEEN. CONTACT: MR. M.D. KOOPMAN, DORPSSTRAAT 33, 1484 EK GRAFT, NETHERLANDS. TELEX: 25585. PHONE: 2997-4346. (WK 19/TOFAS 0122)

HORTICULTURAL SEEDS FOR PLANTING (TAIWAN). Wants UVA, Cardone, and Thistles. Quantity, quality & packaging: to be negotiated. Delivery: ASAP. Quote: CIF Taipei airport. Bank ref: The Hwa Nan Commercial Bank, Taipei. CONTACT: Mr. David Chang, Director, Pollowin Enterprise Co. Ltd., 6F, 142 Chi Lin Road, Taipei, Taiwan. Telex: 14595 POLLOWIN. Phone: (02) 531-8028. (WK 19/STATE 0092)

ICE CREAM, ALL FLAVOURS (UNITED ARAB EMIRATES). AL HATHBOOR FOOD, (A MEMBER OF AL HATHBOOR GROUP OF COMPANIES) IS ACTIVE IN THE WHOLESALE/DISTRIBUTION AND RETAIL OF FOODSTUFF. THEY OWN AND OPERATE ONE FAIRLY LARGE SUPERMARKET WITH ANNUAL TURN OVER OF ABOUT US$ 1 MILLION. QUANTITY: 1 X 20 FT CONTAINER. QUALITY: GRADE A. PACKAGING: 0.5-1.0 GALON DRUMS. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR DATES OF PRODUCTION AND EXPIRY, BRAND NAME, PRODUCT NAME, INGREDIENTS AND NET WEIGHT, PREFERABLY IN ARABIC. QUOTE: C&F DUBAI. BANK REF: NATIONAL BANK OF ABU DHABI. CONTACT: MR. NAVEED AGHA, AL HATHBOOR FOOD ESTABLISHMENT, P.O. BOX 2246, DUBAI/UAE. TELEX: 46468 BECOP EM. PHONE: 661092. (WK 19/TOFAS 0111)

ICE CREAM, ALL FLAVOURS, NO ALCOHOL (UNITED ARAB EMIRATES). CHOITRAM IS ONE OF UAE'S MAJOR FOOD IMPORTER/DISTRIBUTOR/RETAILER AND OPERATE 23 RETAIL OUTLETS THROUGH OUT THE EMIRATES. QUANTITY: 1 X 20 FT CONTAINER. QUALITY: GRADE A. PACKAGING: 1, 2, 5 LBS & 4 LITERS PAPER CANISTERS. DELIVERY: ASAP. OTHER REQ: LABEL MUST SHOW DATES OF PRODUCTION AND EXPIRY, PRODUCT NAME, BRAND NAME, INGREDIENTS AND NET WEIGHT PREFERABLY IN ARABIC. QUOTE: C&F DUBAI. BANK REF: STANDARD CHARTERED BANK, DUBAI. CONTACT: MR. KISHORE RAJWANI, T. CHOITRAM AND SONS, P.O. BOX 5249, DUBAI/UNITED ARAB EMIRATES. TELEX: 45812 BYTCO-EM. CABLE: CHOITRAM. PHONE: 666670. (WK 19/TOFAS 0112)

LEMONS (FRANCE). WHOLESALER WITH ANNUAL SALES OF 100 MILLIONS FRENCH FRANCS IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1974. QUANTITY: 10,000 TONS. QUALITY: PREMIUM. PACKAGING: IN CARTONS; LABELS IN FRENCH LANGUAGE. DELIVERY: MAY THROUGH OCTOBER. QUOTE: CIF AND FOB. BANK REF: BANCO DE BILBAO AND BANCO EXTERIOR IN PERPIGNAN (66000). CONTACT: MS. FLOREAL PLANA, GENERAL MANAGER, ALRAVA-FRANCE, MAGASINS 83-84-85, MARCHE INTERNATIONAL SAINT-CHARLES, 66000 PERPIGNAN, FRANCE. TELEX: 500 896F. PHONE: (1) 68.54.20.77. (WK 19/TOFAS 0123)

LENTILS (RED SPLIT AND RED WHOLE (PAKISTAN). A TRADING FIRM WITH ANNUAL VOLUME OF IMPORT VARY BETWEEN DOLLARS 250,000-500,000, WANTS TO IMPORT ABOVE REFERRED COMMODITIES FOR TRADING IN THE WHOLESALE MARKET. QUANTITY: 200 MT EACH. QUALITY: GRADE NO. 1, 1985/86 CROP, MAX ADMIXTURE 2 PCT, FREE FROM LIVE INSECT AND WEEVILS, MACHINE DRESSED. PACKAGING: CONTAINER SHIPMENT. DELIVERY: SHIPMENT WITHIN 45 DAYS FROM DATE OF L/C. OTHER REQ: SAMPLES NEEDED AFTER INITIAL PRICE SETTLEMENT. QUOTE: FOB/C&F KARACHI. BANK REF: UNION BANK OF MIDDLE EAST LTD.,GPO BOX 831, KARACHI. CONTACT: ABDUL REHMAN S. BHIMANI, REHMAN TRADERS, ROOM NO: 8, FIRST FLOOR, ROOMI CENTER MOHAN ROAD, OPP: URDU BAZAR, KARACHI, PAKISTAN. TELEX: 23539 BEST PK ATTN: ABDUL BAHMANI. PHONE: 727850, 720845. (WK 19/TOFAS 0127)

LUMBER, PARTICLEBOARD, MDF, VENEER (TAIWAN). Wants 20 containers/month. Lumber - red & white oak; particleboard - underlayment 9mm, 12mm, 15mm, 18mm. Standard export packaging. Delivery: regular shipment. Quote: CIF Taichung, Taiwan. Bank ref: The First Commercial Bank, Northern Taichung Branch, Taiwan. CONTACT: Phillip Huang, Marketing Mgr., An Jer Brothers Co. Ltd., 21 Lane 645 Sec. 1 Chung Deh R, Taichung, Taiwan. Telex: 57123 ANJER. Phone: (04) 235-6230. (WK 19/STATE 0096)

MILK AND PRODUCTS, DRIED (PAKISTAN). FIRM WITH ANNUAL IMPORT VOLUME OF DOLS. 250,000, WANTS TO IMPORT FOR RESALE IN WHOLESALE AND RETAIL MARKET. QUANTITY: NOT SPECIFIED. QUALITY: GRADE NO. 3. PACKAGING: PAPER BAG WITH INSIDE POLYTHENE LAYER. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI/C&F DRY PORT SIALKOT. BANK REF: MUSLIM COMMERCIAL BANK, RAILWAY ROAD, SIALKOT. CONTACT: MUSHTAQ KHAWAJA, EMMAD INTERNATIONAL, P.O. BOX NO: 547, SIALKOT, PAKISTAN. TELEX: 46337 MCB PK ATTN: EMMAD INTL. CABLE: EMMADINT. PHONE: 0432-82223. (WK 19/TOFAS 0124)

MILK POWDERED AND CONDENSED OR EVAPORATED (PAKISTAN). A TRADING FIRM WITH ANNUAL TRADE VOLUME OF DOLS. 250,000 WANTS TO IMPORT FOR RETRADING IN THE WHOLE MARKET. QUANTITY: A MINIMUM OF ONE FULL CONTAINER TO 10 CONTAINERS. QUALITY: MILK-INSTANT, SKIMMED ADMI, EXTRA NORMAL GRADE, CONDENSED MILK WITH INSTANT FULL CREAM (BUTTER FAT ONLY). PACKAGING: 25 KGS, 4 PLY PAPER. DELIVERY: NOT SPECIFIED. OTHER REQ: BEARING PRODUCT NAME AND COUNTRY OF ORIGIN, SPECIFY FAT PERCENTAGE AND DATE OF MANUFACTURE. QUOTE: FOB/C&F KARACHI. BANK REF: BANK OF OMAN LTD., SHAHRAH-E-QUAID-E-AZAM, LAHORE. CONTACT: ABID HAFIZ, PUNJAB IMPEX CORPORATION, 65, SHAHRAH-E-QUAID-E-AZAM, LAHORE-3, PAKISTAN. PHONE: 321048, 321049, 311982. (WK 19/TOFAS 0119)

ORANGES (FRANCE). WHOLESALER WITH ANNUAL SALES OF 100 MILLIONS FRENCH FRANCS IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1974. QUANTITY: 10,000 TONS. QUALITY: PREMIUM. PACKAGING IN CARTONS; LABELS IN FRENCH LANGUAGE. DELIVERY: MAY THROUGH OCTOBER. QUOTE: CIF AND FOB. BANK REF: BANCO DE BILBAO AND BANCO EXTERIOR IN PERPIGNAN (66000). CONTACT: MS. FLOREAL PLANA, GENERAL MANAGER ALRAVA-FRANCE MAGASINS 83-84-85, MARCHE INTERNATIONAL SAINT-CHARLES 66000 PERPIGNAN, FRANCE. TELEX: 500 896F. PHONE: (1) 68.54.20.77. (WK 19/TOFAS 0125)

ORANGES (PAPUA NEW GUINEA). Fresh fruits importer seeks reliable U.S. suppliers. Quantity: Initial shipment of 6-8 containers of oranges. Estimated 5 containers thereafter each 6 weeks. Quality: High grade. Packaging: Standard boxes. Delivery: ASAP. Other Req: trade will be conducted on Letter of Credit basis, probably through Hong Kong Banks. Quote: FOB & CIF. Bank ref: Bank of South Pacific, Waigani Branch, P O Box 9211, Hohola, NCD, Papua New Guinea. CONTACT: Leo J Woo, Woo Holdings Pty Ltd, P O Box 659, Boroko, NCD, Papua New Guinea. Telex: NE23437 WOO HLDS. Phone: 257171. (WK 19/TOFAS 0059)

OTHER TYPES OF BULK SPICES (UNITED ARAB EMIRATES). Dubai importer/wholesaler/reexporter of foodstuffs, established in 1981, with annual sales of over $1 million seeks reliable U.S. suppliers. Quantity: 1 x 20 ft. consolidated container. Quality: Grade A. Packaging: 100 lb bags. Delivery: ASAP. Quote: C&F Dubai. Bank ref: Bank of Oman, Regga Branch. CONTACT: Mr. Samer Al Keddah, Al Keddah Trading Company, P. O. Box 4626, Dubai, UAE. Telex: 48019 ATTN: AL KEDDAH. Phone: 223074/221297. (WK 19/TOFAS 0106)

PEACHES (COLOMBIA). INQUIRER WANTS FOB SAN FRANCISCO PRICE QUOTES FOR PEELED HALVES PEACHES, STANDARD SIZE AND QUALITY USED IN THE U.S. FOR CANNING. DRUMS SHOULD WEIGHT 4.1 KILOGRAMS OR LARGER IF AVAILABLE WITHOUT DAMAGE TO CONTAIN. PRODUCT MUST BE PRESERVED IN WATER WITHOUT SUGAR OR ANY OTHER SWEETENER. QUALITY AND LABORATORY ANALYSIS CERTIFICATION ARE REQUIRED AS WELL AS SANITARY CERTIFICATES. INQUIRER IS A LARGE CANNER WITH AN ANNUAL PRODUCTION OF 1.3 MILLION CANS OF 29 OUNCES EACH. DELIVERY: 150 MT SHIPMENTS WILL BE SCHEDULED FOR AUGUST AND SEPTEMBER, 1986. CONTACT: MR. VICTOR NEIDA, VICTOR NEIDA & CIA. LTDA., CALLE 7 NO. 56A-12 P.O. BOX (APARTADO) 3035, BOGOTA, D.E., COLOMBIA. PHONE: 260-2257/262-3952 (WK 19/TOFAS 0108)

PISTACHIOS (COLOMBIA). INQUIRER WANTS FOB SAN FRANCISCO PRICE QUOTES FOR 20 METRIC TONS OF PISTACHIOS SIMILAR IN SIZE AND QUALITY TO THOSE USED IN THE U.S. FOR CANNING. QUALITY AND SANITARY CERTIFICATES ARE REQUIRED. INQUIRER IS A LARGE CANNER FOR THE LOCAL MARKET. SHIPMENTS WILL BE SCHEDULED FOR AUGUST AND SEPTEMBER, 1986. CONTACT: MR. VICTOR NEIDA, VICTOR NEIDA & CIA. LTDA., CALLE 7 NO. 56A-12 P.O. BOX (APARTADO) 3035, BOGOTA, D.E., COLOMBIA. PHONE: 260-2257/262-3952. (WK 19/TOFAS 0111)

POMELOS (GRAPEFRUIT)(FRANCE). WHOLESALER WITH ANNUAL SALES OF 100 MILLIONS FRENCH FRANCS IS SEEKING RELIABLE U.S. SUPPLIER. HAS BEEN IN BUSINESS SINCE 1974. QUANTITY: 10,000 TONS. QUALITY: PREMIUM. PACKAGING: IN CARTONS; LABELS IN FRENCH LANGUAGE. DELIVERY: MAY THROUGH OCTOBER. QUOTE: CIF AND FOB. BANK REF: BANCO DE BILBAO AND BANCO EXTERIOR IN PERPIGNAN (66000). CONTACT: MS. FLOREAL PLANA, GENERAL MANAGER, ALRAVA-FRANCE, MAGASINS 83-84-85, MARCHE INTERNATIONAL SAINT-CHARLES, 66000 PERPIGNAN, FRANCE. TELEX: 500 896F. PHONE: (1) 68.54.20.77. (WK 19/TOFAS 0124)

POPCORN (COLOMBIA). INQUIRER WANTS FOB SAN FRANCISCO PRICE QUOTES FOR 100-150 METRIC TONS OF POPCORN SIMILAR IN QUALITY TO THE ONE USED IN THE U.S. QUALITY AND PHYTOSANITARY CERTIFICATES ARE REQUIRED. INQUIRER IS A LARGE CANNER FOR THE LOCAL MARKET AND WILL REPACK THIS CORN FOR RETAIL PRESENTATION. SHIPMENTS WILL BE SCHEDULED FOR AUGUST AND SEPTEMBER 1986. CONTACT: MR. VICTOR NEIDA, VICTOR NEIDA & CIA. LTDA., CALLE 7 NO. 56A-12 P.O. BOX (APARTADO) 3035, BOGOTA, D.E., COLOMBIA. PHONE: 260-2257/262-3952. (WK 19/TOFAS 0110)

POPCORN (TAIWAN). Quantity: large quantity, subject to quality: trial order - one 20-ft container. Quality: top grade. Packaging: 50 LB/Bag. Delivery: ASAP. Quote: Fob. Bank ref: The Hua Nan Commercial Bank, LTD., P.O. Box 989, Taipei. TLX: 11307 Huananbank. CONTACT: Mr. S. C. Wu, Manager, Shinn Cherng Co., 1F, 152, Hoping W. Rd., Sec. 2, Taipei, Taiwan. Telex: 20940 HORSES. Phone: (02) 308-1177. (WK 19/STATE 0084)

RAISINS AND PRUNES (UNITED ARAB EMIREATES). Dubai importer/wholesaler/reexporter of foodstuffs, established in 1981, with annual sales of over $1 million seeks reliable U.S. supplers. Quantity: 1 x 20 ft. container each. Quality: Golden No. 1; prunes- Grade A. Packaging 10 kg cartons. Delivery: ASAP. Quote: C&F Dubai. Bank ref: Bank of Oman, Regga Branch. CONTACT: Mr. Samer Al Keddah, Al Keddah Trading Company, P. O. Box 4626, Dubai, UAE. Telex: 48019 ATT: AL KEDDAH. Phone: 223074/221297. (WK 19/TOFAS 0105)

RICE, PARBOILED (SOUTH AFRICA). QUANTITY: 500 MT EACH OF 4 BROKEN AND 20 BROKEN. QUALITY: PARBOILED, LONG GRAIN: US NUMBER 1 - 4% BROKEN; US NUMBER 1 - 20% BROKEN. PACKAGING: JUTE OR HESSIAN BAGS - 100 LBS. DELIVERY: SOONEST. OTHER REQ: NORMAL INDEPENDENT SURVEYER, PHYTOSANITARY CERTIFICATE. QUOTE: C&F DURBAN AND FOB GULF. BANK REF: BARCLAYS BANK, SMITH STREET, DURBAN. CONTACT: MRS. W. RETIEF, NELSTAN INVESTMENTS (PTY) LTD., P.O. BOX 47185, GREYVILLE 4023, DURBAN, NATAL, SOUTH AFRICA. TELEX: 628470. PHONE: (DURBAN - 031) 23-6271. (WK 19/TOFAS 0065)

SAFFLOWER OIL (SPAIN). QUANTITY: 20 MT/MONTH. QUALITY: FOR ADDING TO SKIMMED MILK AND OBTAIN, TOGETHER WITH OTHER OILS, VEGETABLE FAT MILK. PACKAGING: 200-LITER TANKS. DELIVERY: TWO MONTHS. OTHER REQ: TECHNICAL INFORMATION REQUIRED ON NUTRITIVE AND DIETETIC VALUES AND WAY TO RECOMBINE MILK. QUOTE: CIF. BANK REF: BANCO DE BILBAO - LAS PALMAS. CONTACT: MR. SEBASTIAN HERNANDEZ, JOSE SANCHEZ PENATE, S. A., APARTADO DE CORREOS 277, 35080 LAS PALMAS, SPAIN. TELEX: 95265 SANPE E. CABLE: JOSANPER, LAS PALMAS. PHONE: 28/20 37 00. (WK 19/TOFAS 0086)

SEEDS, FRUITS, VEGETABLE AND FLOWERS (PAKISTAN). A TRADING FIRM WITH ANNUAL IMPORT VOLUME EXCEEDING DOLS. 5.0 MILLION, WANTS TO IMPORT FOR INSTITUTIONAL TRADING AND RESALE IN WHOLESALE MARKET. QUANTITY: NOT SPECIFIED. QUALITY: GRADE NO. 1. PACKAGING: BULK AND RETAIL PACKING. DELIVERY: MID 1986. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, NAZIMABAD BRANCH, KARACHI. CONTACT: AZIZ DAMJI AND PARVEZ P. LAKDAWALA, AGROCIDES (PVT) LTD, TOP FLOOR, SAEED CHAMBERS, 1ST CHOWRANGI, NAZIMABAD, KARACHI. TELEX: 24601 ASWIN PK. PHONE: 615702, 616383. (WK 19/TOFAS 0115)

SOYBEAN OIL (KENEYA). Quantity: 2000 MT. Packaging: in drums of standard packing usually sent to East African Countries. Delivery: June '86. Quote: C&F Mombasa. Bank ref: The Saudi British Bank, Jeddah. CONTACT: Mr. Nauman Rasheed Choudhury, Prince Mishal Bin Saud Corpn., Post Box No. 5360, Jeddah-21422, Kenya. Telex: 600049 LAMIA SJ. Cable: Phone: 667-3020 - 665-4504. (WK 19/TOFAS 0014)

SUGAR (JORDAN). QUANTITY: 10,000-20,000 TONS. QUALITY: REFINED OR CRYSTAL RUNNING FOR HUMAN CONSUMPTION. ICUMSA: NOT GREATER THAN 60 UNITS. HUMIDITY; NOT TO EXCEED 0.001. ASH; NOT TO EXCEED 2.001. SUCROSE: NOT LESS THAN 99.8 DEGREES. PACKING: IN JUTE BAGS, 50 KGS WEIGHTS. DELIVERY: JUNE/JULY 1986. QUOTE: C&F AQABA. BANK REF: CENTRAL BANK OF JORDAN. CONTACT: MINISTRY OF SUPPLY, P.O. BOX 830, AMMAN, JORDAN. TELEX: 21278 MINSUP JO. PHONE: 661174. (WK 19/TOFAS 0004)

SUGAR-REFINED (SWITZERLAND). QUANTITY: 100,000 MT. QUALITY: POOR. PACKAGING: BAGS OF 50 KILOS. DELIVERY: END OF MAY. QUOTE: CIF, NORTH AFRICA. COMPANY INFORMATION: TRADING/AGENT. MAJOR COMMODITIES TRADED: ALL AGRICULTURAL COMMODITIES. IN BUSINESS SINCE: 1951. ANNUAL SALES VOLUME: MORE THAN US$ 1 MILLION. BANK REF: BANQUE DE PARIS DE PAYS BAS, 1200 GENEVA. CONTACT: MR. TAMMAN, REGIMPEX ENTERPIRSE, P.O. BOX 53, CH-1224 CHENE-BOURGERIES, SWITZERLAND. TELEX: 418525 REGI. PHONE: 21/49-85-33. (WK 19/TOFAS 0012)

TENDER FOR DAIRY HEIFERS (ALGERIA). THE ALGERIAN NATIONAL OFFICE FOR AGRICULTURAL SUPPLIES AND SERVICES HAS LAUNCHED AN INTERNATIONAL TENDER FOR GESTATING DAIRY HEIFERS OF PURE RACE, REGISTERED IN THE HERD-BOOK. THE INTERESTED BIDDERS MUST SUBMIT THEIR OFFERS NO LATER THAN 45 DAYS FROM DATE OF PUBLICATION OF THIS TENDER, OR 14 JUNE 1986. THE OFFER MUST BE SENT TO THE ABOVE ADDRESS IN SEALED DOUBLE ENVELOPES. THE OUTER ENVELOPE MUST BE ANONYMOUS AND HAVE NO DISTINGUISHING MARKS WITH THE EXCEPTION OF THE FOLLOWING: "APPEL D'OFFRES INTERNATIONAL-GENISSES GESTANTES REPRODUCTRICES DE RACE PURE INSCRITE AU HERD-BOOK-NE PAS OUVRIR". IF THE OFFER IS SENT BY MAIL, IT MUST HAVE THE BONA FIDE POSTAL STAMP OF THE POST OFFICE AT BIR MOURAD RAIS. THE OFFERS RECEIVED REMAIN VALID FOR 90 DAYS AFTER THE RECEIPT DEADLINE. CONTACT: DIRECTION GENERALE, ONAPSA(OFFICE NATIONAL DES APPROVISIONNEMENTS ET DES SERVICES AGRICOLES), CHEMIN HASSEN BENAAMANE "LES OLIVIERS" (EX S. CHARLES), BIR MAOURAD RAIS ALGER (ALGIERS). PHONE: 561900, 561947. (WK 19/TOFAS 0053

TOP WHITE BEEF TALLOW (KOREA). Quantity: 300 MT. Quality: Titre 41 degrees centigrade Min. FFA: 2% Max. FAC: 5 Max. MIU 1% Max. R&B Color: 0.5 Red Max. Packaging: In bulk. Delivery: the late of June. Other req: Product information about Beef Tallow required. Quote: FOB USA. Bank ref: Barclays Bank PLC Seoul Branch. CONTACT: Choi, Moo Sup, Aekyung Co., Ltd., 108-1, Guro-dong, Guro-ku, Seoul, Korea. Telex: K24181. Cable: AEKYUNGOIL SEOUL. Phone: 855-6161/70. (WK 19/TOFAS 0036)

VEGETABLE SEEDS (TOMATO, WATERMELON, CAULIFLOWER, COCUMBER, TURNIPS, PEAS ETC.) (PAKISTAN). A TRADING FIRM WITH ANNUAL IMPORT VOLUME AROUND DOLS. 250,000 WANTS TO IMPORT FOR WHOLESALE MARKET. ALSO WISH TO OPERATE AS AGENT OF U.S. FIRM. QUANTITY: 500 TO 1000 KGS EACH., PEAS 25 MT. QUALITY: OPEN POLLINATED AND HYBRID. PACKAGING: 100-200 GMS TIN PACKING, PEAS IN 50 KGS BAGS. OTHER REQ: ALL SEEDS TO BE TREATED, A PHYTOSANITARY CERTIFICATE REQUIRED ALONG WITH A SEED TESTING REPORT. BANK REF: HABIB BANK LTD. CONTACT: M. HANIF EBRAHIM GANI, M/S EBRAHIM GANI, MUHAMMAD FEROZE STREET, JODIA BAZAR, KARACHI, PAKISTAN. TELEX: 24557 SIOCO PK (ATTN. E. GANI). CABLE: SUPARIWALA. PHONE: 230970, 434581. (WK 19/TOFAS 0116)

WET SALTED RAW PIGSKIN (TAIWAN). Wants 5 containers. Quality: top grade; over 5.5 kgs/pc; ave 14 sq. ft/pc; no hole and no damage. Packaging: 3,500 pcs/container. Delievry: within 30 days after receipt of L/C. Quote: CIF Kaohsiung. Bank ref: The Hua Nan Commercial Bank Ltd., Koahsiung Branch. CONTACT: Robert Huang, Findor Enterprises Co. Ltd., 121 Fu Shun Street, Kaohsiung, Taiwan. Telex: 72294 SICV. Phone: (07) 311-7002. (WK 19/STATE 0087)

YELLOW SPLIT LENTILS, WHOLE GREEN PEAS, GARBANZO (CHICK PEAS), BROAD BEAN (FAVA BEAN), NAVY BEANS, RED KIDNEY BEANS AND BLACK EYE PEAS (UNITED ARAB EMIRATES). Dubai importer/wholesaler/reexporter of foodstuffs, established in 1981, with annual sales of over $1 million seeks relaible U.S. suppliers. Quantity: 50-100 MT of each item. Quality: U.S. No. 1 and 1. Packaging: jute or similar suitable bags. Delivery: ASAP. Other req: Fava Beans size: 11-13, 13-15 samples required. Quote: C&F Dubai. Bank ref: Bank of Oman, Regga Branch. CONTACT: Mr. Samer Al Keddah, Al Keddah Trading Company, P. O. Box 4626, Dubai, UAE. Telex: 48019 ATT: AL KEDDAH. Phone: 223074/221297. (WK 19/TOFAS 0107)

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Marketing Announcement

Emerging Agricultural Marketing Opportunities in the Pacific Rim: A recently released study by the Foreign Agricultural Service assesses emerging agricultural trade opportunitites in twelve countries comprising the Pacific Rim. (Consists of Australia, China, Hong Kong, Indonesia, Japan, South Korea, Malaysia, New Zealand, the Philippines, Singapore, Taiwan and Thailand). Countries in the Pacific Rim have emerged during the last decade as one of the world's largest trading blocs recently importing between $42-44 billion in agricultural commodities.

Targeted at a wide audience in the export community, the paper progressively disaggregates the trade data along bulk/value-added lines in a manner that facilitates a comprehensive understanding of the region's agricultural trade. The study includes narrative analysis and commodity trade statistics covering 126 products imported by the Pacific Rim countries.

The study is available in paper or disk form. The cost of each is $30.00 or $50.00 for both paper and disk. To order the paper send a check or money order made payable to FOREIGN AGRICULTURAL SERVICE-USDA to:

Pacific Rim Staff Paper
Foreign Agricultural Service
AIMS Program, Rm 4649-S
Washington, D.C. 20250
Telephone: (800) FAS-AIMS/(800) 327-2467

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FOREIGN AGRICULTURAL SERVICE, Room 4645-S.
U.S. Department of Agriculture
Washington, D.C. 20250

The NASDA National Food and Agriculture Exposition is the world's largest display of U.S. food and grocery products for export. NASDA '87 (29-30 April and 1 May) will be an ideal forum for meeting serious foreign buyers at a bargain price. The Seattle location promises an especially fine buyer turnout, especially from the Pacific Rim Nations.

For more information contact:

The Exposition Director
NASDA National Food and Agriculture Exposition
1616 H Street, N.W.
Washington, D.C. 20006
Phone: (202) 628-1566
Telex: 9103500181 NASDA UD

986/19

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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DEPOSITORY 376

May 8 - 14, 1986

ALFALFA MEAL & OTHER PREPARED ANIMAL FEEDS (UNITED KINGDOM). FISH MEAL, VITAMIN PACIL AND TRACE MINERALS FOR STARTER CHICKS, GROWERS, LAYERS, BREEDERS. QUANTITY: CONTAINER LOADS. QUALITY: BEST - FOR NIGERIA. DELIVERY: ASAP. QUOTE: C&F NIGERIA. BANK REF: MIDLAND BANK PLC, 69 PALL MALL, LONDON SW1Y 5EY. CONTACT: MISS DERYN DE TEMPLE, LORNAMEAD LIMITED, 132 COMMERCIAL STREET, GREENAWAY HOUSE, LONDON E1 6NF, UNITED KINGDOM. PHONE: 01 377 5000. TELEX: 892681 LORNME G. (WK 20/TOFAS 0334)

(A)BEEF CATTLE, (B)SUGAR, (C)WHOLE FROZEN CHICKENS, (D)SOYBEAN OIL (PORTUGAL). Quantity: a)6,000 head; b)50,000 MT; c)1,500/2,500 MT; d)10,000/15,000 MT. Quality: top quality steers with 4 permanent incisive teeth weighing between 450-500 kgs ea.; sugar - white crystal; chickens - broilers, grade A; oil - best, edible. Packaging: sugar; standard; whole frozen chickens: cartons; soybean oil; plastic bottles, 1, 2, 3, 5 kilos. Delivery: all soonest possible after contracting, except beef cattle; 1000 head per month, starting immediately after contracting. Other Req: all irrevocable and confirmed L/C primer Swiss Bank; Beef Cattle: 10% at delivery, the remaining 90% 90 days thereafter. Quote: Beef Cattle: CIF Alexandria Egypt FOB and C&F; Sugar: CIF Lisbon, FOB and C&F; Whole Frozen Chickens and Soybean Oil: CIF Lisbon, Rotterdam, Istambul and Iskenderun Bank Ref: Banco Portugues do Atlantico, Rua do Ouro, Lisboa or Banco Predial Portugues, Campo Pequeno, Lisboa;. CONTACT: Mr. Alberto Correia, Tradeimpex-Luso International, R. Pascoal De Melo, 13, Salas 1,2,7,8, 1100 Lisbon, Portugal. Telex: 00064747 FIMPEX. Phone: 840216/18 or 848836/38. (WK 20/TOFAS 0000)

BERMUDA GRASS SEEDS (UNITED ARAB EMIRATES). UAE OFFICE EQUIPMENT FIRM ESTABLISHED SINCE 1971 AND WHICH HAS RECENTLY STARTED AN AGRICULTURAL SUPPLIES SECTION, SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: 5 MT. QUALITY: SYNODON DACTYLON -LAWN GRASS. 1) COLLECTION DATE: 85/86 2) GERMINATION: 95 % 3) PURITY: 98 % 4)INSECT AND DISEASE FREE 5) FREE FROM OTHER SEEDS 6) GERMINATION TEST DATE 1986. PACKAGING: MOISTURE PROOF 35 OR 50 KG BAGS. DELIVERY: ASAP. QUOTE: C&F ABU DHABI OR DUBAI, U.A.E. BANK REF: NATIONAL BANK OF ABU DHABI. CONTACT: MR. HAITHAM GHOSHEH, AL HAMRA TRADING EST., P.O. BOX 392, ABU DHABI/UNITED ARAB EMIRATES. TELEX: 22485 HAMAR EM. PHONE: 822561. (WK 20/TOFAS 0114)

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AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

BREAD WHEAT (UNITED KINGDOM). US DAR NORTHERN SPRING WHEAT NO. 1 AND US SOFT RED WINTER. QUANTITY: 300,000 MT WITH OPTIONS FOR ANOTHER 200,000 MT. QUALITY: BEST. PACKAGING: 12 - 2 OZ SAMPLES REQUIRED. DELIVERY: ASAP. OTHER REQ: INFORMATION REQUESTED: CROP YEAR, MOISTURE CONTENT, SPECIFIC WEIGHT, BROKEN GRAINS, GRAIN IMPURITY, SPROUTED GRAINS, MISC IMPURITIES, AVERAGE QUALITY. QUOTE: SOUTH AFRICAN PORT. CONTACT: MR. C.S. GORZKO, C.S. GORSKO & CO LTD, 14E HOWDENBANK, HAWICK, BORDERS, SCOTLAND TD9 7JT, UNITED KINGDOM. PHONE: 0450 77044. (WK 20/TOFAS 0337)

BROWN, PARBOILED RICE (GERMANY). Quantity: 150 MT per year in 6-9 deliveries. Quality: best quality; long, medium, and short grained rice. Packaging: 25 lb bags. Other: This company was established in 1978 and acts as importer for Europe. Please send samples with your offer; rice will be tested in laboratories first. Delivery: ASAP. Quote: FOB. Bank ref: Frankfurter Volksbank, Frankfurt/Main. CONTACT: Mr. Kurt Becker, Eldeko Vertrieb, Darmstaedter Landstrasse 264, D-6000 Frankfurt/Main 70, W. Germany. Phone: (069) 68 20 06. Telex: 4189426 ELKO D. (WK 20/TOFAS 0036)

CANNED PEACHES IN HALVES, PEARS IN HALVES, APPRICOTS IN HALVES, FRUIT COCKTAILS, MIXED VEGETABLES, CUT BEANS, BEET ROOT, GARDEN PEAS, RED KIDNEY BEANS, BUTTER BEANS AND PINTO BEANS (UNITED ARAB EMIRATES). MEDIUM SIZED UAE IMPORTER/WHOLESALER/CATERER OF FOOD PRODUCTS ESTABLISHED IN 1985 WITH ANNUAL TURNOVER OF OVER $3 MILLION SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: 1 X 20-FT CONTAINER OF ASSORTED FRUITS AND 1 - 20-FT CONTAINER OF ASSORTED VEGETABLES AND BEANS. QUALITY: GRADE A. PACKAGING: CATERING SIZE A10. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR LABEL SHOWING DATES OF PRODUCTION AND EXPIRY, INGREDIENTS, PRODUCT NAME, BRAND NAME AND NET WEIGHT PREFERABLY IN ARABIC. QUOTE: C&F DUBAI, U.A.E. BANK REF: BANK OF CREDIT AND COMMERCE EMIRATES, ABU DHABI MAIN BRANCH. CONTACT: MR. EUGENE MASCARENHAS, FOOD PLUS COMPANY, P.O. BOX 10084, DUBAI, UNITED ARAB EMIRATES. TELEX: 47425 FPLUS EM. PHONE: 259400/251886. (WK 20/TOFAS 0115)

CATTLE HORNS (JAPAN). Specific quantities and delivery schedule to be decided later. Appropriate packaging for export. Quote: C&F. Importer/Wholesaler, established in 1947, with total annual imports and sales of $20 million. Bank ref: Daiwa Bank, Abenobashi Branch, Osaka. CONTACT: Mr. Yoshimitsu Nakao, NBK International Ltd., 7-4, Horikoshi-cho, Tennoji-ku, Osaka-shi, Japan. Telex: 527-8915 NBK J. Phone: (06)779-7771. (WK 20/TOFAS 0120)

CHICK PEAS & OTHER PULSES (HONG KONG). Quantity: 10,000 MT per year. Quality: grade A. Packaging: gunny bags. Delivery: prompt. Quote: CIF Calcutta. Bank Ref: Bank of Credit and Commerce Hong Kong Ltd., Connaught Road, Hong Kong. CONTACT: U.C. Jain, Patap Development Ltd., 37 Wyndham St., 2/F, Hong Kong. Telex: 89429 UCJ HX. Phone: 5-260223. (WK 20/TOFAS 0002)

CHICKEN FEED (PAPUA NEW GUINEA). Businessman and minister of public works of Papua New Guinea seeks reliable U.S. suppliers of chicken feed. Quantity: 20 MT first shipment, 200 MT per annum. Quality: General. Packaging: In 40 and/or 50 kilo bags. Delivery: Bi-monthly. Quote: CIF Lae and Port Moresby. Bank ref: PNG Banking Corporation, P O Box 78, Port Moresby, Papua New Guinea, Phone 229700, contact Mr. Peter Nicholas. CONTACT: Peter Kuman, Wagi Pty Ltd., P O Box 326, Kundiawa, Chimbu Province, Papua New Guinea. Telex: NE22114. Phone: 259821. (WK 20/TOFAS 0060)

CORN GLUTEN MEAL (KOREA). Quantity: 150-200 MT. Quality: Protein: 60% Min. Moisture: 12.5% Max. Packaging: Container, 40-ft. Delivery: Early July. Quote: C&F or FOB Inchon or Pusan Port. Bank ref: Choheung Bank, Head Office. CONTACT: Mr. Shin, Byeong Heon, Haitai International Inc., CPO Box 4488, Seoul, Korea. Telex: K25029 HAITAI. Cable: "HAITAI" SEOUL. Phone: 739-7300. (WK 20/TOFAS 0037)

DOG FOOD (JAPAN). Specific quantities and delivery schedule to be decided later. Retail packaging. Quote: C&F. One of Japan's major importers. Established in 1924, with total imports of $10 billion a year. Bank ref: Bank of Tokyo, Nihonbashi Branch, Tokyo. CONTACT: Mr. Isao Nishiguchi, Kasho Co., Ltd., 2-14-9, Nihonbashi, Chuo-ku, Tokyo, Japan. Telex: 222-2393 KSKTOK J. Phone: (03)276-7623. (WK 20/TOFAS 0121)

EDIBLE SOYBEANS; EDIBLE SOY OIL; BROILERS, ISLAMIC SLAUGHTER; SUGAR; DRIED MILK FOR INFANTS; SOYBEANS; INFANTS FOOD; DRIED MILK (PORTUGAL). Quantity: edible soybeans and edible soy oil: 10,000 MT; broilers: 1000/2000 MT every month, during six months; sugar: 1,000 MT, one shipment; dried milk for infants: 200/300 MT monthly; soybeans: 10,000/20,000 MT; infants food: ten 40-ft containers during a minimum of six months; Dried Milk: 1,000 MT Quality: best for all except broilers: grade A weighting 1,400/1,800 Kg ea.; sugar: wWhite refined or chrystal for human consumption, grade between 9.7 and 9.9; soybeans: for feed; infants food: "Nestum Lactogene" suitable for infants over six months. Packaging: 40 ft containers or, alternatively, 20 ft containers; plastic bottles of 1, 2, 3, 5 Kgs; cartoons, individually packed in polyethelene bags with giblets separately packed and inserted inside cavity; jute or polyethelene 50 Kg. bags; standard; bulk; 1/2 or 1 Kg cans; 20 Kg. bags Delivery: soonest possible after contracting. Other Req: edible soybeans, edible soy oil, broilers, sugar, infants food, dired milk: Irrevocable letter of credit; dried milk for infants and soybeans for feed: Irrevocable and confirmed L/C primer Suiss Bank. Broilers; Importer wants no marks showing U.S. origin; dried milk for infants and soybeans for Feed; 10% at delivery, the remaining 90% 90 days thereafter. Quote: edible soybeans and edible soy oil; CIF Lisbon (in transit to Middle East by TIR), Rotterdam, Istambul and Iskenderun; broilers; CIF Lisbon (in transit to Middle East by TIR); Sugar; CIF Lisbon; dried milk for infants; FOB & C&F; soybeans for feed; CIF Lisbon, C&F & FOB; infants food; CIF Hong Kong,Taiwan; dried milk; CIF Zaire, Congo and Gabon. Bank Ref: Banco Portugues do Atlantico, Rua do Ouro, Lisboa or Banco Predial Portugues, Campo Pequeno, Lisboa. CONTACT: Mr. Alberto Correia, Tradeimpex-Luso International, R. Pascoal De Melo, 13, Salas 1,2,7,8, 1100 Lisbon, Portugal.Telex: 00064747 FIMPEX;. Phone: 840216/18 or 848836/38. (WK 20/TOFAS 0001)

FEED SUPPLEMENTS (UNITED KINGDOM). PET BIRD SEED - PARTICULARY CANARY SEED AND COLORADO WHITE MILLET. QUANTITY: FULL CONTAINER LOTS. QUALITY: 99% CLEANED, 4% HULLED MAX. PACKAGING: 50 LBS BAGS OR 1 TON BIG BAGS OR POSSIBLY BULK. DELIVERY: PROMPT. QUOTE: FOB MAIN US PORT, E.G NEW ORLEANS. BANK REF: BARCLAYS BANK LTD, 126 STATION ROAD EDGWARE, MIDDLESEX. CONTACT: MR. R.J. WHEELER, W.R. LUSCOMBE LTD, 481 GREEN LANES, PALMERS GREEN, LONDON N13 4BU TELEX: 24529 LUSCOM G. PHONE: 01 886 1456. (WK 20/TOFAS 0339)

FIR HEARTWOOD/OREGON PINE (HONG KONG). Trading company with China dealing in mixed products. Quantity: 10,000 cubic meters. Quality: Logs, min. diam. at top 25 cm., length 8 - 10 m. Delivery: ASAP. Quote: CIF Whampoa Kwangtung, China. Bank ref: Kwong On Bank, Ltd., China Resources Bldg., Wanchai, Hong Kong. CONTACT: Ms. Becky Woo, Muar Enterprise Company, Room 613 Tower B, Hunghom Comm. Center, Hong Kong. Telex: 49718 CROUN HX. Phone: 3-346757. (WK 20/TOFAS 0002)

FISH (CANADA). Large trading company, in business since 1938, dealing primarily in meat and dairy products requires frozen, unground FISH MEAT. Quantity: 20 Truckloads per year. Quality: for animal feed/unfit for human consumption. Packaging: 50 lb. wax lined boxes. Bank ref: Cdn. Imperial Bank of Commerce, 144 King St. West, Toronto, Ontario. CONTACT: Maurice Guzzo, Ronald A. Chisholm Ltd., 2 Bloor St. West, Suite 2501, Toronto, Ontario M4W 3K3, Canada. Telex: 0622281 Answerback: RACHISHOLM. Cable: BUTTORO TORONTO. Phone: 416-967-6000. (WK 20/TOFAS 8620)

FRESH CHILLED TUNA AND LIVE EELS (JAPAN). One container for the first shipment. Appropriate packaging. Immediate delivery by air and/or surface shipment. Quote: CIF. Importer/Wholesaler, established in 1966, with total annual imports and sales of $150 million. Bank ref: Dai-ichi Kangyo Bank, Narita Branch, Chiba. CONTACT: Mr. Hiroshi Honma, Ohtori & Co., Ltd., 1-349, Nekona, Tomisato-machi, Inaba-gun, Chiba-ken, Japan. Telex: 3762117 HOEI J. Phone: (0476)93-9252. (WK 20/TOFAS 0118)

FROZEN AND/OR POWDERED EGG WHITE (JAPAN). Seventy-five MT per month. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Importer/Wholesaler, established in 1978, with total imports of $28 million a year. Bank ref: Daisan Sogo Bank, Yokkaichi Branch, Yokkaichi. CONTACT: Mr. Shin Yamada, Hakko Fisheries Co., Ltd., c/o Glory Bldg., 2-1-1, Kubota, Yokkaichi-shi, Mie-ken, Japan. Telex: 4948-255 HAKKO J. Phone: (0593)54-1191. (WK 20/TOFAS 0119)

FROZEN BEEF LIVER (EGYPT). Quantity: 60 MT. Quality: Selected beef liver from steers 1 1/2 - 2 years old. Frozen kidney beef: Quantity: 40 MT. Quality: from steers 1 1/2 - 2 years old. Quote: C&F Alexandria, Egypt. Delivery: ASAP. CONTACT: Hassan Ahmed Mohamed, Rafco Company, 4 El Eshaki St., Heliopolis, Cairo, Egypt. Telex: 92852 RFACO UN. Phone: 672090. (WK 20/TOFAS 0041)

FROZEN BROILERS (EGYPT). Quantity: 40 MT. Frozen chicken hindquarters. Quantity: 40 MT. Quote: C&F Alexandria, Egypt. Delivery: ASAP. CONTACT: Hassan Ahmed Mohamad, Rfaco Company, 4 El Eshaki Street, Heliopolis, Cairo, Egypt. Phone 672090. Telex 92852 RFACO UN. (WK 20/TOFAS 0045)

FROZEN CHICKEN (EGYPT). Quantity: 5000 MT. Quality: whole broilers. Weight: 950-1500 grms. Packaging: 10 or 12 same weight chickens per carton. Delivery: 500 MT every month. Quote: CIF Alexandria. CONTACT: Mr. Maher Abdel Hamid, International Co. for Development and Trade, 88, Kasr El Eini Street, Cairo, Egypt. Telex: 22943 HAMID UN. Phone: 3543330. (WK 20/TOFAS 0043)

FROZEN FISH (EGYPT). Quantity: 5000 MT. Quality: Mullet. Delivery: 1000 MT every two months. Quote: C&F Alexandria. CONTACT: Maher Abdel Hamid, International Co. for Development and Trade, 88, Kasr El Eini Street, Cairo, Egypt. Telex: 22943 HAMID UN. Phone: 3543330. (WK 20/TOFAS 0042)

FROZEN MULLET (EGYPT). Quantity: 40 MT. Delivery: ASAP. Quote: C&F Alexandria, Egypt. CONTACT: Hassan Ahmed Mohamad, Rfaco Company, 4 El Eshaki Street, Heliopolis, Cairo, Egypt. Phone: 672090. Telex: 92852 RFACO UN. (WK 20/TOFAS 0047)

FROZEN WHOLE TURKEY (EGYPT). Quantity: 5000 MT. Delivery: First shipment: 500 MT, then 900 MT every month. Quote: CIF Alexandria. CONTACT: Mr. Maher Abdel Hamid, International Co. for Development and Trade, 88, Kasr El Eini Street, Cairo, Egypt. Telex: 22943 HAMID UN. Phone: 3543330. (WK 20/TOFAS 0044)

GREASE AND EDIBLE TALLOW (UNITED KINGDOM). QUANTITY: 1 TON TRIAL SHIPMENT, THEREAFTER 300-500 TONS. QUALITY: EDIBLE TALLOW FOR DEEP FRYING. PACKAGING: MOST ECONOMICAL FOR INDUSTRIAL USE. DELIVERY: ASAP. QUOTE: SPANISH PORT. BANK REF: BANCO ESPANOL DE CREDITO. CONTACT: FRANCISCO JAVIER GABAS DE AXCON, NESTLE, ESPLUGAL DE LLOBREGAT, BARCELONA, SPAIN. PHONE: 371 7100. TELEX: 54723. (WK 20/TOFAS 0338)

GREEN PEAS & OTHER PULSES (HONG KONG). Quantity: 1000 tons per year. Quality: grade A. Packaging: gunny bags. Delivery: prompt. Quote: CIF Calcutta. Bank Ref: Bank of Credit and Commerce Hong Kong Ltd., Connaught Road, Central, Hong Kong. CONTACT: U.C. Jain, Patap Development Ltd., 37 Wyndham St., 2/F, Hong Kong. Telex: 89429 UCJ HX. Phone: 5-260223. (WK 20/TOFAS 0001)

HARD RED WINTER WHEAT/SOFT WINTER WHEAT (CANADA). Quantity: 100,000 MT total. Quality: #2 or better. Packaging: bulk. Delivery: May 30, 1986. Deadline: 860530. Other Req: 13.5% protein or better. Quote: FOB gulf. Bank ref: Furnished on request. CONTACT: Mr. Albert Beraldo, Vetreform Pharm, 69 Bessemer Rd. Unit 27, London, Ontario N6E 2V6, Canada. Telex: 064-5817. Phone: 519-685-5800. (WK 20/TOFAS 8618)

HOG FEED (PAPUA NEW GUINEA). Businessman and minister of public works of Papua New Guinea Seeks reliable U.S. Suppliers of hog feed. Quantity: 20 MT first shipment, 300 MT per annum. Quality: general. Packaging: In 40 and/or 50 kilo bags. Delivery: bi-monthly. Quote: CIF Lae and Port Moresby. Bank ref: PNG Banking Corporation, P O Box 78, Port Moresby, Papua New Guinea. Phone 229700, Contact Mr. Peter Nicholas. CONTACT: Peter Kuman, Wagi Pty Ltd, P O Box 326, Kundiawa, Chimbu Province, Papua New Guinea. Telex: NE22114. Phone: 259821. (WK 20/TOFAS 0061)

HOPS (PAPUA NEW GUINEA). Businessman and minister of public works of Papua New Guinea seeks reliable U.S. Suppliers of hots for beer manufacturing. Quantity: 1000 MT per month. Quality: General. Packaging: By container load. Quote: CIF Lae and Port Moresby. Bank ref: PNG Banking Corporation, P.O. Box 78, Port Moresby, Papua New Guinea. Phone 229700, Contact Mr. Peter Nicholas. CONTACT: Peter Kuman, Wagi Pty Ltd, P O Box 326, Kundiawa, Chimbu Province, Papua New Guinea. Telex: NE22114. Phone: 259821. (WK 20/TOFAS 0063)

HORTICULTURAL AND TREE SEEDS (UNITED KINGDOM). QUANTITY: 1-50 TONS. QUALITY: BEST GRADE. PACKAGING: READY FOR CONSUMER. DELIVERY: ASAP. QUOTE: CIF, FOB. BANK REF: MIDLAND BANK LTD, GREEN STREET, LONDON E13. CONTACT: MR. J.J. RANPURA, J.K. RANPURA & PARTNERS, 8 MANSFIELD ROAD, LONDON, EC23N, UNITED KINGDOM. PHONE: 01 989 3725. (WK 20/TOFAS 0332)

LIVE ANIMALS (UNITED KINGDOM). WANTS LIVE SNAKES, LIZARDS, AMPHIBIANS, SCORPIONS AND TARANTULA SPIDERS. QUANTITY: UNLIMITED - 100 OF EACH PER MONTH. QUALITY: BEST. DELIVERY: ASAP. BANK REF: NATIONAL WESTMINSTER BANK, 10 BENETT STREET CAMBRIDGE CB2 3PU. CONTACT: MR. NICHOLAS COUSINS, N. COUSINS EXOTIC ANIMAL SUPPLIES, 43 THE CHASE ELY, CAMBS CB6 3BH. PHONE: 0353 2209. (WK 20/TOFAS 0000)

LONG GRAINED MILLED RICE (UNITED KINGDOM). QUANTITY: 5,000 TONS. QUALITY: BEST - 30%-35% BROKEN. PACKAGING: 100 KG BAGS - SEAWORTHY PACKING. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: CLYDSDALE BANK PLC, 30 LOMBARD STREET, LONDON EC3. CONTACT: MRS. HYDE, VINCEPORT LIMITED, 32 SAVILE ROW, W1X 1AG, LONDON, UNITED KINGDOM. PHONE: 01 437 6282. TELEX: 22208 LOYD G. (WK 20/TOFAS 0335)

MALT (PAPUA NEW GUINEA). Businessman and minister of public works of Papua New Guinea seeks reliable U.S. Suppliers of malt for beer manufacturing. Quantity: 1024 MT per month. Quality: General. Packaging: By container load. Delivery: not specified. Quote: CIF Lae and Port Moresby. Bank ref: PNG Banking Corporation, P O Box 78, Port Moresby, Papua New Guinea. Phone 229700, Contact: Mr. Peter Nicholas. CONTACT: Peter Kuman, Wagi Pty Ltd, P O Box 326, Kundiawa, Chimbu Province, Papua New Guinea. Telex: NE22114. Phone: 259821. (WK 20/TOFAS 0062)

ORGANICALLY GROWN BEANS, NUTS, SEEDS, GRAINS, CEREALS (HONG KONG). Quantity: 1 20-ft container. Quality: 1st grade, with a minimum of foreign matter. Packaging: bulk, packed in sacks. Delivery: prompt. Quote: FOB East Coast. Bank ref: Hong Kong Shanghai Banking Corporation, 1 Queens Road, Central, Hong Kong. CONTACT: Mr. James Rynne, Mayshin Co. Ltd, 808/37 Queens Road, Central, Hong Kong. Telex: 86595 MSHIN HX. Phone: 5-8104345. (WK 20/TOFAS 0001)

PEAS (UNITED KINGDOM). BLUE VIDET PEAS (SPLITS/CHIPS) AND YELLOW PEAS (SPLITS/CHIPS). QUANTITY: 20 TON LOTS. QUALITY: BEST. PACKAGING: 25 KG PAPER SACKS. DELIVERY: ASAP. QUOTE: CONTAINERS 20 FT (HOLDING 18 TONS). BANK REF: CLYDESDALE BANK LTD, 20 HANOVER STREET, EDINBURGH, SCOTLAND. CONTACT: MR. IAN LESLIE, SOUTRA FOODS UK LTD, EAST MAINS IND ESTATE, BROXBURN, WEST LOTHIAN, EH52 5AW, UNITED KINGDOM. PHONE: 0506 854721. (WK 20/TOFAS 0329)

POULTRY PRODUCTS (CANADA). Large trading company, in business since 1938, dealing primarily in meat and dairy products requires frozen, unground TURKEY FRAMES. Quantity: 12 Truckloads per year. Quality: for animal feed/unfit for human consumption. Packaging: 50 lb. wax lined boxes. Bank ref: Cdn. Imperial Bank of Commerce, 144 King St. West, Toronto, Ontario. CONTACT: Maurice Guzzo, Ronald A. Chisholm Ltd., 2 Bloor St. West, Suite 2501, Toronto, Ontario M4W 3K3, Canada. Telex: 0622281 Answerback: RACHISHOLM. Cable: BUTTORO TORONTO. Phone: 416-967-6000. (WK 20/TOFAS 8619)

SNACK FOODS, INCLUDING PEANUTS (UNITED KINGDOM). QUANTITY: 1-50 TONS. QUALITY: BEST. PACKAGING: READY FOR CONSUMER. DELIVERY: ASAP. QUOTE: CIF, FOB. BANK REF: MIDLAND BANK LTD, GREEN STREET, LONDON E13. CONTACT: MR. J.J. RANPURA, J.K. RANPURA & PARTNERS, 8 MANSFIELD ROAD, LONDON, EC23N, UNITED KINGDOM. PHONE: 01 989 3725. (WK 20/TOFAS 0333)

SOFT DRINKS AND OTHER BEVERAGES (UNITED KINGDOM). SOFT DRINKS. QUANTITY: 1-50 TONS. QUALITY: ANY GRADE. PACKAGING: READY FOR CONSUMER. DELIVERY: ASAP. QUOTE: CIF, FOB. BANK REF: MIDLAND BANK LTD, GREEN STREET, LONDON E13. CONTACT: MR. J.J. RANPURA, J.K. RANPURA & PARTNERS, 8 MANSFIELD ROAD, LONDON, EC23N, UNITED KINGDOM. PHONE: 01 989 3725. (WK 20/TOFAS 0331)

SUGAR AND BY-PRODUCTS (UNITED KINGDOM). QUANTITY: 1,000 TONS. QUALITY: BEST. PACKAGING: SEAWORTHY PACKAGING. DELIVERY: ASAP. QUOTE: UK PORT. BANK REF: CLYDSDALE BANK PLC, 30 LOMBARD STREET, LONDON EC3. CONTACT: MRS. HYDE, VINCEPORT LIMITED, 32 SAVILE ROW, W1X 1AG, LONDON, UNITED KINGDOM. PHONE: 01 437 6282. TELEX: 22208 LOYD G. (WK 20/TOFAS 0336)

SUNFLOWER SEEDS FOR OIL EXTRACTION (GERMANY). Quantity: 3,000 MT. Quality: No. 3 (or No. 2 alternatively). Packaging: to be determined. Other: This company was established in 1932. Sunflower seeds destined for Palembang (Sumatra) Indonesia. Shipment to be made in one lot. According to Indonesian custom laws, goods will have to be inspected by S.G.S. Control Co. upon arrival. Costs for this inspection will have to be paid by vendor. AG, Hamburg. CONTACT: Mr. Herbert Behrens/Mr. Beyersdorff, Firma Herbert A.H. Behrens GmbH & Co., Ballindamm 11, D-2000 Hamburg 1. Phone: (040) 30 800 10. Telex: 2161764 HAHB D. (WK 20/TOFAS 0037)

TURKEY LIVER (EGYPT). Quantity: 50 MT. Delivery: ASAP. Quote: C&F Alexandria, Egypt. CONTACT: Hassan Ahmed Mohamad, Rfaco Company, 4 El Eshaki Street, Heliopolis, Cairo, Egypt. Phone: 672090. Telex: 92852 RFACO UN. (WK 20/TOFAS 0046)

WHEAT (UNITED KINGDOM). QUANTITY: 10,000 MT PER SHIPMENT. QUALITY: NO: 2 RED WINTER WHEAT, 12.5% PROTEIN. PACKAGING: BAGS. DELIVERY: WITHIN THREE MONTHS. QUOTE: FOB US SEAPORT AND C&F PORT HARCOURT, NIGERIA. BANK REF: IRLC, LONDON. CONTACT: MR. M.J. CANTLE, UNIT SIX MARKETING CONSORTIUM LTD, 33 STATION SQUARE, PETTS WOOD, KENT BR5 1LZ, UNITED KINGDOM. PHONE: 0689 39628. TELEX: 896291 UNITSX G. (WK 20/TOFAS 0328)

WHOLE MILK POWDER (EGYPT). Quality: 26 - 28 percent fat. Quantity: 100 MT. Quote: C&F Alexandria, Egypt. CONTACT: Hassan Ahmed Mohamad, Rfaco Company, 4 El Eshaki Street, Heliopolis, Cairo, Egypt. Phone: 672090. Telex 92852 RFACO UN. (WK 20/TOFAS 0048)

MARKET DEVELOPMENT ACTIVITIES

Ban on Fresh Fruits, Vegetables and Meats

Effective May 8, Saudia Arabia Customs placed a ban on imports of all fresh fruits, vegetables and meats from European countries for fear of nuclear contamination. Export opportunities for fresh fruits and vegetables by air shipments will increase as a result of this ban. Other important factors adding to the export opportunity are the strength of the Dutch guilder (Holland is an important supplier to the Saudi market) and a seasonal decrease in local production.

AGEXPORT 86

The National Commission on Agricultural Trade and Export Policy (NCATEP) is hosting AgExport 86, a public affairs program of high-level discussions, problem solving, and open dialogue concerning American Agricultural trade. The event is scheduled for June 16-20, and will involve all sectors of the agriculture industry.

The NCATEP will use the AgExport 86 discussion panels as the means to present its final policy recommendations to the President and the Congress. These discussion panels, scheduled for Tuesday (6/17) and Wednesday (6/18) compose the most substantive part of the program and should be extremely valuable to those who attend.

Agriculturalists from across the country are expected to participate, and are urged to become involved in what should prove to be the Agricultural Trade event of the year. Additional information on AgExport 86 can be obtained at the following address:

National Commission On Agricultural
Trade and Export Policy
1515 South Building
14th & Independence, SW
Washington, D.C. 20250
(202) 488-1961

Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
"	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
"	20. Furskins
"	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots and Turnips
	37. Raisins
	38. Health Food Market
	39. Melons
	40. Dried Beans
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
"	5. Agricultural Air Cargo
Japan	1. Popcorn
	2. Maple Syrup
Thailand	1. Apples
	2. Cherries
	3. Raisins
	3. Pears
	5. Nuts
Canada	Structural Changes in Retail Grocery Product Marketing

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 382-9509 or 447-3031

GUIDELINES FOR RESPONDING TO INQUIRIES

Based on comments from firms to Foreign Agricultural Service representatives aboard, there are two main reasons companies are unsuccessful in their attempts to develop trade relationships from opportunities presented--delays in responding to trade inquiries and ineffective correspondence. The following guidelines may prove helpful when responding to trade inquiries.

ALWAYS REPLY QUICKLY

USE TELEX. Telex is the communication mode expected by most foreign buyers. If more details are required, a brief telephone call is also an effective way to indicate your interest. delay gives the edge to your competition. unless otherwise specified by foreign inquiry, correspondence in English is acceptable.

ALWAYS RESPOND COMPLETELY

ON YOUR FIRM. Furnish bank and trade references, pertinent company history, and relevant exporting experience. It is also useful to mail a copy of your annual sales report. Establish your firm as a reliable source of supply.

ON YOUR PRODUCT. Supply complete product information. Use the metric system of measurement. American standard weights, measures and dimensions have little meaning in most overseas countries. When responding by mail, descriptive and illustrative brochures should be include, but not relied on, to do the whole selling job.

ON YOUR PRICE. Include full price information when possible, and a devivery date. Quote the price requested or a CIF price (cost, insurance, and freight) to a port in the inquirer's country. A freight forwarder will be able to help you determine insurance and freight prices for the products involed. Specific terms of payment should be clearly stated. Information provided should, whenever possible, be sufficient for the customer to place an order without the delay of further correspondence.

ALWAYS REPLY EFFECTIVELY

BE SPECIFIC. Ask specific questions to pinpoint buyer's needs. If the inquiry does not clearly specify products or services desired, let the buyer know what you have available. Do not neglect imprecise inquiries.

BE DISCRETE. Seek credit data from sources other than the overseas firm. Personal requests for credit information are considered discourteous in many countries. Such information is easily obtained from reliable and objective sources such as your bank's international department.

BE ORIGINAL. When relpying by mail, do not use form letters. Form letters are frequently discarded by overseas buyers. Keep correspondence friendly and interesting. Avoid using slang. Create an impression of personal and exclusive interest.

BE ACCURATE. Check the correct address of the foreign firm, whatever mode of reply. When writing, do not discard the envelope until you are sure the complete address (including the country) is on the firm's letterhead. The return address should provide your company's full name and address, including "U.S.A". After the zip code. Include your cable address and telephone number.

BE SMART. Do not disregraud inquiries with less-than-perfect English. Quite possibly, it is a legitimate sales lead but the writer knows English only as a second language. Also, if the printing quality of the stationery does not meet standards you ordinarily expect, keep in mind that printing standards in your correspondent's country might be quite different. Despite first impression, the inquiry may be from a reputable, well-established firm.

FOLLOW-UP. If a reply is not received within a reasonable time, follow-up with a second telex. You may have missed the original export opportunity, But may still be able to begin a business relationship.

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YOU CAN NOW CHARGE IT!

AIMS is now accepting Master Card and Visa orders by telephone for new and old companies alike. Use this method of payment for instant renewal of your Export Briefs, or when ordering a Foreign Importer List, or International Marketing Profile. It's quick and easy -- with no paperwork. Call (202) 447-7103.

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U.S. Department of Agriculture
Washington, D.C. 20250

986/20

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

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Products Sought by Foreign Buyers

May 15 - 21, 1986

ALFALFA SEED FOR PLANTING (SAUDIA ARABIA). Quantity: 200 MT. Quality: CIF 101 pure seeds, purity 99.5% min., inert matter 0.5% max. weed seeds 0.2% max. Germination; 85% min. Packaging: in cotton bags of 25 kgs. each (shipment in containers). Delivery: to arrive Jeddah during September 1986 & January 87 (periodically). Other Req: Arabic labels instructing planting method, phytosanitary, crop improvement association & free from virus/insects certificates. Quote: C&F Jeddah. Bank ref: Riyadh Bank Ltd, Kilo 2 Makkah Road, Jeddah. CONTACT: Mr. Saleh K. Gibreel, Osama Khairy Hafez Trading Est., Post Box No. 8800, Jeddah, Saudi Arabia. Telex: 402655 GITI SJ. Cable: SAMOZAD Jeddah. Phone: 644-5041 and 643-2293. (WK 21/TOFAS 0017)

ALMONDS (TURKEY). TEMEL PAZARLAMA ITHALAT IHRACAT A.S. SEEKS FOB USA PORT AS WELL AS CIF AND C&F MERSIN QUOTES ON 500 MT OF ALMOND KERNALS (BROKEN). DELIVERY: OCTOBER-NOVEMBER/86. FOREIGN MATTER NOT TO EXCEED TWO PERCENT. PACKAGING: CARDBOARD CARTONS WITH PLASTIC LINERS, NET WEIGHT 22.5 KILOS PER CARTON. FIRM REQUESTS RESPONSES IDENTIFY SPECIFIC VARIETY TO BE PROVIDED. UPON ACCEPTANCE OF BID, FIRM WILL PROVIDE LABEL DATA TO BE UTILIZED ON THE CARTONS. OTHER REQ: PHYTO-SANITARY CERTIFICATE REQUIRED. FOUNDED IN 1981, THE FIRM'S 1985 TURNOVER WAS PLACED AT US DOLS ONE HUNDRED MILLION (I.E., 80 MILLION EXPORTS AND 20 MILLION IMPORTS). BELONGS TO THE S.T.F.A. GROUP ESTABLISHED IN 1975. BANK REF: INTERBANK (KADIKOY BRANCH) AND IKTISAT (KADIKOY BRANCH) RAU. CONTACT: MR. ALPTEKIN CALTIK, S.T.A.F. GRUP MERKEZI, NO. 19 ALTUNIZADE, ISTANBUL, TURKEY. TELEX: 29465 STFA TR AND 29466 CIVA TR. PHONE: 339 4300. (WK 21/TOFAS 0064)

ALMONDS IN SHELL (UNITED ARAB EMIRATES). DUBAI BASED GENERAL TRADING FIRM SEEKS RELIABLE US SUPPLIERS. QUANTITY: 1 X 20 FT CONTAINER. QUALITY: GOOD, REQUIRED SIZE IS 22-24. PACKAGING: IN 22 LB CARTONS. DELIVERY: ASAP. QUOTE: C&F DUBAI, UAE. BANK REF: BRITISH BANK OF THE MIDDLE EAST. CONTACT: MR. T.B. PARIKH, HAMADANI ENTERPRISES, P.O. BOX 5924, DUBAI/UNITED ARAB EMIRATES. TELEX: 47609 EMKAY EM. PHONE: 531866/532509. (WK 21/TOFAS 0118)

ASH WOOD (UNITED ARAB EMIRATES). FIRM ESTABLISHED IN 1975 WHICH DEALS IN ALL TYPES OF BUILDING MATERIALS AND IS THE LARGEST LUMBER IMPORTER IN THE EMIRATE OF SHARJAH WITH ANNUAL TURN OVER OF $5 MILLION IN LUMBER SEEKS RELIABLE US SUPPLIERS. QUANTITY: 30 CUBIC METERS OR 20 FT CONTAINER. QUALITY: GOOD. LENGTH: 3 METERS OR MORE. WIDTH: 20 CM OR MORE. THICKNESS: 2 INCHES. DELIVERY: ASAP. QUOTE: C&F DUBAI OR SHARJAH PORTS. BANK REF: ABU DHABI COMMERCIAL BANK UAE. CONTACT: MR. SALMAN HARAZEEN, ABU HASSAN BLDG. MATERIAL CO., P.O. BOX 5060, SHARJAH/UNITED ARAB EMIRATES. TELEX: 68557 GETACO. PHONE: 594882/592417. (WK 21/TOFAS 0119)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

ASIAN PEAR (PYRUS SERROTINA) SEEDS (NEW ZEALAND). ALSO KNOWN AS PYRIFOLIA. COMMERCIAL NURSERY. TURNOVER EXCEEDS N.Z.$100,000 PER ANNUM. BUSINESS IS FIVE YEARS OLD. WISHES TO DEVELOP IMPORT TRADE BECAUSE OF PRICE ADVANTAGE FROM FOREIGN COMPANIES. PREFERS USA SINCE JAPANESE SUPPLIERS UNRELIABLE. QUANTITY: 2 KGS. QUALITY: FRESH SEED OR NEAREST HARVEST. PACKAGING: PLASTIC BAG (NORMAL SEED SERVICE) - AIRMAIL. DELIVERY: 05/31/86. OTHER REQ: PRICE REQUIRED AND SEED AVAILABILITY FOR FUTURE SUPPLY. QUOTE: CIF. BANK REF: BANK OF NEW ZEALAND, QUEEN STREET, RICHMOND. CONTACT: J. PHIRKETTLE, SPRING GROVE NURSERY, HIGGINS ROAD, WAKEFIELD, NELSON, NEW ZEALAND. PHONE: (054) 28-529. (WK 21/TOFAS 0070)

BEE POLLEN (RAW) (SINGAPORE). DISTRIBUTOR OF FOOD PRODUCTS TO ASIAN COUNTRIES, WITH ANNUAL SALES VOLUME OF SIN $1,000,000 - $10,000,000 SEEKS RELIABLE US SUPPLIERS OF BEE POLLEN 'RAW' HIGH DESERT TYPE. QUANTITY: 1 MT PER YEAR. QUALITY: "RAW" COLD PROCESSED TYPE. DELIVERY: ASAP. BANK REF: TAT LEE BANK, CHUNG KHIAW BANK. CONTACT: LEE KUI HIN, MICHAEL, K H LEE TRADING, 272 RIVER VALLEY ROAD, SINGAPORE 0923. TELEX: RS36217 CONTRD. PHONE: 7333044. (WK 21/TOFAS 0064)

CANNED CORN (DENMARK). QUANTITY: SEVERAL CONTAINERS. QUALITY: TOP. PACKAGING: CANS, VACUUM PACK. DELIVERY: THROUGHOUT THE YEAR. QUOTE: CIF. BANK REF: SPAREKASSEN SDS, GREVE STRAND. CONTACT: MR. NIELS BUCHHOLST, NIELS BUCHHOLST A/S, HOVEDVEJ 1, "CAPELLA", DK-2100 COPENHAGEN O. TELEX: 19301 NKBUCH DK. PHONE: (1) 42-02-01. (WK 21/TOFAS 0097)

CANNED PINEAPPLE, ORANGE, GRAPEFRUIT, APPLE, AND TOMATO JUICES (UNITED ARAB EMIRATES). MEDIUM SIZED UAE IMPORTER/WHOLESALER/CATERER OF FOOD PRODUCTS ESTABLISHED IN 1985 WITH ANNUAL TURNOVER OF OVER $3 MILLION SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: CONSOLIDATED CONTAINER LOAD. QUALTIY: PURE JUICES. PACKAGING: 6 AND 46 OZ. DELIVERY: ASAP. OTHER REQ: LABEL MUST SHOW DATES OF PRODUCTION AND EXPIRY, BRAND NAME, PRODUCT NAME, INGREDIENTS AND NET WEIGHT PREFERABLY IN ARABIC. QUOTE: C&F DUBAI. BANK REF: BANK OF CREDIT AND COMMERCE, EMIRATES, MAIN BRANCH IN ABU DHABI. CONTACT: MR. EUGENE MASCARENHAS, FOOD PLUS COMPANY, P.O. BOX 10084, DUBAI, UNITED ARAB EMIRATES. TELEX: 47425 FPLUS EM. PHONE: 259400/251886. (WK 21/TOFAS 0116)

CUT GREENS (WEST GERMANY). Quantity: FCL containing 100 boxes bear bush, 30 boxes salal, 5 boxes red hackelberry, 5 boxes green hackelberry per shipment. Quality: freshly cut greens. Packaging: boxes. Other: Company was established in 1976 and is an importer for cut greens. Has cut greens from other countries and now wants to expand its sortment. Delivery: ASAP. Quote: please submit offers - CIF via air Frankfurt or Munich airports) and CIF via ship European port. CONTACT: Mr. Petrich/Mr. Schulze, Firma Fancy Blumen Import, Salachweg 7, D-8939 Lamerdingen, W. Germany. Telex: 531505. (WK 21/TOFAS 0040)

D-L TOCOPHEROL (KOREA). Quantity: 2-4 MT per year, 500 kg per lot. Quality: Natural or synthetic type. Packaging: Standard export packing. Delivery: Immediate. Other Req: Use as Anti-Oxidant for fats & oils. Quote: C&F Pusan. Bank ref: Korea Exchange Bank, Head Office. CONTACT: Mr. B.C. Kang, Kang Brothers & Co., CPO Box 6995, Seoul, Korea. Telex: K24192 KANGSCO. Cable: KANGBROS CO SEOUL. Phone: 778-7296/8. (WK 21/TOFAS 0038)

DRIED FRUIT I.E., ORANGE PULP BITS, STRAWBERRY (PHILIPPINES). A major manufacturer/importer is looking for reliable U.S. suppliers. Company has an annual sales volume of $250,000. Quantity: 1,000 kg/month. Quote: C&F Manila. CONTACT: Jefferson Cheng, General Manager, Victoria Biscuit Company Inc., 310 A. Mabini Street, Caloocan, Metro Manila, Philippines. Telex: 40298 Flexo PM. Phone: 234450 and 234626. (WK 21/TOFAS 0006)

DRIED POTATO IN SCALLOP AND HASH BROWN TYPE (NEW ZEALAND). PRODUCT WILL BE REPACKED IN RETAIL PACKS. COMPANY IS 101 YEARS OLD AND IS PART OF THE WATTIES GROUP, THE LARGEST FOOD MANUFACTURERS IN NEW ZEALAND. TUCKER GROUP SALES AVERAGE ABOUT $30 MILLION A YEAR. QUANTITY: CONTAINER FOR TEST MARKET WITH REGULAR SUPPLY ONCE ACCEPTED. QUALITY: BEST AND OTHER GRADES. PACKAGING: NORMAL INDUSTRIAL BULK SUPPLY. DELIVERY: IMMEDIATELY FOR TEST MARKET. QUOTE: CIF AUCKLAND. BANK REF: ANZ, MANUKAU CITY. CONTACT: MILF ANDREASSEN, TUCKER GROUP LTD, 124 WIRI STATION RD, PVTE BAG, MANUKAU CITY, NEW ZEALAND. TELEX: 21690. PHONE: (09) 2779990. (WK 21/TOFAS 0070)

EDIBLE OIL (EGYPT) Tender No. 27 (1985/86). Quantity: 45,000 MT edible oil. Quality: from any origin with the following particulars (a) 40,000 MT cotton-seed oil in bulk semi-refined and/or crude sunflower oil. Arrival: 20,000 MT first half of July 1986; 20,000 MT second half of July 1986. (b) 5,000 MT fully refined cottonseed oil and/or sunflowr oil, packed in new steel drums of 18x18 or 18x20. Arrival: July 1986. The committee is entitled to increase the announced quantity. The latest date to receive offers is at 12:00 noon (Cairo time) on June 3, 1986. Opening of envelopes and decision will be made the same day. The following instructions should be strictly followed: (1) Offers should be FOB and cost freight. Incomplete offers will be neglected. (2) Ministerial Decree No. 1036/1979 should be followed and a copy of Form No. 14 concerned with the commercial agency must be presented with the offer submitted. The original copy of the commercial agency should be reviewed according to the regulations of Law No. 120/1982 dealing with the organization of commercial agency. Conditions and Specifications: available against L.E. 100 at the above address and should be submitted with each offer. Firm: General Authority for Supply Commodities. Address: 24, Gomhouria Street, Cairo, Egypt. Phone: 924488. Telex: 92062 ESTRAM UN. CONTACT: Chairman/Purchasing Committee for Fats and Oils. General Authority for Supply Commodities, 24, Gomhouria Street, Cairo, Egypt. (WK 21/TOFAS 0051)

EDIBLE OIL (EGYPT). Tender No. 24 (1985/86). Quantity: 45,000 tons with the following particulars: (a) 40,000 tons cotton seed oil in bulk semi refined and/or cotton seed oil American origin P.B.S.Y. Rule 162 and/or sunflower crude oil in bulk for arrival as follows: - 20,000 tons for arrival during the first half of July 1986, - 20,000 tons for arrival during the second half of July 1986. (b) 5,000 tons cotton seed oil fully refined and/or sunflower oil fully refined packed in new steel drums of 18/18 or 18/20 guage for arrival July 1986. The prices should be submitted on FOB and C&F. The committee is entitled to increase the announced quantity. The latest date to receive the offers is at one o'clock (Cairo time) on June 3, 1986 for opening the envelopes, and decision will be made the same day. The following instructions should be strictly followed: The Ministerial Decree No. 1036/1979 should be strictly followed, and a copy of the Form No. 14 concerned with commercial agency must be presented with the offer submitted from the company.

The original copy of the commercial agency should be submitted to be reviewed according to the regulations of Law No. 120/1982 dealing with the organization of commercial agency. Full conditions and specifiations book is sold against L.E. 100 per copy available at the Services Department which should be submitted with the offer. CONTACT: Chairman/Purchasing Committee for Oils and Fats, General Authority for Supply Commodities, 24, Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM UN. Phone: 924488. (WK 21/TOFAS 0055)

FILLIES,(COLOMBIA). MR. BETANCOURT WANTS TO IMPORT 4 YEAR OLD FILLIES AND 1 FOAL OF THE PERCHERON BREED. ANIMALS ARE TO BE AIRSHIPPED TO ELDORADO INTERNATIONAL AIRPORT IN BOGOTA. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REFERENCE MAY BE OBTAINED FROM BANCO DE OCCIDENTE-PARQUE NACIONAL BRANCH OFFICE IN BOGOTA. CONTACT: MR. OCTAVIO BETANCOURT, APDO. 75146, BOGOTA D.E., COLOMBIA. PHONE: 248-5152. (WK 21/TOFAS 0130)

FRUIT LEATHERS (AUSTRALIA). COMBINATIONS OF NATURAL FRUITS IN BULK PROCESSED FORM TO SUIT INCORPORATION. INTO CONFECTIONARY PRODUCTS & FOR USE IN THE BREAKFAST CEREAL INDUSTRY; THERE IS NO LOCAL PRODUCER OF THIS MATERIAL. QUANTITY: CONTAINER LOTS. QUALITY: AS PER U.S. REQUIREMENTS. PACKAGING: PREFERABLY IN PLY OR FOIL LINED CARTONS OF 10-12.5 KG. DELIVERY: EX CURRENT PRODUCTION BUT LOCAL TRIALING OF MATERIALS IS NECESSARY AS INTENDED LOCAL PRODUCTS ARE STILL IN DEVELOPMENT STAGES. QUOTE: FOB WEST OYS. CONTACT: MR DAVID L. STEWART, STEWART IMPORTS PTY LTD, 185 KING STREET, MELBOURNE, VIC, 3000, AUSTRALIA. (WK 21/TOFAS 0174)

GREEN LENTILS (AUSTRALIA). QUANTITY: FULL CONTAINER LOADS. QUALITY: TOP (SIZE: 6MM). PACKAGING: 100 LB NEW BURLAP BAGS. QUOTE: C&F. BANK REF: STATE BANK OF SOUTH AUSTRALIA, SOUTHERN BRANCH, 418 KING WILLIAM STREET, ADELAIDE, SA, 5000. CONTACT: MR ALAN HUSDELL, HUSDELL AGENCIES PTY LTD, 33 RICHMOND ROAD, KESWICK, SA, 5035, AUSTRALIA. TELEX: AA186277. PHONE: (08) 371-0788. (WK 21/TOFAS 0172)

HEAVY BREED INFOAL MARES, GREY THOROUGHBRED STALLIONS AND DONKEY STALLIONS (PAKISTAN). A TRADING FIRM WITH ANNUAL VOLUME OF IMPORT BETWEEN DOLS. 1.0 TO 4.9 MILLION, WANTS TO IMPORT FOR INSTITUTIONAL TRADE AND ALSO WISHES TO OPERATE AS AGENT. QUANTITY: HEAVY BREED INFOAL MARES - 50, GREY THOROUGHBRED STALLIONS- 2. AND DONKEY STALLIONS-50. QUALITY: BEST. PACKAGING: AIR SHIPMENT. DELIVERY: TENDER IN AUG/SEP 1986. QUOTE: FOB/C&F KARACHI. BANK REF: HABIB BANK LTD, BANK ROAD, SADDAR, RAWALPINDI. CONTACT: ABDUR REHMAN, (RETD. BRIG. GEN), WESTRIDGE ENTERPRISES, 54/11/1B, KASHMIR ROAD, RAWALPINDI, PAKISTAN. TELEX: 54300 WSTG PK. PHONE: 63504 AND 862528. (WK 21/TOFAS 0134)

HOLSTEIN-FRIESIAN DAIRY CATTLE (YEMEN ARAB REPUBLIC). Quantity: 490 pregnant heifers and 10 bulls. Quality: Heifers to be daughters of dams w/not less than 16,000 lbs production, 3.5% BF, bulls to be proven sires with predicted difference not less than 1,000 lbs. Packaging: standard. Delivery: C&F Hodeidah (seafreight). Quote: C&F Hodeidah (seafreight). CONTACT: Dr. Abdulaziz Al-Tarib, Al-Gannatain Co., P.O. Box 10685, Sana'a, Yemen Arab Republic. Telex: 2811 MOTHNA YE. Phone: 211130/211131. (WK 21/TOFAS 0015)

HONEY (SINGAPORE). DISTRIBUTOR OF FOOD PRODUCTS TO ASIAN COUNTRIES, WITH ANNUAL SALES VOLUME OF SIN$1,000,000 - $10,000,000 SEEKS RELIABLE U.S. SUPPLIERS OF HONEY. QUANTITY: 1 TON PER YEAR. QUALITY: "RAW" COLD PROCESSED TYPE. DELIVERY: SOONEST POSSIBLE. BANK REF: TAT LEE BANK, CHUNG KHIAW BANK. CONTACT: LEE KUI HIN, MICHAEL, K H LEE TRADING, 272 RIVER VALLEY ROAD, SINGAPORE 0923. TELEX: RS36217 CONTRD. PHONE: 7333044. (WK 21/TOFAS 0065)

INEDIBLE TALLOW (EGYPT). Tender No. 26 (1985/1986). Quantity: 30,000 MT. Quality: bulk from any origin. Shipment: (a) 15,000 MT to arrive during first half of July 1986; (b) 15,000 MT to arrive during second half of July 1986. The committee is entitled to increase the announced quantity. Latest date to receive offers is at 12:00 Noon (Cairo time) on June 2, 1986. Opening of envelopes and decision will be made the same day. The following instructions should be strictly followed: 1) Offers should be FOB and Cost Freight. Incomplete offers will be neglected. 2) Ministerial Decree No. 1036/1979 should be strictly followed and a copy of Form No. 14 concerned with the commercial agency must be presented with the offer submitted from the company. The original copy of the commercial agency should be submitted to be reviewed according to the regulations of Law No. 120/1982 dealing with the organization of commercial agency. Full Conditions & Specifications are sold for L.E. 100 per copy available at the above mentioned address, which should be submitted with the offer. Firm: General Authority for Supply Commodities. Address: 24, Gomhouria Street, Cairo, Egypt. Telephone: 924488. Telex: 92062 ESTRAM UN. CONTACT: Chairman/Purchasing Committee for Oils and Fats, General Authority for Supply C, 24, Gomhouria Street, Cairo, Egypt. (WK 21/TOFAS 0050)

INEDIBLE TALLOW (EGYPT). Tender No. 23 1985/86. Quantity: 30,000 tons financed by free currency for arrival as follows: (a) 15,000 tons for arrival the firsst half of July 1986. (b) 15,000 tons for arrival the second half of July 1986. The prices should be submitted on FOB and C&F free out Alexandria. The committee is entitled to increase the announced quantity. The latest date to receive the offers is at one o'clock (Cairo time) on June 2, 1986 for opening the envelopes and decision will be made the same day. Instructions as followed: The Ministerial Decree No. 1036/ 1979 should be strictly followed and a copy of the Form No. 14 concerned w/ commercial agency must be presented w/ the offer submitted from the company. The original copy of the commercial agency submitted to be reviewed according to the regulations of Law No. 120/1982 dealing w/ the organization of commercial agency. Full condition and specification book is sold against L.E. 100 per copy available at the Services Department. CONTACT: Chairman/Purchasing Committee for Fats and Oils, General Authority for Supply Commodities, 24, Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM UN. Phone: 924488. (WK 21/TOFAS 0054)

JOJOBA SEEDS (COLOMBIA). INQUIRER WANTS FOB PRICE QUOTES FOR 550 POUNDS OF JOJOBA SEEDS, ARIZONA VARIETY. DELIVERY SEPTEMBER - OCTOBER, 1986. THIS FIRM IS BEGINNING TO EXPAND JOJOBA PLANTATIONS IN SOUTHWESTERN COLOMBIA. SHIPMENT MUST BE ACCOMPANIED BY USDA PHYTOSANITARY CERTIFICATE. BE ADVISED THAT SUBMISSION OF THIS AIMS DOES NOT IMPLY ANY ENDORSEMENT ON CREDIBILITY BY THIS OFFICE NOR BY USDA/FAS REFERENCES ON INQUIRER MAY BE OBTAINED FROM BANCO DE BOGOTA OFFICE IN CALI, COLOMBIA. CONTACT: MR. GABRIEL RUIZ, JOJOBA DE COLOMBIA, S.A., APARTADO (P.O. BOX) 7132, CALI, VALLE, COLOMBIA. PHONE: 802964 AND 861989. (WK 21/TOFAS 0132)

LACTIC BUTTER (WEST GERMANY). Quantity: 750 MT. Quality: fresh. Packaging: 25 kg packets. Other: Company was established in 1985. Acts an exporter mainly to Middle East. Delivery is destined for Egypt. Delivery: ASAP. Quote: CIF Alexandria. Bank ref: Commerzbank AG, Hamburg. CONTACT: Mr. Schmidt, Firma Shebcon GmbH, Gothenstrasse 4, D-2000 Hamburg 1, W. Germany. Phone: (040) 23 14 94. Telex: 2164942 SHEB D. (WK 21/TOFAS 0039)

MALTED BARLEY (HONG KONG). Quality: first grade. Packaging & Delivery: to be advised. Quote: CIF Hong Kong. Quantity: Trial order 2,000 MT Yearly estimate order 50,000 MT. Bank ref: The Hong Kong and Shanghai Banking Corporation, 141 Des Vouex Road, Central, Hong Kong. CONTACT: Gerald Yiu, MAG & Company, Rm 708, 7/F Admiralty Centre, Tower II, 18 Harcourt Road, Hong Kong. Telex: 75908 AYCC (Till end of May) 81008 PASCL (Effective from June 1, 1986). Phone: 5-280239. (WK 21/TOFAS 0001)

MEAT MEAL, FISH MEAL, SOYBEAN MEAL (SAUDIA ARABIA). Quantity: 1) 70 MT/Month; 2) 100 MT/Month; 3) 500 MT/Month. Quality: 1) Protein 60% min, moisture 10% max, fat 5% max, free of salmonella; 2) Protein 72% over free under pro rata allowance, fat 10% max, moisture 10% max. Salt 3% max, treated w/350 ppm antioxidant; 3) 48% protein. Packaging: 1) 50 kg pp bags, palletized, shrinkfoil; 2) new multi-ply paper bags of abt 50 kg, palletized, shrinkfoil; 3) 50 kg. jute bags. Delivery: Beginning ASAP. Quote: C&F Jeddah. CONTACT: Mr. Ikram, Al-Akhawain Eco. Co., Post Box No. 1639, Riyadh-11441, Saudi Arabia. Telex: 201186 AKHWAN SJ. Phone: 405-4200 402-3528 or 405-2660. (WK 21/TOFAS 0019)

ORANGE JUICE (FRANCE). NEW ESTABLISHED IMPORTING COMPANY IS SEEKING RELIABLE U.S. SUPPLIER FOR FRESH ORANGE JUICE IN 6 OUNCES PLASTIC CUPS OR GLASS. QUANTITY: ONE MILLION CUPS OR GLASS PER YEAR, PRINTED WITH THE IMPORTERS' LOGO (DETAILS WILL BE GIVEN AT A LATER DATE). QUALITY: 100 PERCENT PURE UNSWEETED ORANGE JUICE. DELIVERY: ASAP. QUOTE: FOB U.S. OR NOMINATED PORTS. BANK REF: BIMP 22, RUE PASQUIER, 75383 PARIS CEDEX 08. CONTACT: MR. S. MOUSSE, EUROGULF, B.P. 50, 75362 PARIS CEDEX 08, FRANCE. TELEX: 649 163F. PHONE: (1) 42.67.03.33. (WK 21/TOFAS 0135)

PEANUTS (SPAIN). QUANTITY: 20 MT. QUALITY: JUMBO RUNNERS 38/42 SEABROOK SPINBLANCHED. PACKAGING: 50-KILO BAGS. DELIVERY: 1 CONTAINER PER MONTH (12 CONTAINERS/YEAR). QUOTE: CIF ALICANTE. BANK REF: BANCO EXTERIOR DE ESPANA, EXPLANADA DE ESPANA (ALICANTE). CONTACT: MR. ANGEL CERDA-LOPEZ, ALMELA, S. A., CTRA. DE AGOST KM. 1.5, SAN VICENTE (ALICANTE), SPAIN. TELEX: 66025 MOPLA E. PHONE: 65/660 600. (WK 21/TOFAS 0098)

PIZZA (HONG KONG). Quantity: 1,000 kgs per month. Quality: 1st grade Packaging: Individually packed in export carton. Delivery: 2 months. Quote: CIF HONG KONG. Bank ref: Hong Kong and Shanghai Bank/Hysan Ave, Hong Kong. CONTACT: Lily Lau, Metropole Trading, 503, Leader Commercial Bldg., 54 Hillwood Rd, Kowloon, Hong Kong. Telex: 52224 ELATS. Phone: 3-7391231. (WK 21/TOFAS 0058)

PROPOLIS (SINGAPORE). Distributor of food products to Asian countries, with annual sales voulme of sin $1,000,000 - $10,000,000 seeks reliable U.S. suppliers of propolis. Quantity: 1 ton per year. Quality: "Raw" cold processed type. Delivery: Soonest possible. Bank ref: Tat Lee Bank, Chung Khiaw Bank. CONTACT: Lee Kui Hin, Michael, K H Lee Trading, 272 River Valley Road, Singapore 0923. Telex: RS36217 CONTRD. Phone: 7333044. (WK 21/TOFAS 0066)

RICE, PARBOILED (GERMANY). Quantity: 300 MT now, 20,000 MT later. Quality: 10% broken, parboiled. Packaging: 50 kg bags. Other: Company was established in 1981. Rice destined for Matadi/Zaire. Delivery: ASAP. Quote: CIF Matadi/Zaire. Bank ref: Commerzbank AG, Frankfurt. Phone: (06131) 61 27 88. Telex: 4185278 PAT D. CONTACT: Dr. Nkini, Firma African Trade Service, Schlossenweg 11, D-6000 Frankfurt/Main 71, W. Germany. (WK 21/TOFAS 0038)

RICE, SOYBEAN OIL, SUGAR (SAUDIA ARABIA). Quantity: 1) 30,000 MT; 2) 24,000 MT; 3) 10,000 MTons. Quality: 1) 35% broken, Thai type; 2) Check with inquirer; 3) Granulated. Packaging: 1) 40/50 kg. jute bags or in bulk; 2) Bulk tanks of 1500/2000 tons; 3) in bags of 25/30 kg. Delivery: Divided in four equal shipments, each month one shipment. Quote: C&F Dakar, Senegal (Africa). Bank ref: Saudi Cairo Bank, Riyadh. CONTACT: Abbas Khan, Safa Contracting & Trading Co. Ltd., Post Box No. 2910, Riyadh-11461, Saudi Arabia. (WK 21/TOFAS 0018)

SOYBEANS (EGYPT). Quantity: 20,000 MT. Quality: No. 2 yellow. Delivery: 5000 MT/month. Quote: FOB and CIF Alexandria, bulk. CONTACT: Mohamed Salah El Din, Saladin GMBH, Koeningsberger Str. 6-8, Frankfurt, Germany. Phone: (069)-702845. Telex: 416892 SALAH D. (WK 21/TOFAS 0052)

SOYMEAL (EGYPT). Quantity: 20,000 MT. Quality: 44% protein. Delivery: 5000 MT/month. Quote: FOB and CIF, Alexandria, bulk. CONTACT: Mohamed Salah El Din, SALADIN GMBH, Koenigsberger Str. 6-8, P.O. Box 111711, D-600 Frankfurt/Main 1, Germany. Telex: 416892 SALAH D. Phone: (069)-702845. (WK 21/TOFAS 0053)

SUNFLOWER SEED OIL, COTTONSEED OIL, SOYBEAN OIL, COCONUT OIL, AND ESSENTIAL OILS (PAKISTAN). A TRADING FIRM WITH ANNUAL TRADE VOLUME OF DOLS. 250,000 WANTS TO IMPORT FOR INSTITUTIONAL TRADING. QUANTITY AND QUALITY: NOT SPECIFIED. PACKAGING: DRUMS/BULK. DELIVERY: NOT SPECIFIED. QUOTE: FOB/C&F KARACHI. BANK REF: AMERICAN EXPRESS BANK LTD., SHAHEEN COMMERCIAL COMPLEX, P.O. BOX NO:4847, KARACHI. CONTACT: IMTIAZ AHMAD, OCEANSIDE DISTRIBUTORS, 601 - RAFOQ CENTER., ABDULLAH HAROON ROAD, KARACHI, PAKISTAN. CABLE: FORETELL, KARACHI. PHONE: 524240, 537832. (WK 21/TOFAS 0125)

TOMATO SAUCES AND TOMATO KETSUP (UNITED ARAB EMIRATES). MEDIUM SIZED UAE IMPORTER/WHOLESALER/CATERER OF FOOD PRODUCTS ESTABLISHED IN 1985 WITH ANNUAL TURNOVER OF OVER $3 MILLION SEEKS RELIABLE U.S SUPPLIERS. QUANTITY: 1 X 20 FT CONSOLIDATED CONTAINER. QUALITY: GRADE A. PACKAGING: A10. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR DATES OF PRODUCTION AND EXPIRY, BRAND NAME,PRODUCT NAME, INGREDIENTS AND NET WEIGHT PREFERABLY IN ARABIC. QUOTE: C&F DUBAI, UAE. BANK REF: BANK OF CREDIT AND COMMERCE, EMIRATES, ABU DHBAI MAIN BRANCH. CONTACT: MR. EUGENE MASCARENHAS, FOOD PLUS COMPANY, P.O. BOX 10084, DUBAI, UNITED ARAB EMIRATES. TELEX: 47425 FPLUS EM. PHONE: 259400/251886. (WK 21/TOFAS 0117)

WHITE REFINED SUGAR (BELGIUM). Quality: dry of regular size grain, free running of sound, fair & merchandisable quality, polarization min. 99.80%, max. humidity 0.08%, invert percentage 0.04, color should be between type color 0.+3 of the bruns week institute for Agriculture Technology. Quantity: total tonnage 220,000, first contract: 80,000 MT, to be delivered in shipment of 14,000 MT. Price quotation: FOB (shipment is destined for Gulf Port). Deliveries: May, June, July & August 1986. Special req: 1% of total price deposited at the time of official submission, and 5% performance bond guarantee when order awarded. Letter of Credit will be opened to cover value of the contract (irrevocable/non divisable, etc) I M P O R T A N T N O T E: Offers should be submitted urgently! Company has a limited time to submit bid. Price should be valid firm over a ten day period. Offers may be for cane or beet sugar. CONTACT: Mr. H. Paree, FITEC GROUP S.A. 18 Avenue Dalechamp, B-1200 Brussels. Telex: 62250 FITEC E. Phone: 2/762.09.38 IMPORTANT: please telex offers urgently. CONTACT: Mr. H. Paree, FITEC GROUP s.a., Ave Dalechamp 18, B-1200 Brussels, Belgium. (WK 21/TOFAS 0027)

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TECHNICAL OFFICE

Notice of Foreign Proposals Concerning Standards in Agriculture. As required of all signatories to the GATT Standards Code, the following notification of foreign proposed standards-related rules has been provided for the information and comment of interested agencies and firms. The Technical Office invites inquiries from anyone who believes that any of the proposed regulations notified under this heading could cause a trade problem. Request for copies or questions can be referred to Carolyn Fillmore Wilson, USDA Technical Office, Building 1072 BARC - East, Beltsville, MD. 20705; or telephone (301) 344-2651. After reviewing a particular proposal, anyone interested in commenting on it should include the TBT Notification Number in their communication.

Japan - TBT Notification 86.60 The Japanese Ministry of Health and Welfare, Environmental Health Bureau, Food Chemistry Division has announced a proposal (product covered - food additives) to amend the specifications of food additives. The specifications shall be amended in order to promote their harmonization with international standards as well as standardization among specifications of related food additives. The objective and rationale for the proposal is public health. Final date for comments on the proposal is July 4, 1986.

986/21

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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May 22 - 28, 1986

BAKERY INGREDIENTS (KUWAIT). Medium sized general foodstuffs importer/distributor established in 1983 with annual sales of over $5 million seeks reliable U.S. suppliers. Quantity: One consolidated 20-ft container. Quality: Highest quality bakery ingredients of all kinds. Packaging: Institutional packing. Delivery: ASAP. Quote: CIF Kuwait. Bank ref: Bank of Kuwait and the Middle East. CONTACT: Mr. Fozan Al Fozan, Green Cedar Foods Co. WLL, P.O. Box 26332, Safat, Kuwait. Telex: 46858 ARZCO. Phone: 846659/849572. (WK 22/TOFAS 0127)

BLACK EYE PEAS (UNITED ARAB EMIRATES). FIRM WELL ESTABLISHED IN DUBAI IN THE TEXTILE AND NOVELTY ITEMS, AND HAS BECOME ACTIVE IN FOOD IMPORTS ONLY 3 MONTHS AGO. CURRENTLY IMPORTING HOT SAUCES AND POPCORN FROM THE U.S. QUANTITY: ONE TWENTY FOOT CONTAINER. QUALITY: U.S. NO. 1 AND 2. PACKAGING: 35 KG SINGLE JUTE BAGS. DELIVERY: ASAP. OTHER REQ: PRODUCTS MUST BEAR DATES OF PRODUCTION AND EXPIRY. QUOTE: C&F DUBAI. BANK REF: BRITISH BANK OF THE MIDDLE EAST. CONTACT: AJIT SHIVANI, PRIMDALE TRADING CO., P.O. BOX 6019, DUBAI/UNITED ARAB EMIRATES. TELEX: 47658 PRMDL EM. CABLE: PRIMLAKS. PHONE: 285216. (WK 22/TOFAS 0122)

BLUEBERRIES (BELGIUM). Wants fresh blueberries. Quality: first quality. Quantity: first order = 500 kg (on a trial basis). Packaging: as appropriate for air shipment. Quote: CIF/Zaventem Airport. CONTACT: Mr. Descampe, POWER SPRL, Quai des Usines 22 (magasin E-96), B-1210 Brussels, Belgium. Telex: 20517 DE MAN B. Phone: 16/22.05.89. (WK 22/TOFAS 0028)

BREEDING STOCK RABBITS (ALGERIA). THE ALGERIAN POULTRY OFFICE OF THE CENTRAL REGION HAS LAUNCHED AN INTERNATIONAL TENDER FOR BREEDING STOCK RABBITS. THE TENDER IS OPEN TO ONLY PRODUCERS; INTERMEDIARIES ARE BARRED FROM TAKING PART. THE OFFERS MUST BE SENT TO THE ORAC OFFICE IN MEDEA. THERE MUST BE THREE COPIES IN DOUBLE SEALED ENVELOPES WITH ONLY THE FOLLOWING WORDS PRINTED ON THE OUTER ENVELOPE: "A NE PAS OUVRIR. AVIS D'APPEL D'OFFRES INTERNATIONAL N.03.DC.ORAC 86. LAPINS REPRODUCTEURS". THE LAST DATE OFFERS WILL BE ACCEPTED IS 18 JUNE 1986. THE OFFERS WILL REMAIN VALID FOR 9 DAYS AFTER THIS CLOSING DATE. CONTACT: BUREAU DES MARCHES, ORAC OFFICE REGIONAL DE L'AVICULTURE DU CENTRE, 6 QUARTIER TAKBOU, MEDEA, ALGERIA. PHONE: 50.38.55, 50.29.71. TELEX: 74081, 52913. (WK 22/TOFAS 0053)

A67.40/2:

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

BROWN SWISS (PERU). QUANTITY: 60 HEIFERS AND, 5 YOUNG BULLS. QUALITY: 8-24 MONTH YOUNG BULLS AND BRED HEIFERS, ALL REGISTERED, HIGH PRODUCTION IMPORTER MAY ALTERNATELY BUY SHORTHORN ANIMALS. ALSO INTERESTED IN DAIRY TERMINATION PROGRAM. DELIVERY: JUNE-JULY 5, 1986. QUOTE: C&F CATAO BY PLANE, LETTER OF CREDIT. BANK REF: BANCO AGRARIO, JUNIN 3-9, LIMA. CONTACT: GERMAN CARBAJAL VALDIVIA, GERMAN CARBAJAL VALDIVIA, SACSAIHUMAN, 57, SALAMANCA DE MONTERRICO, LIMA-PERU. TELEX: 25650 SHERA ATENCION GERMAN CARBAJAL VALDIVIA, PERU. PHONE: 35-2946/35-2946. (WK 22/TOFAS 0085)

CALIFORNIA ALMONDS, FILBERTS, WALNUTS AND PISTACHIOS (KUWAIT). Medium-sized general foodstuffs importer/distributor established in 1983 with annual sales of over $5 million seeks reliable U.S. suppliers. Quantity: mixed 20-ft container (trial order). Quality: highest quality, shelled and unshelled, California origin. Packaging: 25 lb cartons. Delivery: ASAP. Quote: CIF Kuwait. Bank ref: Bank of Kuwait and the Middle East. CONTACT: Mr. Fozan Al Fozan, Green Cedar Foods Co WLL, P.O. Box 26332, Safat, Kuwait. Telex: 46858 ARZCO. Phone: 846659/849572. (WK 22/TOFAS 0129)

CANNED ORANGE, GRAPEFRUIT, APPLE, GRAPE AND TOMATO JUICES (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: One consolidated 20-ft container (trial order). Quality: highest quality 100 percent pure juices, for grapes both white and black grape juices. Packaging: retails size cans. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including P/E dates required. Samples requested. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Operative Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMYA. Phone: 5715730/5755704. (WK 22/TOFAS 0126)

CANNED SWEET CORN AND CORN-ON-THE-COB (WEST GERMANY). Quantity: 650,000 cans. Quality: fancy quality. Packaging: 200,000 cans containing 4 cobs each (12 cans/carton); 400,000 cans containing 425 ml (12oz) canned corn (24 cans per carton); 50,000 cans containing 2620 ml (75oz) canned corn (6 cans per carton). Other: Well established importer and distributor of canned food products from around the world. Currently importing canned corn. Delivery: ASAP. Quote: C&F Rotterdam. Bank ref: Simon Bank, Duesseldorf. CONTACT: Mr. Petzold, Theodor Kattus GmbH & Co. KG, Meiersbergerstrasse 37, D-4030 Ratingen, West Germany. Telex: 8585239. Phone: (02102) 5410. (WK 22/TOFAS 0046)

CANNED SWEET CORN (WEST GERMANY). Quantity: to be determined. Quality: fancy quality. Packaging: vacuum packed; 24/425 ml (12 oz) cans per box. Other: This company is a subsidiary of Unilever. Currently already importing canned corn. Delivery: new crop. Quote: FOB or C&F Hamburg. Bank ref: Vereins- und Westbank, Hamburg 50. CONTACT: Mr. Sossidi, KG Kaviar Import/Export GmbH, Ohlweg 5, D-2000 Hamburg, West Germany. Telex: 2174540. Phone: (040) 3802130. (WK 22/TOFAS 0047)

CANNED SWEET CORN (WEST GERMANY). Quantity: 1-2 containers per year. Quality: fancy quality. Packaging: vacuum packed; tin No. 10. Other: This company is currently buying through agent, but is interested in possibly importing directly. Founded in 1950. Employs 80 people. Delivery: ASAP. Quote: FOB. Bank ref: Kreissparkasse Uelzen. CONTACT: Mr. Nehring, Ernst Nowka KG, Im neuen Felde 94, D-3110 Uelzen, West Germany. Telex: 91322. Phone: (0581) 71033. (WK 22/TOFAS 0048)

CHEESES (KUWAIT). Medium sized general foodstuffs importer/distributor established in 1983 with annual sales of over $5 million seeks reliable U.S. suppliers. Quantity: consolidated pallets (trial order). Quality: highest quality U.S. cheeses particularly cheddar and processed types. Packaging: retail and wholesale packaging. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including production/expiry dates. Quote: CIF Kuwait. Bank ref: Bank of Kuwait and the Middle East. CONTACT: Mr. Fozan Al Fozan, Green Cedar Foods Co WLL, P.O. Box 26332, Safat, Kuwait. Telex: 46858 ARZCO. Phone: 846659/849572. (WK 22/TOFAS 0125)

CHICKEN (GREECE). SUBJECT FIRM IS A PROMINENT, LEADING SUPERMARKET CHAIN IN GREECE, WITH TEN STORES. THE FIRM HAS BEEN IN BUSINESS FOR SOME 20 YEARS. FIRM DESIRES TO IMPORT, ON SERIOUS, URGENT, BASIS, ONE CONTAINER OF FROZEN BEEF OFFALS. PRICE LIST AND OTHER DETAILS WOULD BE APPRECIATED BY IMMEDIATE TELEX. BANK REF: NATIONAL BANK OF GREECE (CENTRAL OFFICE) AND ERGO BANK (CENTRAL OFFICE). CONTACT: MR. GEORGE ANAGNOSTOPOULOS, ALPHA-BETA VASSILOPOULOS, 81, SPATON AVE., GERAKAS, ATTIKI, GREECE. TELEX: 214758 VASS GR. PHONE: 6612501, 6612503, 6612508. (WK 22/TOFAS 0078)

CHICKEN PARTS (GREECE). SUBJECT FIRM IS A PROMINENT, LEADING SUPERMARKET CHAINS IN GREECE, WITH TEN STORES. THE FIRM HAS BEEN IN BUSINESS FOR SOME 20 YEARS. FIRM DESIRES TO IMPORT, ON SERIOUS, URGENT, BASIS, ONE CONTAINER OF FROZEN CHICKEN PARTS. PRICE LIST AND OTHER DETAILS WOULD BE APPRECIATED BY IMMEDIATE TELEX. BANK REF: NATIONAL BANK OF GREECE (CENTRAL OFFICE) AND ERGO BANK (CENTRAL OFFICE). CONTACT: MR. GEORGE ANAGNOSTOPOULOS, ALPHA-BETA VASSILOPOULOS, 81, SPATON AVE., GERAKAS, ATTIKI, GREECE. TELEX: 214758 VASS GR. PHONE: 6612501, 6612503, 6612508. (WK 22/TOFAS 0075)

CHICKEN PARTS (GREECE). FIRM IS A LEADING IMPORTER OF U.S. HIGH QUALITY BEEF AND OTHER FOOD PRODUCTS. ASCO SEEKS TO IMPORT, ASAP, ONE CONTAINER OF FROZEN CHICKEN PARTS (INCL. OFFALS) FOR RETAIL AND CATERING OUTLETS. FIRM ENVISAGES BUYING ONE CONTAINER PER MONTH IF EXPERIENCE IS POSITIVE. PRICE LIST REQUESTED ASAP AS IMPORTER SEEKS QUICK DELIVERY. THE DATE WHEN FREEZING OCCURRED MUST APPEAR ON EVERY PACKET. BANK REF: CREDIT BANK S.A., 23 SIVITANIDOU ST., GR-176 76 KALLITHEA, ATHENS, GREECE. CONTACT: MR. THEO ASLANIDIS, ASCO S.A., 117, KREMOU ST., GR-176 76 KALLITHEA, ATHENS, GREECE. TELEX: 221115 ASCO GR. PHONE: 958-5767. (WK 22/TOFAS 0074)

COFFEE, SUGAR, CONFECTIONERY PRODUCTS, AND MILK PRODUCTS (GREECE). GREEK FIRM IS A WELL ESTABLISHED IMPORTING COMPANY. THEY ARE ACTIVE IN THE COFFEE, SUGAR AND CONFECTIONARY BUSINESS. THEY ARE INTERESTED IN IMPORTING LIQUID MILK (CONDENSED, EVAPORATED, STERILIZED, LONG LIFE) IN RETAIL PACKAGE. RELATIVE LITERATURE AND PRICES WOULD BE GREATLY APPRECIATED. AMOUNTS WILL BE DISCUSSED AT A LATER STAGE. BANK REF: BANK OF CRETE, VOUKOURESTIOU STR., BRANCH, ATHENS. CONTACT: MR. TOM GEORGIADIS, A & T GEORGIADIS TRADE S.A., 58, PONTOU STREET, GR-115 27, ATHENS, GREECE. TELEX: 225585. PHONE: 7707032, 7706852, 7707706, 7798339. (WK 22/TOFAS 0069)

CORN OIL (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: One 20-ft container. Quality: Highest quality fully refined 100 percent pure corn oil. Packaging: One U.S. gallon plastic or metallic packs. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates.

Samples requested. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0134)

DEHULLED SUNFLOWERSEEDS FOR OIL EXTRACTION (WEST GERMANY). Quantity: 3,000 MT. Quality: No. 3 quality (or No. 2 alternatively). Packaging: to be determined. Company was established in 1932. Sunflowerseeds destined for Palembang (Sumatra) Indonesia. Shipment to be made in one lot. According to Indonesian custom laws, goods will have to be inspected by S.G.S. Control Co. upon arrival. Costs for this inspection will have to be paid by vendor. Please submit offers including this fee. Delivery: ASAP. Quote: C&F Indonesia for both No 2 and No 3 grades. Bank ref: Deutsche Bank AG, Hamburg. CONTACT: Mr. Behrens/Mr. Beyersdorff, H.A.H.B Behrens GmbH & Co., Ballindamm 11, D-2000 Hamburg 1, West Germany. Telex: 2163764 HAHB D. Phone: (040) 30 800 10. (WK 22/TOFAS 0049)

DIETETIC FOODS (KUWAIT). Medium sized general foodstuffs importer/distributor established in 1983 with annual sales of over $5 million seeks reliable U.S. suppliers. Quantity: One mixed 20-ft container. Quality: Highest. Packaging: Retail packs(canned or otherwise). Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: CIF Kuwait. Bank ref: Bank of Kuwait and the Middle East. CONTACT: Mr. Fozan Al Fozan, Green Cedar Foods Co WLL, P.O. Box 26332, Safat, Kuwait. Telex: 46858 ARZCO. Phone: 846659/849572. (WK 22/TOFAS 0128)

DRIED NUTS (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: one consolidated 20-ft container. Quality: highest quality salted and unsalted pistachios/cashew nuts/almonds/filberts, and mixed nuts. Packaging: Retail size cans and jars. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Samples required. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0133)

DRY PULSES (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: one 20-ft consolidated container. Quality: highest quality white beans, broad beans, lima beans, green whole lentils, red split lentils, chick peas. Packaging: one lb nylon bags. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Samples requested. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0132)

FRESH APPLES AND PEARS (KUWAIT). MODERN 100,000 SQ FT SUPERSTORE: GROCERIES, VARIETY AND IN-HOUSE WHOLESALE OPERATIONS, OPENED IN AUGUST 1985 WITH FIVE SMALLER OUTLETS PLANNED TO OPEN WITHIN 18 MONTHS, SEEKS RELIABLE U.S. SUPPLIERS. QUANTITY: ONE 20-FT CONSOLIDATED CONTAINER (TRIAL ORDER). QUALITY: U.S. FANCY WASHINGTON STATE GOLDEN DELICIOUS, RED DELICIOUS AND GRANNY-SMITH APPLES. WASHINGTON STATE PEARS. PACKAGING: EXPORT CARTONS.

DELIVERY: ASAP. QUOTE: C&F KUWAIT. BANK REF: THE NATIONAL BANK OF KUWAIT. CONTACT: MR. MARTIN MILLER, AMERICANA INTERNATIONAL SAFEWAY, P.O. BOX 23828, SAFAT, KUWAIT. TELEX: 30197. CABLE: SAFEWAY PHONE: 738399. (WK 22/TOFAS 0123)

FRESH FRUITS (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: consolidated container loads. Quality: U.S. fancy fresh apples, pears, nectarines, peaches and grapefruits (sea shipment) and plums, strawberries, apricots, white and red grapes (air shipment). Packaging: standard export cartons. Delivery: ASAP. Other req: Same exporters label for mixed shipments required. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0135)

FRESH STRAWBERRIES, TABLE GRAPES AND CORN ON THE COB (JAPAN). One container for the first shipment. Best quality.. Institutional packaging. Immediate delivery by air shipment. Quote: FOB. Company Background: Importer/wholesaler, established in 1965, with total imports and sales of $8 million a year. Bank Ref: Saitama Bank, Musashimurayama Branch, Tokyo. CONTACT: Mr. Toshio Okada, Ichifuji Co., Ltd., 6215, Nakato, Musashimurayama-shi, Tokyo, Japan. Phone: (0425)60-6161 and (0425)65-0455. (WK 22/TOFAS 0125)

FRESHWATER AND MARINE INVERTEBRATES (WEST GERMANY). Quantity: 2,000 pieces seawater and freshwater fish. Quality: not applicable. Packaging: in boxes. Company was established in 1952, employs 4 people. Mr. Drews is interested in importing all kinds of freshwater and seawater fish, including corals for aquariums. Sales area: West Germany. Delivery: ASAP. Quote: FOB; freight will be paid in advance. Bank ref: Volksbank, Bensheim 3. CONTACT: Mr. Guenther Drews, Firma Import Agency Drews, Im Tiefen Weg 22, D-6140 Bensheim, W. Germany. Telex: 468252. Phone: (06151) 89 46 65 or 79250. (WK 22/TOFAS 0042)

FROZEN CHICKEN PARTS (KUWAIT). Wholesale division of largest food franchising company in Kuwait and the Gulf region, established in 1963 with annual sales of over $30 millions in Kuwait seeks reliable U.S. suppliers. Quantity: One 40-ft container (trial order). Quality: USDA grade A drumsticks, whole legs, breasts. Packaging: Trays of 12X2 lb and 24X1 lb per box. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including production/expiry dates. Firm prefers to use own brand name if possible. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Hamdy Abdel Raouf, Kuwait Food Co (AMERICANA), P.O. Box 5087, Safat, Kuwait. Telex: 31924 KFC TRAD. Phone: 741046. (WK 22/TOFAS 0124)

FROZEN CHICKEN PARTS (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: One consolidated 20 ft container. Quality: Grade A whole legs, thighs, breasts, wings. Packaging: 1 and 2 lb trays. Delivery: ASAP. Other req: English/Arabic or only Arabic labels including P/E dates. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0131)

FROZEN DOUGH (JAPAN). One container for the first shipment. Best quality for use in the manufacture of biscuits. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer/exporter/wholesaler, established in 1948, with total imports, exports and sales of $110 million a year. Bank Ref: Sanwa Bank, Kanda Branch, Tokyo. CONTACT: Mr. Tokio Kajiwara, Imanaka Ltd., 1-6, Kanda Surugadai, Chiyoda-ku, Tokyo, Japan. Telex: 222-5230 IMALTD J. Phone: (03)293-2761. (WK 22/TOFAS 0123)

FROZEN FISH (GREECE). SUBJECT FIRM IS A PROMINENT, LEADING SUPERMARKET CHAINS IN GREECE, WITH TEN STORES. THE FIRM HAS BEEN IN BUSINESS FOR SOME 20 YEARS. FIRM DESIRES TO IMPORT, ON SERIOUS, URGENT, BASIS, ONE CONTAINER OF FROZEN FISH PRICE LIST AND OTHER DETAILS WOULD BE APPRECIATED BY IMMEDIATE TELEX. BANK REF: NATIONAL BANK OF GREECE (CENTRAL OFFICE) AND ERGO BANK (CENTRAL OFFICE). CONTACT: MR. GEORGE ANAGNOSTOPOULOS, ALPHA-BETA VASSILOPOULOS, 81, SPATON AVE., GERAKAS, ATTIKI, GREECE. PHONE: 6612501, 6612503, 6612508. TELEX: 214758 VASS GR. (WK 22/TOFAS 0077)

FROZEN VEGETABLES (GREECE). SUBJECT FIRM IS A PROMINENT, LEADING SUPERMARKET CHAINS IN GREECE, WITH TEN STORES. THE FIRM HAS BEEN IN BUSINESS FOR SOME 20 YEARS. FIRM DESIRES TO IMPORT, ON SERIOUS, URGENT, BASIS, ONE CONTAINER OF FROZEN VEGETABLES (ENTIRE RANGE). PRICE LIST AND OTHER DETAILS WOULD BE APPRECIATED BY IMMEDIATE TELEX. BANK REF: NATIONAL BANK OF GREECE (CEHTRAL OFFICE) AND ERGO BANK (CENTRAL OFFICE). CONTACT: MR. GEORGE ANAGNOSTOPOULOS, ALPHA-BETA VASSILOPOULOS, 81, SPATON AVE., GERAKAS, ATTIKI, GREECE. PHONE: 6612501, 6612503, 6612508. TELEX: 214758 VASS GR. (WK 22/TOFAS 0076)

FROZEN VEGETABLES (GREECE). FIRM IS A LEADING IMPORTER OF U.S. HIGH QUALITY BEEF AND OTHER FOOD PRODUCTS. ASCO SEEKS TO IMPORT, ASAP, ONE CONTAINER OF FROZEN VEGETABLES OF ALL TYPES, FOR RETAIL AND CATERING OUTLETS. FIRM ENVISAGES BUYING ONE CONTAINER PER MONTH IF EXPERIENCE IS POSITIVE. PRICE LIST REQUEST ASAP AS IMPORTER SEEKS QUICK DELIVERY. THE DATE WHEN FREEZING OCCURRED MUST APPEAR ON EVERY PACKET. BANK REF: CREDIT BANK S.A., 23 SIVITANIDOU ST., GR-176 76 KALLITHEA, ATHENS, GREECE. CONTACT: MR. THEO ASLANIDIS, ASCO S.A., 117, KREMOU ST., GR-176 76 KALLITHEA, ATHENS, GREECE. PHONE: 958-5767. TELEX: 221115 ASCO GR. (WK 22/TOFAS 0072)

FROZEN VEGETABLES (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: Mixed 20-ft containerloads. Quality: Highest quality frozen okra, green peas, beans, carrots, sweet corn and mixed vegetables. Packaging: 1 and 2 lb nylon bags. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including P/E dates. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0136)

FROZEN WHOLE CHICKEN (GREECE). FIRM IS A LEADING IMPORTER OF U.S. HIGH QUALITY BEEF AND OTHER FOOD PRODUCTS. ASCO SEEKS TO IMPORT, ASAP, ONE CONTAINER OF FROZEN WHOLE CHICKENS FOR RETAIL AND CATERING OUTLETS. FIRM ENVISAGES BUYING ONE CONTAINER PER MONTH IF EXPERIENCE IS POSITIVE. PRICE LIST REQUEST ASAP AS IMPORTER SEEKS QUICK DELIVERY. THE DATE WHEN FREEZING OCCURRED MUST APPEAR ON EVERY PACKET. BANK REF: CREDIT BANK S.A., 23 SIVITANIDOU ST., GR-176 76 KALLITHEA, ATHENS, GREECE. CONTACT: MR. THEO ASLANIDIS, ASCO S.A., 117, KREMOU ST., GR-176 76 KALLITHEA, ATHENS, GREECE. PHONE: 958-5767. TELEX: 221115 ASCO GR. (WK 22/TOFAS 0073)

GROCERY ITEMS (KUWAIT). Small portion food products for Hotels/Restaurants. Medium sized food and grocery products importer/distributor established in 1960 with annual sales of several million dollars seeks reliable U.S. suppliers. Quantity: One 20-ft container. Quality: Highest quality small portion (one time use) food products for hotel/restaurant use including ketsup, salt, salad dressings, cream, jams, pepper vinegar etc. Packaging: Small (one time usage) paper or nylon packs. Delivery: ASAP. Other req: English/Arabic or only Arabic labels with Production and Expiry dates. Samples required.. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437217/2437287. (WK 22/TOFAS 0141)

HOG CASINGS, SAUSAGE CASINGS (PHILIPPINES). A major import agent is looking for a reliable U.S. supplier. Company has an annual sales volume of $ 5,000,000. Quantity: Per bundle and cask. Quality: all food grades. Quote: NETT C&F Manila. Bank ref: Manila Banking Corp., Ayala Avenue, Makati, Metro Manila. Contact: Mr. William J. Stone, General Manager, Newphil Industrial & Trading Inc., Ground Floor, Manila Garden Hotel, P.O. Box 1773 MCPO, Makati, Metro Manila, Philippines. Telex: 22632 HIL PH/45601 HIL PM. Cable: NEWPHILINC. Phone: 86-63-08 / 86-46-57. (WK 22/TOFAS 0009)

HOPS FOR BEER BREWERY (HONG KONG). Quality: first grade. Packaging: to be advised. Delivery: to be advised. Quantity: trial order 2,000 MT yearly estimate order 50,000 MT. Quote: CIF Hong Kong. Bank ref: The Hong Kong and Shanghai Banking Corporation. CONTACT: Gerald Yiu, MAG & Company, Rm 708, 7/F Admiralty Centre, Tower II, 18 Harcourt Road, Hong Kong. Telex: 75908 AYCC (Till end of May) 81008 PASCL (Effective from 01 Jun, 86). Phone: 5-280239. (WK 22/TOFAS 0062)

JAMS, JELLIER, PUREES AND MARMALADES (KUWAIT). Quantity: one consolidated 20-ft container (trial order). Quality: highest quality jams, jellies purees and marmelades of all kinds. Packaging: consumer size, jars, bottles. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Samples required by parcel post. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437217/2437287. (WK 22/TOFAS 0140)

JERSEY CATTLE (VENEZUELA). QUANTITY: 650 ANIMALS. QUALITY: PREGNANT 5-7 MONTHS. PACKAGING: SHIP. QUOTE: CIF MARACAIBO. OTHER REQ: QUOTE MAY INCLUDE CATTLE UNDER DAIRY BUY OUT PROGRAM AND OUTSIDE PROGRAM. CONTACT: MR. RICHARD ATENCIO JOHNSON, AGROPECUARIA EL COROZO, C.A., CALLE 30 CON AV. 6, EDIF. HABITAT, PISO 6, APTO. 6, LAS ACACIAS, VALERA, EDO. TRUJILLO, VENEZUELA. TELEX: 27190 ZOOM VC, ATTN. MR. GUILLERMO ATENCIO. PHONE: (071)38426. (WK 22/TOFAS 0047)

KETSUP, CHILI AND HOT SAUCES, VINEGAR (KUWAIT). Medium sized food and grocery products importer/distributor established in 1960 with annual sales of several million dollars seeks reliable U.S. suppliers. Quantity: One consolidated 20-ft container(trial order). Quality: Highest. Packaging: Consumer size jars, bottles. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Samples required by parcel post. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East;The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI Phone: 2437217/2437287. (WK 22/TOFAS 0138)

LEATHER HIDES AND SKINS (IRAQ). FINISHED UPPER LEATHER FOR MILITARY SHOES, 2,500,000 SQ FEET; DRY SALTED COW HIDES 100,000 PIECES; WET SALTED CROUPON FOR SOLE LEATHER 12,000 PIECES; CRUST COW - FULL GRAIN OF THICKNESS RANGES BETWEEN 1.6-1.8 MM & 1.3-1.5 MM, CRUST COW CORRECTED GRAIN OF THICKNESS RANGING BETWEEN 1.6-1.8 MM AND 1.3-1.5 MM, BOTH GRAINS FOR TOTAL AMOUNT OF 2,000,000 SQ. FEET. QUALITY: THE SPECS FOR THE FINISHED UPPER LEATHER FOR MILITARY SHOES ARE AS FOLLOWING: COW BLACK FINISHED PRINTED LEATHER THICKNESS 2-2.2 MM; CHROME TANNED & RETANNED W/ SYNTHETIC & VEGETABLE; NEITHER CRACK GRAIN NOR LOOSE GRAIN ARE ACCEPTED, CRACK IS 1/90% & 2/10%; AREA OF EACH SIDE TO AVERAGE NOT MORE THAN 18 SQ FEET. LASTING NOT LESS THAN 28 KG/CUBIC CENTIMETER; TENSILE STRENGTH NOT LESS THAN 160 KG/CUBIC CENTIMETER; ELONGATION NOT MORE THAN 60%; FLEXING STRENGTH: NOT LESS THAN 25000 CYCLE; COLOR FASTNESS (WET RUBBING) NOT LESS THAN 32 CYCLE - LIGHT EFFECT; FAT CONTENT 4-8%; ASH WITHOUT CHROME OXIDE NOT MORE THAN 3%; HUMIDITY 10-12%. PACKING: IN ROLLS, EACH ROLL TO CONTAIN 10 PIECES, SEPARATED BY PAPER AND PLACED ON WOODEN PALLETS. BOX EACH ABOUT 6:P SQ. FEET IN CONTAINER. SHIPMENT: IN MORE THAN ONE LOT (TO BE DISCUSSED). QUOTE: PRICES TO BE PER SQ. FEET, C&F AQABA, MERSIN, ISKENDERUN, SAUDI ARABIA (AL-DAMMAN PORT). FOB PRICE & FREIGHT CHARGES ARE TO BE SENT SEPARATELY. BANK REF: RAFIDAIN BANK. PAYMENT: DEFERRED PAYMENT FOR AT LEAST TWO YEARS UNDER THE GSM-102 PROGRAM FOR 1986. SAMPLES MUST OF THE FOLLOWING MATERIALS MUST BE SENT TO THE STATE ESTABLISHMENT: FINISHED UPPER LEATHER FOR MILITARY SHOES, CRUST COW - FULL GRAIN, AND CRUST COW - CORRECTED GRAIN. CONTACT: MS. AMAL AL-ADHAMI, COMMERCIAL MGR., STATE ESTABLISHMENT FOR LEATHER INDUSTRIES, P.O. BOX 3079, BAGHDAD, IRAQ. TELEX: 212237 JILOOD IK. CABLE: JILOOD. PHONE: 776-5081-5. (WK 22/TOFAS 0126)

LEMON CITRIC ACID, FOR LEMON SOFT DRINKS (HONG KONG). An import/export company with interests in Hong Kong, China and Southeast Asia. Quantity: two containers, with possibility of repeated shipments at a later date. Quality: Grades 1, 2 & 3. Packaging: in bulk. Delivery: Prompt. Quote: CIF Hong Kong. Bank Ref: Citibank N.A., 72 Nathan Road, Kowloon, Hong Kong. CONTACT: Carl E. Bentelspacher, Colmark Company Limited, 10/F, Bank of America Bldg., 1 Kowloon Park Dr., Tsimshatsui, Kowloon, Hong Kong. Telex: 56443 WATC HX. Phone: 5-7210880. (WK 22/TOFAS 0063)

LIVE CATTLE (EGYPT). Tender No. 10 (1985/1986). Quantity: 5,000 tons live cattle for slaughter to reach Egyptian ports during the second half of July 1986. Offers: to be submitted latest at 10 o'clock (Cairo time) AM on Tuesday, June 3, 1986. Decision will be taken at 10 o'clock on Sunday, June 8, 1986. Conditions and Specifications: are available from contact against payment of L.E. 100 per copy taking into consideration the Ministerial Decree No. 1036/1978 and its amendments and No. 120/1982 concerning the commercial agency and a copy of the taxation card must be coupled with the submitted offer. Decision will be taken at the building of the General Authority for Supply Commodities, provided that the offer should state price FOB and C&F. The original Form No. 14 Commercial Agents Register must be presented for reviewing. CONTACT: Chairman/Purchasing Committee, General Authority for Supply Commodities, 24, Gomhouria Street, Cairo, Egypt. Telex: 92062 ESTRAM UN. Phone: 924488. (WK 22/TOFAS 0058)

LIVE REPTILES, AMPHIBIANS (WEST GERMANY). Quantity: to be determined. Quality: not applicable. Packaging: in boxes. Company was established in 1977, employs 10 people. Sales area: worldwide. Mr. Hoch is interested in all types of reptiles and amphibians. Delivery: ASAP. Quote: FOB. Bank ref: Volksbank, Waldkirch. CONTACT: Mr. Peter Hoch, Firma Import Export Peter Hoch, Hauptstrasse 41, D-7808 Waldkirch i. Br. 2, W. Germany. Phone: (07681) 5065. Telex: 772340. (WK 22/TOFAS 0041)

MEAT, BONE AND FEATHER MEALS (MALAYSIA). QUANTITY: 100 MT. QUALITY: GRADE A. DELIVERY: PROMPT. QUOTE: CIF PENANG. BANK REF: UNITED ASIAN BANK BHD, PENANG. CONTACT: GOH CHOO CHEE, LEGION TRADING SDN BHD, WISMA BOON SAN TONG., WELD QUAY, 10300 PENANG, MALAYSIA. TELEX: MA 41083 LEGION. PHONE: (04) 626705. (WK 22/TOFAS 0094)

MILK POWDER - NON FAT DRY MILK POWDER (PHILIPPINES). A major import agent is looking for a reliable U.S. supplier. Company has an annual sales volume of $ 5,000,000. Quantity: In full container lots. Quality: All ADMI grades. Packaging: Approx. 25 kg. bags. Quotations: C&F Manila. Bank ref: Manila Banking Corp., Ayala Avenue, Makati, Metro Manila. Contact: Mr. William J. Stone, General Manager, Newphil Industrial & Trading Inc., Ground Floor, Manila Garden Hotel, Makati, Metro Manila, Philippines. Telex: 22632 HIL PH. (WK 22/TOFAS 0010)

MILK POWDER - INSTANT FULL CREAM MILK POWDER (PHILIPPINES). A major import agent is looking for a reliable U.S. supplier. Company has an annual sales volume of $5,000,000. Quantity: In full container lots. Quality: All ADMI grades. Packaging: Approx. 25 kg bags + consumer tins. Quote: C&F Manila. Bank ref: Manila Banking Corp., Ayala Avenue, Makati, Metro Manila. Contact: Mr. William J. Stone, General Manager, Newphil Industrial & Trading Inc., Ground Floor, Manila Garden Hotel, P.O. Box 1773 MCPO, Makati, Metro Manila, Philippines. Telex: 22632 HIL PH / 45601 HIL PM. Cable: NEWPHILINC. Phone: 86-63-08 / 86-46-57. (WK 22/TOFAS 0011)

MURRAY GREY BEEF CATTLE AND MINIATURE HORSES (JAPAN). One container of beef cattle and ten miniature horses. Best quality. Age: One year old for cattle and three to six years old for horses with pedigree. Immediate delivery by air shipment. Quote: C&F. Company Background: An agressive beef cattle importer since 1970 with annual imports of $250,000. Bank Ref: Daido Shinyo Bank, Oyaguchi Branch, Tokyo. CONTACT: Mr. Seiichiro Mitake, 2-29-2, Oyaguchi, Itabashi-ku, Tokyo, Japan. Phone: (03)956-1939 and (03)956-1954. (WK 22/TOFAS 0124)

POTATO STARCH, FLAKES & GRANULES (PHILIPPINES). A major import agent is looking for a reliable U.S. supplier. Company has annual sales volume of $5,000,000. Quantity: Per FCL. Quote: C&F Manila per 20 or 40 ft container. Bank ref: Manila Banking Corp., Ayala Ave., Makati, MM. Contact: Mr. W.J. Stone, General Manager, Newphil Industrial & Trading Inc., Ground Floor, Manila Garden Hotel, P.O. Box 1773 MCPO, Makati, Metro Manila, Philippines. Telex: 22632 HIL PH/45601 HIL PM. Cable: NEWPHILINC. Phone: 86-63-08 / 86-46-57. (WK 22/TOFAS 0008)

POTATOES (BRAZIL). QUANTITY: 60 THOUSAND MT. QUALITY: BINTJE (RUSSETS). PACKAGING: 50 KG - NEW JUTE BAGS. DELIVERY: SOONEST. QUOTE: CIF. BANK REF: BANCO BRASILEIRO DE DESCONTOS S.A. - BRADESCO. CONTACT: JOAO RONDON CAPOROSSI, ASTEPLAN LTDA., AV. CHURCHILL, 94 - GRUPO 210, RIO DE JANEIRO, RJ, BRAZIL. TELEX: 21018. PHONE: (021) 220-2663. (WK 22/TOFAS 0001)

POWDERED EGG WHITE (JAPAN). One container for the first shipment. Best quality. Institutional packaging. Immediate delivery by surface shipment. Quote: C&F. Company Background: Importer/Exporter, established in 1969, with total annual imports and exports of $2.5 million. Bank Ref: Taiyo Kobe Bank, Kobe Boeki Center Branch, Kobe. CONTACT: Mr. Tom Morimoto, Morimoto Trading Co., Ltd., c/o Isobe Bldg., 1-40, Isobedori 4-chome, Chuo-ku, Kobe-shi, Japan. Telex: J78682 (MORIMOTO). Phone: (078)251-2124. (WK 22/TOFAS 0122)

RED SPLIT LENTILS/GREEN WHOLE LENTILS (KUWAIT). Medium-sized importer/packer/distributor of foodstuffs established in Kuwait since 1962 seeks reliable U.S. suppliers. Quantity: One 20-ft consolidated container. Quality: USDA NO1. Packaging: 100 lb burlap bags. Delivery: ASAP. Other req: Packing and expiry dates in English on each bag required; Shelf life: 3 years. Quote: C&F Kuwait. Bank ref: The Bank of Kuwait and the Middle East and Gulf Bank. CONTACT: Mr. Dhiraj Oberoi, Managing Partner, The Kuwait Indo Trading Co Ltd, P.O. Box 2135, Safat, Kuwait. Telex: 22821. Cable: KWTINDO. Phone: 2423503/2417379. (WK 22/TOFAS 0137)

RICE (SAUDIA ARABIA). Quantity: 25,000 MT. Quality: Brewers rice, 100% broken, similar to Thai A-1 Special White. Packaging: 100 kg. jute bags. Delivery: June 1986. Quote: FOB and C&F. Dakar, Senegal. Bank ref: Saudi French Bank, Jeddah. CONTACT: Mohamed S. Shalhoub, Techno Arabia Inc., Post Box 5258, Jeddah-21422, Saudi Arabia. Telex: 403037 TECHNO SJ. Phone: 661-2392. (WK 22/TOFAS 0020)

RICE (UNITED ARAB EMIRATES). FIRM WELL ESTABLISHED IN DUBAI IN THE TEXTILE AND NOVELTY ITEMS, AND HAS BECOME ACTIVE IN FOOD IMPORTS ONLY 3 MONTHS AGO. CURRENTLY IMPORTING HOT SAUCES AND POPCORN FROM THE US. QUANTITY: 50 MT OF PARBOILED LONG GRAIN RICE AND 150-200 MT OF LONG GRAIN MILLED RICE. QUALITY: US GRADE 2/4 % BROKEN. PACKAGING: OPTIONAL. DELIVERY: ASAP. OTHER REQ: IMPORTER WISHES THAT THE LONG GRAIN RICE BE PACKED IN BAGS STATING "LONG GRAIN RICE" ONLY, DATES OF PRODUCTION AND EXPIRY WITH SHELF LIFE OF THREE YEARS AND THE NET WEIGHT. QUOTE: C&F DUBAI. BANK REF: BRITISH BANK OF THE MIDDLE EAST. CONTACT: AJIT SHIVANI, PRIMDALE TRADING CO., P.O. BOX 6019, DUBAI/UNITED ARAB EMIRATES. TELEX: 47658 PRMDL EM. CABLE: PRIMLAKS DUBAI. PHONE: 285216. (WK 22/TOFAS 0121)

RYE SEED-WINTER FORAGE RYE (KOREA). Quantity: 2,000 MT. Quality: 1985 Production, Germination Rate Over 85%, 2,000 M/T combination among the following: Cool Grazer, Elbon, Bonel, Maton, Vita-Grazer, Athens Abruzzi, Wrens Abruzzi, and Kodiak. Packaging: Export Standard Packing. Delivery: August, 1986. Other Req: Offer Closing Date June 10, 1986. Quote: FOB U.S. Port or CIF Pusan. Bank Ref: Korea First Bank, Yoido Branch. CONTACT: Mr. J.W. Yang, President, Chin Young, Inc., Yoido P.O. Box 20, Seoul, Korea. Telex: K27693 CHNYUNG. Cable: CHNYUNGCO. Phone: 784-3361/2. (WK 22/TOFAS 0040)

SEEDS FOR PLANTING (KUWAIT). Second largest consumer cooperative in Kuwait established in 1972 with current annual sales of over $40 million, operating now through three outlets with 14 smaller outlets planned, seeks reliable U.S. suppliers. Quantity: To be decided. Quality: Highest quality flower, lawn, melon, pumpkin, strawberries, and other veg seeds for planting. Packaging: Retail packs. Delivery: ASAP. Other req: English/Arabic labels including P/E dates. Samples requested. Quote: C&F Kuwait. Bank ref: The Gulf Bank, Kuwait. CONTACT: Mr. Mohamed K AlBaghdady, Salmiya Co-Op Society, P.O. Box 8085, Salmiya, Kuwait. Telex: 22585 JSALMIYA. Phone: 5715730/5755704. (WK 22/TOFAS 0130)

SNACK FOODS, INCLUDING PEANUTS (KUWAIT). QUANTITY: One 20-ft consolidated container (trial order). Quality: Highest quality snack foods of all kinds including salted and unsalted peanuts. Packaging: Consumer size cans and jars. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including P/E dates. Samples required by parcel post.

Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437287. 2437217.. (WK 22/TOFAS 0139)

SOFT WHEAT (WEST GERMANY). Quantity: 10,000 - 20,000 mt. Quality: moisture 14.5% max; foreign material 2% max; protein 11% min. Packaging: to be determined by exporter. Other: This company was established 13 years ago. Company handles Middle Eastern business. Offers should be submitted by telex ASAP. Delivery: ASAP. Quote: C&F Athens per MT or FOB per MT. Bank ref: Bank fuer Gemeinwirtschaft, 1000 Berlin. CONTACT: Mr. Kovacevic, SCV Trading Agency Ltd., Bayreuther Strasse 8, D-1000 Berlin 30, West Germany. Telex: 185672. Phone: (030) 24 27. 50. (WK 22/TOFAS 0044)

SOYBEAN MEAL (WEST GERMANY). Quantity: 250 MT now, 500 MT later and a guaranteed contract for 6,000 mt for one year. Quality: best quality. Packaging: to be determined. Other: This import/export agent was established 13 years ago and handles Middle Eastern business. Offers should be submitted by telex ASAP. Delivery: ASAP. Quote: FOB. Bank ref: Bank fuer Gemeinwirtschaft, 1000 Berlin. CONTACT: Mr. Kovacevic, SCV Trading Agency Ltd., Bayreuther Strasse 8, D-1000 Berlin 30, West Germany. Telex: 185672. Phone: (030) 24 27 50. (WK 22/TOFAS 0045)

SOYBEANS (EGYPT). Quantity: 20,000 MT. Quality: No. 2 yellow. Delivery: ASAP. Quote: FOB and C&F Alexandria, bulk with empty bags. Note: quantity will be financed under GSM-102. Bank Ref: Chase National Bank, Cairo, Egypt. CONTACT: Naguib Zaki, NISSHO IWAI Corp., 48-50 Abdel Khalek Sarwat Street, Cairo, Egypt. Telex: 92637 CBC UN. Phone: 932459/ 934996. (WK 22/TOFAS 0060)

SWEET CORN SEED (INDONESIA). QUANTITY: 20 KG. QUALITY: NON-HYBRID (OPEN POLLINATION). DELIVERY: JUNE 1986. PACKAGING: 4 X 5KG. QUOTE: AIR PARCEL POST. BANK REF: EUROPEAN ASIA BANK. CONTACT: MR. FAUZAN LUTFI, NICHIMEN CORPORATION, P.O.BOX 2399, WISMA ANTARA L 17, MERDEKA SELATAN 17, JAKARTA, INDOSESIA. TELEX: 44239. PHONE: (021) 341-055, 341-058, 341-033. (WK 22/TOFAS 0092)

TOMATO SAUCES, PUREES AND CONCENTRATES (KUWAIT). Medium sized food and grocery products importer/distributor established in 1960 with annual sales of several million dollars seeks reliable U.S. suppliers. Quantity: One 20-ft consolidated container(trial order). Quality: highest quality. Packaging: Consumer and catering size cans/jars. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels with Production and Expiry dates. Samples required. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437217/2437287. (WK 22/TOFAS 0142)

TURKEY POULTS - DAY OLD (GUATEMALA). LARGE POULTRY BREEDING FIRM, IN THE BUSINESS FOR LONG, INTERESTED IN PURCHASING POULTS URGENTLY. QUANTITY: 10,000. QUALITY: NICOLAS - DOUBLE BREAST. PACKAGING: SPECIAL BOX FOR DAY OLD POULTS. DELIVERY: ASAP - URGENT. OTHER REQ: CERTIFICATE OF PEDIGREE. QUOTE: FOB AND CIF LA AURORA INTERNATIONAL AIRPORT, GUATEMALA CITY (AIR FREIGHT). BANK REF: BANCO METROPOLITANO - 5A. AVENIDA 8-24, ZONA 1; BANCO DEL EJERCITO - 5a. AVENIDA 6-06, ZONA 1. CONTACT: NAPOLEON ESPANA, AVICOLA NAPO, CALZADA AGUILAR BATRES 19-81, ZONA 12, GUATEMALA CITY, GUATEMALA. PHONE: (502) 481540, 480319, AND 680893. (WK 22/TOFAS 0090)

U.S. SOYBEAN MEAL (PHILIPPINES). A MAJOR WHOLESALER AND IMPORTER FOR PROCESSING IS LOOKING FOR RELIABLE U.S. SUPPLIER. COMPANY HAS AN ANNUAL SALES VOLUME OF $50,000. QUANTITY: INITIAL TRIAL SHIPMENT OF 25 MT. QUALITY: PROTEIN 45%, 12% MOISTURE. PACKAGING: IN 50 KG BAGS. QUOTE: C&F MANILA. BANK REF: PRUDENTIAL BANK & TRUST CO. ESCOLTA, MANILA. CONTACT: CAROLINA OCAMPO, GENERAL MANAGER, CARGON MARKETING 147 KALANDANG STREET, SAN JOSE, CALOOCAN CITY 3108 PHILIPPINES. TELEX: 63199 ETPIMO PN CARGMARK MANILA. PHONE: 342751. (WK 22/TOFAS 0007)

WHEY AND SKIMMED MILK (MALAYSIA). QUANTITY: 100 MT. QUALITY: GRADE A. DELIVERY: PROMPT. QUOTE: CIF PENANG. BANK REF: UNITED ASIAN BANK BHD, PENANG. CONTACT: GOH CHOO CHEE, LEGION TRADING SDN BHD, WISMA BOON SAN TONG., WELD QUAY, 10300 PENANG, MALAYSIA. TELEX: MA 41083 LEGION. PHONE: (04) 626705. (WK 22/TOFAS 0095)

WHOLE KERNEL CORN (EAST MALAYSIA). TRADING COMPANY DEALING IN CANNED FOODSTUFFS AND WITH ANNUAL SALES VOLUME OF LESS THAN M'SIA$1,000,000 SEEKS RELIABLE U.S. SUPPLIERS AND PACKERS OF WHOLE KERNEL CORN. HAS BEEN IN BUSINESS SINCE 1980. QUANTITY: 10 CONTAINERS. QUALITY: GRADE A. PACKAGING: IN CONTAINERS OF 16 OZ X 24 TINS). DELIVERY: 1 MONTH. QUOTE: LETTER OF CREDIT ON SIGHT. BANK REF: MALAYAN UNITED BANK BERHAD, NO. 6 & 8 BANK ROAD, SIBU, SARAWAK, EAST MALAYSIA 9600. CONTACT: CHIENG LING PING, EA HUNG COMPANY, P. O. BOX 1211, SIBU SARAWAK, EAST MALAYSIA. TELEX: MA 72385 EEHUNG. PHONE: 334485/334321. (WK 22/TOFAS 0067)

YELLOW CORN (EGYPT). Quantity: 30,000 MT. Quality: No. 3 yellow corn. Delivery: ASAP. Quote: FOB and CIF Alexandria. Bank ref: EAB and Misr Bank, Cairo, Egypt. CONTACT: Amira Genena, E.C.R., 41, Sherif Street, Cairo, Egypt. Telex: 93694 ECR UN. Phone: 747101 or 767205. (WK 22/TOFAS 0061)

YELLOW CORN - FOR FEED & FOOD (KOREA). Quantity: 20,000-30,000 MT (Chartered vessel). Quality: US No. 3 or better & US No. 1. Packaging: Bulk. Delivery: Within 60 days after contract. Other Req: U.S. west coast delivery (Seattle) is preferred. Quote: FOB & C&F Inchon & Pusan. Bank Ref: The First Bank Ltd. Dongkyo-dong Branch, Seoul. CONTACT: Mr. Koo, Yon Hoe, Koorim Company Inc., Room 201/2 Koorim Bldg., 745-2, Banpo-dong, Kangnam-ku, CPO Box 6867, Seoul, Korea. Telex: K25530 KOORIM. Phone: 547-3838, 547-2928. (WK 22/TOFAS 0039)

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Marketing Announcements

Marketing briefs are periodically prepared by the Agricultural Trade Offices. They serve as short overviews of individual commodity markets. The guides are designed for trade visitors. The most recent marketing briefs available are as follows:

Country	Market Briefs by Subject
United Kingdom	1. Peanuts
"	2. Kiwifruit
"	3. Petfood
"	4. Meats
"	5. Raspberries
"	6. Sunflower Seeds
"	7. Garlic
"	8. Wine
"	9. Pulses
"	10. Consumer Cooking Oils
"	11. Pineapple Juice
"	12. Cigars
	13. Honey, Beeswax, and Royal Jelly
"	14. Pistachios
"	15. Fresh Water Fish
	16. Asparagus
"	17. Cherries
"	18. Avocados
"	19. Plums
"	20. Furskins
"	21. Strawberries
	22. Beer
	23. Sweet Peppers
	24. Chili Peppers
	25. Mangoes
	26. Grocery Retailing
	27. Apples
	28. Grapes
	29. Pears
	30. Food Processing and Food Servicing Market
	31. Peaches
	32. Almonds
	33. Walnuts
	34. Rice
	35. Onions
	36. Carrots/Turnips
	37. Raisins
	38. Health Food Market
	39. Melons
	40. Dried Beans
	41. Potted Plants
West Germany	1. Frozen Foods
"	2. Pistachios
"	3. AQUACULTURE - Potential Market
"	4. Frozen Blueberries
"	5. Chanterelle Mushrooms
Singapore	1. Fresh Fruits
"	2. Fresh vegetables
"	3. Poultry, Meat and Fish
"	4. Changing Food Shopping Habits
"	5. Agricultural Air Cargo
Japan	1. Popcorn
	2. Maple Syrup
Thailand	1. Apples
	2. Raisins
	3. Nuts
	4. Cherries
	5. Pears
Canada	Structural Changes in Retail Grocery Product Marketing

If you wish to order specific guides, please write or phone the following Division:

USDA/Export Programs Division
RM. 4944-S Bldg.
14th & Independence Ave., S.W.
Washington, D.C. 20250
(202) 382-9509 or 447-3031

GUIDELINES FOR RESPONDING TO INQUIRIES

Based on comments from firms to Foreign Agricultural Service representatives aboard, there are two main reasons companies are unsuccessful in their attempts to develop trade relationships from opportunities presented--delays in responding to trade inquiries and ineffective correspondence. The following guidelines may prove helpful when responding to trade inquiries.

ALWAYS REPLY QUICKLY

USE TELEX. Telex is the communication mode expected by most foreign buyers. If more details are required, a brief telephone call is also an effective way to indicate your interest. Delay gives the edge to your competition, unless otherwise specified by foreign inquiry, correspondence in English is acceptable.

ALWAYS RESPOND COMPLETELY

ON YOUR FIRM. Furnish bank and trade references, pertinent company history, and relevant exporting experience. It is also useful to mail a copy of your annual sales report. Establish your firm as a reliable source of supply.

ON YOUR PRODUCT. Supply complete product information. Use the metric system of measurement. American standard weights, measures and dimensions have little meaning in most overseas countries. When responding by mail, descriptive and illustrative brochures should be include, but not relied on, to do the whole selling job.

ON YOUR PRICE. Include full price information when possible, and a devivery date. Quote the price requested or a CIF price (cost, insurance, and freight) to a port in the inquirer's country. A freight forwarder will be able to help you determine insurance and freight prices for the products involed. Specific terms of payment should be clearly stated. Information provided should, whenever possible, be sufficient for the customer to place an order without the delay of further correspondence.

ALWAYS REPLY EFFECTIVELY

BE SPECIFIC. Ask specific questions to pinpoint buyer's needs. If the inquiry does not clearly specify products or services desired, let the buyer know what you have available. Do not neglect imprecise inquiries.

BE DISCRETE. Seek credit data from sources other than the overseas firm. Personal requests for credit information are considered discourteous in many countries. Such information is easily obtained from reliable and objective sources such as your bank's international department.

BE ORIGINAL. When relpying by mail, do not use form letters. Form letters are frequently discarded by overseas buyers. Keep correspondence friendly and interesting. Avoid using slang. Create an impression of personal and exclusive interest.

BE ACCURATE. Check the correct address of the foreign firm, whatever mode of reply. When writing, do not discard the envelope until you are sure the complete address (including the country) is on the firm's letterhead. The return address should provide your company's full name and address, including "U.S.A". After the zip code. Include your cable address and telephone number.

BE SMART. Do not disregraud inquiries with less-than-perfect English. Quite possibly, it is a legitimate sales lead but the writer knows English only as a second language. Also, if the printing quality of the stationery does not meet standards you ordinarily expect, keep in mind that printing standards in your correspondent's country might be quite different. Despite first impression, the inquiry may be from a reputable, well-established firm.

FOLLOW-UP. If a reply is not received within a reasonable time, follow-up with a second telex. You may have missed the original export opportunity, but may still be able to begin a business relationship.

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Marketing Announcement

Space is still available in the U.S. pavilion at SIAL '86. SIAL, one of the largest international food shows in the world, will be held in the new Parc des Expositions - Nord exhibition facility in Paris, October 20-24, 1986. Food product manufacturers, processors, and sellers can take advantage of many services offered by FAS by participating in the SIAL show. These services include product label clearance, publicity and product promotion, no-worry product sample shipment to the show site, and a professionally managed U.S. pavilion at this important international show. For additional information contact:

SIAL '86
Export Programs Division
Foreign Agricultural Service
U.S. Department of Agriculture
Room 4944 - South Building
Washington, D.C. 20250

TELEPHONE: (202) 447-3031

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986/22

EXPORT BRIEFS

United States Department of Agriculture

Foreign Agricultural Service

These export opportunities for U.S. food & agricultural products have been gathered by agricultural and other U.S. government officers serving abroad. The USDA does not guarantee the reliability of the overseas inquirer. For further information, contact the foreign firm originating the inquiry.

Products Sought by Foreign Buyers

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May 29 - June 4, 1986

ALMOND OIL (GUATEMALA). VERY MUCH INTERESTED IN FIXED AND VOLATILE ALMOND OIL. QUANTITY: 200 KGS. QUALITY: BEST. PACKAGING: TO BE DISCUSSED; ADEQUATE FOR EXPORT. DELIVERY: ASAP. OTHER REQ: PLEASE QUOTE FIXED OIL AS OPPOSED FROM THE ESSENTIAL OR VOLATILE OIL. QUOTE: CIF PORT SANTO TOMAS DE CASTILLA or CIF LA AURORA INTERNATIONAL AIRPORT, GUATEMALA CITY. BANK REF: BANCO DEL CAFE - AVENIDA REFORMA 9-00, ZONA 9; BANCO INDUSTRIAL - 7A. AVENIDA 5-10, ZONA 4, CENTRO FINANCIERO, TORRE I. CONTACT: MR. HANS RITZ, SERTIC, S. A., 12 CALLE 6-14, ZONA 9, GUATEMALA CITY, GUATEMALA. TELEX: 5676 ANSTEL GU. PHONE: (502) 31-9084. (WK 23/TOFAS 0091)

ALMONDS (SINGAPORE). Manufacturer, distributor dealing in edible nuts and preserved fruits and with annual sales volume in the range of $1,000,000 - 10,000,000 seeks reliable U.S. suppliers of almonds. Has been in business since 1972. Quantity: approx. 2000 lbs. Quality: 1st grade/supreme. Packaging: vacuum packed/cartons. Delivery: 2-3 weeks. Quote: CIF Singapore. Bank ref: United Overseas Banking Limited, Geylang East Branch, Singapore. CONTACT: Poh Ah Seng, Seng Hua Hng Foodstuffs Pte Ltd, Block 1012, Aljunied Ave 3 #01-27, Singapore 1438. Telex: RS38892 NUTSCO. Cable: MIXNUTS SINGAPORE. Phone: 7489387. (WK 23/TOFAS 0069)

A) ALMONDS, B) MARASCHINO CHERRIES (TAIWAN). Quantity: A) To be Negotiated B) one FCL/Month. Quality: A) Cal/Camel Sel Sir 25/27; Nat. sliced, blended sliced; Nat. Diced Small & Blanched Dices Small B) Red & Green with/without Stem 20-22 MM. Packaging: A) 25 lbs bulk; B) 4 lbs 10 oz X 6 jars/case. Delivery: to be negotiated. Quote: A) C&F Keelung, Taiwan B) CIF Taiwan. Bank Ref: The HWA Nan Commercial Bank, 48 Shin Sheng South Road, Section 1, Taipei, Taiwan. CONTACT: Mr. C. S. Shieh, Import Manager, Sheng Hsiang Trading Co., LTD, 17 Jen Ai Road, Section 2, Taipei, Taiwan. Telex: 25198 SHENGTRA. Phone: (02) 341-7205. (WK 23/STATE 0108)

AIMS

Issued weekly by the Agricultural Information and Marketing Services, Foreign Agricultural Service, USDA, Room 4645-S, Washington, D.C., telephone (202) 447-7103.

A67.40/2:

BABY FOODS, SOUPS, SPECIALTY AND TEX-MEX FOODS, NOT FROZEN (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: one consolidated 20-ft container. Quality: highest. Packaging: consumer size cans,jars, packages. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0150)

BAKERY PRODUCTS, NOT FROZEN (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: consolidated 20-ft containers. Quality: highest quality crackers, pretzels, cookies, ice cream cones and bakery ingredients. Packaging: consumer size packs. Delivery: ASAP. Other req: full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0148)

BEEF STOMACH STEIRS, TRIPPES (SWITZERLAND). Company is a agent, distributor, major commodities traded, foodstuff and seafood. Been in business since 1957. Annual sales volume more than US$ 800,000. Quantity: about 42,000 lbs = 40 ft containers. Quality: regular normal good quality. Packaging: standard packs, cartons with or without polyethylene lining. Delivery: June, July, August. Quote: C&F Spanish main port. Bank ref: Union Bank of Switzerland, Geneva. CONTACT: Mr. G.W. Charbonnier, Anstalt F. Direkte Verteilung, P.O. Box 83, FL-9490 Vaduz, Liechtenstein, Switzerland. Telex: 77871 TUV FL. Phone: (022)45-81-37. (WK 23/TOFAS 0014)

BEVERAGE BASES; POWDERED ORANGE AND MANGO JUICE FOR RECONSTITUTION (BAHRAIN). One of the largest food importing/processing companies in Bahrain established in 1978 with annual turnover of over $35 million seeks reliable U.S. suppliers. Quantity: one 20 ft consolidated container. Quality: highest quality powdered beverage bases for reconstitution. Packaging: 20-25 kilo export bags. Delivery: ASAP. Other req: Full English/Arabic labels including Production and Expiry dates. Quote: C&F Bahrain. Bank ref: The National Bank of Bahrain and the Bank of Bahrain and Kuwait. CONTACT: Mr. Ram Narain, Manager, General Trading and Food Processing Co (TRAFCO), P.O. Box 20202, Manama, Bahrain. Telex: 9165 TRAFCO BN. Cable: TRAFCO. Phone: 729731/728407. (WK 23/TOFAS 0160)

BONELESS BEEF (VENEZUELA). QUANTITY: 6,000 TO 8,000 MT. QUALITY: FROZEN OR CHILLED; FOR INDUSTRIAL PURPOSES. PACKAGING: AIR. OTHER REQ: THIS MEAT IS TO BE USED FOR INDUSTRIAL PURPOSES (SAUSAGES, ETC.) AND MUST BE VERY COMPETITIVELY PRICED, PHYTOSANITARY CERTIFICATE REQUIRED. QUOTE: CIF AND FOB. CONTACT: DRA. NERINA ALLIEGRO, ASISTENTE AL DIRECTOR DE DESARROLLO GANADERO, MINISTERIO DE AGRICULTURA Y CRIA (MAC), DIRECCION GENERAL DE DESARROLLO GANADERO, PARQUE CENTRAL, TORRE ESTE, PISO 12, CARACAS, VENEZUELA. TELEX: 28133 OR 21483 MACRA VC. PHONE: 509-0376/79. (WK 23/TOFAS 0048)

BROILERS (JORDAN). QUALITY: FROZEN CHICKEN. QUANTITY: 1500-1800 MT. WEIGHT: 800-1300 GRAMS HUMIDITY: MAXIMUM 5%. OTHER REQ: CHICKENS ARE TO BE FREE OF WATER, BLOOD AND FEATHERS; THEY ARE TO BE FULLY CLEANED, WITHOUT HEADS, NECKS, LEGS AND GIBLETS, AND TO BE FREE OF BURNS AND FREEZING DEFECTS. PACKING: EACH CHICKEN IS TO BE INDIVIDUALLY PACKED IN A POLYETHELENE BAG MARKED WITH THE WEIGHT, DATE OF SLAUGHTER, DATE OF PACKING, EXPIRY DATE, AND "IMPORTED FOR THE ACCOUNT OF THE MINISTRY OF SUPPLY-JORDAN". QUOTE: C&F AQABA IF DELIVERY IS BY SEA, OR C&F AMMAN AT MINISTRY OF SUPPLY COLD STORAGE IF IMPORTED BY LAND. SHIPMENT: IF SHIPMENT IS TO BE BY SEA, THE ENTIRE QUANTITY IS TO BE SHIPPED IN ONE CONSIGNMENT DURING JULY/AUGUST 1986. IF SHIPMENT IS TO BE BY LAND, THE QUANTITY IS TO BE SHIPPED IN INSTALLMENTS. BANK REF: CENTRAL BANK OF JORDAN. CONTACT: TENDERS COMMITTEE, MINISTRY OF SUPPLY, P.O. BOX 830, AMMAN, JORDAN. TELEX: 21287 MINSUP JO. PHONE: 667141/661174. (WK 23/TOFAS 0008)

CANDY AND OTHER CONFECTIONERY PRODUCTS (UNITED KINGDOM). SHORT CODED, SLOW MOVING, END OF PROMOTION, DISCONTINUED FOOD AND CONFECTIONERY LINES. QUANTITY: PALLETS AND ASSORTED CONTAINER LOADS. QUALITY: SALEABLE QUALITY. PACKAGING: TINNED/CARTONED/SHRINK-WRAPPED. DELIVERY: TO BE ARRANGED. QUOTE: CIF. BANK REF: NATIONAL WESTMINSTER BANK STATION ROAD HARLOW, ESSEX CM17 OAP. CONTACT: MR. BARRY SMITH, HADDON-SMITH IMPORT EXPORT AGENTS, 111 JOCELYNS, STATION RD OLD HARLOW, ESSEX CM17 OBX, UNITED KINGDOM. PHONE: 0279 37997. (WK 23/TOFAS 0342)

CANNED FOODS -(SINGAPORE). Trading company with annual sales volume in the range of $10,000,000 - 25,000,000 seeks reliable U.S. suppliers of canned food. Has been in business since 1978. Quantity: in containers. Quality: prefer good quality. Packaging: as per manufacturers' standard packaging. Delivery: ASAP. Quote: C&F S'pore or C&F Jeddah (S.A.) Bank ref: United Overseas Banking Limited, 1 Bonham Street, Singapore. CONTACT: David Looi, Arabian S'pore Corporation Pte Ltd, 5-A Crescent Road, Singapore 1543. Telex: RS33199 ARABI. Phone: 3451555. (WK 23/TOFAS 0074)

CANNED FRUITS AND VEGETABLES (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: One 20-ft container. (trial order). Quality: highest quality canned fruits and vegetables of all kinds. Packaging: Consumer size cans. Delivery: ASAP. Other req: full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0149)

CANNED SWEET CORN-ON-THE-COB (WEST GERMANY). Quantity: 5,000 MT. Quality: fancy. Packaging: in cans with net weight of 375 g. Company was established in 1986. Handles Middle Eastern business as well as FRG. This order is destined for Saudi Arabia. Delivery: ASAP. Quote: C&F Alexandria or FOB. Bank ref: Pacific Bank, Los Angeles. CONTACT: Mr. Patrick E. Filsouf, D.F.I Import Export Grosshandel, Wilhelmstrasse 38, D-6200 Wiesbaden, West Germany. Telex: 4186204 DFI D. Phone: (06121) 304063. (WK 23/TOFAS 0051)

CANNED SWEET CORN (WEST GERMANY). Quantity: 10 FCL min. Quality: fancy. Packaging: in 425 ml cans. Company is a very well-known manufacturer of canned foods/part of the Nestle-group. Delivery: ASAP. Quote: to be determined. Bank ref: Commerzbank Frankfurt. CONTACT: Mr. Schuelke, Deutsche Libby Gesellschaft mbH/Nestle Maggi GmbH, Lyoner Strasse 23 Frankfurt/Main, West Germany. Telex: 412083 UEHS D. Phone: (069) 6611. (WK 23/TOFAS 0053

CANNED SWEET CORN (WEST GERMANY). Quantity: 10 FCL. Quality: fancy. Packaging: in 425 ml (12 oz) cans or 7 oz cans with ring tops (easy opening), vacuum packed. Firm is part of the large nationwide coop retail food chain organization. They are presently buying from importers, but are interested in importing direct for sale under their own in-house label. Delivery: new crop. Quote: C&F for all packagings. Bank ref: Bank fuer Gemeinwirtschaft, Hamburg. CONTACT: Mr. Krohn, Coop Handels & Import GmbH, Beim Strohhause 2, D-2000 Hamburg 1, West Germany. Telex: 211005. Phone: (040) 248410. (WK 23/TOFAS 0055)

CARBONATED SOFT DRINKS, CANNED (BAHRAIN). One of the largest food importing/processing companies in Bahrain established in 1978 with annual turnover of over $35 million seeks reliable U.S. suppliers. Quantity: one 20 ft container (trial order). Quality: highest. Packaging: 24 cans of 16 oz/carton. Delivery: ASAP. Other req: full English/Arabic labels including Production and Expiry dates. Firm wants to import on agency basis carbonated soft drinks not existing in Bahrain's market. Quote: C&F Bahrain. Bank ref: The National Bank of Bahrain and the Bank of Bahrain and Kuwait. CONTACT: Mr. Ram Narain, Manager, General Trading and Food Processing Co (TRAFCO), P.O. Box 20202, Manama, Bahrain. Telex: 9165 TRAFCO BN. Cable: TRAFCO. Phone: 729731/728407. (WK 23/TOFAS 0159)

CARDAMON (UNITED ARAB EMIRATES). Established general trading which has recently started a foodstuffs importing/wholesaling/distribution operation seeks reliable U.S. suppliers. Quantity: 1 20 ft container. Quality: highest. Packaging: 5 Kg cartons. Delivery: ASAP. Other req: product must bear dates of production and expiry. Quote: C&F Abu Dhabi. Bank ref: Abu Dhabi National Bank. CONTACT: Mr. Ahmed Ali Al-Qubaisi, Golden Falcon Trading Group, P.O. Box 8616, Abu Dhabi, United Arab Emirates. Telex: 23909 GETG EM. (WK 23/TOFAS 0158)

CASHEWNUTS (SINGAPORE). Trading company with annual sales volume in the range of S$1,000,000 - S$10,000,000 seeks reliable U.S. suppliers of cashewnuts. Must be unshelled and suitable for making oil. Company has been in business since 1979. Quantity: min. 100 MT per shipment. Quality: various grades will be considered. Packaging: bulk. Delivery: seller to offer. Quote: CIF Hong Kong. Bank ref: Overseas Union Bank, Robinson Road Branch, Singapore. CONTACT: T H Hauw, Abe Particular Products Pte Ltd, Maxwell Road P. O. Box 2499, Singapore 9044. Telex: RS22610 ABE88. Phone: 7472966. (WK 23/TOFAS 0072)

CHEESES (GUATEMALA). MEDIUM-SIZE RETAILER, THREE YEARS IN BUSINESS, INTERESTED IN FIRST-QUALITY CHEESES FOR DIRECT SALE AND DISTRIBUTION. QUANTITY: TO BE SPECIFIED. QUALITY: OPTIMUM, QUOTE VARIOUS TYPES AND BRANDS. PACKAGING: ADEQUATE FOR EXPORT. DELIVERY: ASAP. OTHER REQ: NECESSARY PAPERWORK. QUOTE: FOB OR CIF LA AURORA INTERNATIONAL AIRPORT, GUATEMALA CITY. BANK REF: BANCO DE OCCIDENTE - 7A. AVENIDA 11-15, ZONA 1. CONTACT: MR. EDGAR SARCENO, REDISERSA, AVENIDA LAS AMERICAS 7-30, ZONA 13; OFICINA 5-B, GUATEMALA CITY, GUATEMALA. TELEX: 6008 INTERV GU. PHONE: (502) 31-86-67. (WK 23/TOFAS 0089)

CHERRY TREE SEEDS (TAIWAN). Quantity: Trial order 10,000 - 100,000 pcs, Quality: germination rate over 80 percent. Packaging: Bulk. Delivery: Within four months after confirmation of order. Quote: CIF Taiwan. Bank Ref: The Taipei City Bank and Hua Nan Commercial Bank, Taipei. CONTACT: Osmand Wu, Hsin Hsing Products, 6 Lane 157 Hsinyi Rd. Sec 3, Taipei, Taiwan. Phone: (02) 707-2904. (WK 23/STATE 0106)

CIGARETTES (KUWAIT). General merchandizing firm, including foodstuffs, established since 1960 with annual sales of several million dollars wishes to import on agency basis cigarettes not already existing on Kuwait market. Quantity: 20-ft container loads on regular basis. Quality: highest quality filter king size and 100mm cigarettes. Tar max 12 Mg, nicotine Max 0.8 Mg Packaging: Standard. Delivery: ASAP. Other req: Arabic language health warning label including nicotine and tar levels. Samples required by parcel post. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 3[illegible] Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437217/24[illegible]7. (WK 23/TOFAS 0145)

COMPLETE POULTRY FEED FOR BROILERS (YEMEN ARABIC REPUBLIC). Quantity: 18,000 MT. Quality: starter in mash crude protein 22% energy 3100 KCAL/KG finisher in crumbs. Crude protein 20.5% Energy 3200 KCAL/KG. Packaging: Should be in 50 kg. polyproplene bags with polythylane bag inside preslung. Delivery: 3,000 tons every month.. Other req: our company logo to be put one side. Also specification and expiry date card to be attached. Quote: C&F or FOB payment within three years. Bank ref: Yemen Bank for Reconstruction and Development, Abdulmugni Branch, P.O. Box 765 Sana. CONTACT: Hussein A. Maudah, Gen.Manager, Jahran Poultry Production Co., P. O. Box 10569, Sana, Yemen Arab Republic. Telex: 2676 JAHRAN YE. Cable: JAHRAN Sanaa, Facsimile No. (02)209505. Phone: (02) 207409. (WK 23/TOFAS 0023)

CORN (ALGERIA). THE ALGERIAN NATIONAL ENTERPRISE OF FOOD INDUSTRY DEVELOPMENT HAS LAUNCHED A TENDER FOR 224,000 TONS OF CORN DESTINED FOR INDUSTRIAL USE. THE OFFER MUST BE SENT IN DOUBLE SEALED ENVELOPES, ADDRESSED TO: CONSEIL JURIDIQUE, SECRETARIAT DE LA COMMISSION DES MARCHES, 2 RUE AHMED AIT MOHAMED, EL HARRACH, ALGER. THE OUTER ENVELOPE MUST NOT HAVE ANY IDENTIFYING STAMP OR COMPANY LOGOS. THE ONLY THING TO BE PRINTED ON THE OUTER ENVELOPE IS THE FOLLOWING: APPEL A LA CONCURRENCE INTERNATIONALE NO.08-86-MAIS-DCE- A NE PAS OUVRIR - CONFIDENTIEL. ANY OTHER MARKS WILL NULLIFY THE OFFER. THE LAST DATE OFFERS WILL BE ACCEPTED IS 24 JUNE 1986. THE OFFERS WILL REMAIN VALID FOR 90 DAYS AFTER THIS DATE. THE FOLLOWING DOCUMENTS MUST ACCOMPANY THE OFFER: WRITTEN DECLARATION FINANCIAL STATEMENT OF THE COMPANY ALONG WITH A LIST OF ITS PRINCIPAL STOCKHOLDERS. TECHNICAL ANALYSIS OF THE PROPOSED PRODUCT. REFERENCES OBTAINED IN THE ALGERIAN MARKETPLACE. CONTACT: COMMISSION DES MARCHES, ENIAL (ENTREPRISE NATIONALE DE DEVELOPPEMENT DES INDUSTRIES ALIMENTAIRES), 2, RUE AHMED AIT MOHAMED, EL HARRACH, ALGER (ALGIERS). TELEX: 64136, 64150, 64112. PHONE: 76.51.42/46. (WK 23/TOFAS 0053)

CORN (EGYPT). Quantity: 100,000 MT. Quality: No. 3 yellow corn. Delivery: ASAP. Quote: CIF Alexandria, bulk. CONTACT: Osman Islam, El Amal Co. Trade and Agencies, 32(A), Yehia Ibrahim Street, Cairo, Egypt. Phone: 3400157 - 3400167. Telex: 93150 SOFICO UN. (WK 23/TOFAS 0062)

CORN (EGYPT). Quantity: 30,000 MT. Quantity: U.S. No. 2 and No. 3. Quote: FOB Gulf. Delivery: July 1986. CONTACT: Mr. Mohamed Abdel Kader, Director, International Agencies, Ahmed Orabi Street, El Manshea, Alexandria, Egypt. Telex: 54298 NILGF UN. Phone: 4913391 (Alexandria). (WK 23/TOFAS 0063)

CORN (EGYPT). Quantity: 60,000 MT. Quality: No. 2 or better. Delivery: ASAP. Importer is one of the biggest feed formulators in Egypt. CONTACT: Mr. Maher Margoni, Assistant General Manager, The Middle East Co. for Land Reclamation and Development of Agricultural and Animal Industries S.A.E., Boktor Square, Heliopolis, Cairo, Egypt. Telex: 93010 MELAR UN. phone: 2451269 or 2450055. Cable: MELARCGYPT CAIRO. (WK 23/TOFAS 0064)

CORN (EGYPT). Quantity: based on price. Quality: yellow corn. Delivery: ASAP. Please send prices immediately. Bank ref: Misr International Bank and Alexandria Bank, Cairo, Egypt. CONTACT: Mr. Ihab B. Habashi or Mr. Atif, BEHNAMCO CO., 4, Abdel Rahman El Rafae Street, Hegaz Square, Heliopolis, Cairo, Egypt. Phone: 2444499 or 2440070. Telex: 23246 BENAM UN. (WK 23/TOFAS 0065)

CORN MILLING PRODUCTS (PORTUGAL). Quantity: undisclosed. Quality: corn gluten. Packaging: bulk. Delivery: every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank Reference: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0010)

CORN, SOYBEAN MEAL (SAUDIA ARABIA). Quantity: A) 1,000 MT B) 1,000 MT, both in periodic shipments. Quality: 1) U.S No. 3 2) 48% protein. Packaging: 50 kg or 1,000 kg. bags. Delivery: ASAP. Quote: CIF Jeddah. Bank ref: Check inquirer. CONTACT: Bernard Keating, c/o Moh. Habib al Bokhari, P.O. Box 3876, Riyadh-11481, Saudi Arabia. Telex: 205121 ALDWOD SJ. Phone: 478-6778 or 476-9680. (WK 23/TOFAS 0022)

COTTONSEED MEAL (PORTUGAL). Quantity: undisclosed. Quality: Standardized. Packaging: bulk. Delivery: every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0012)

ENRICHED WHEAT GLUTEN (BELGIUM). Wants enriched wheat gluten. Quality: protein content must be 85 percent. Quantity: 200 to 300 MT. Packaging: to be specified in offer. Delivery: 100 MT before end of August 1986 and 200 MT before end of this year. Quote: CIF/European port. CONTACT: Mr. Leopold Coninx, Tracosa N.V., Guldenvlieslaan 84-86, B-1060 Brussels, Belgium. Phone: 2/537.46.00. Telex: 21708 TRACO B. (WK 23/TOFAS 0030)

FISH FEEDS (SINGAPORE). Agent/distributor of seafoods with annual sales volume of less than $1,000,000 seeks reliable U.S. suppliers of catfish feeds, general fish feeds and fry feeds. Has been in business since 1981. Quantity: 20 - 60 MT per month. Quality: Various. Packaging: 25 kg or 50 lb multi-wall paper sack. Delivery: Monthly. Other req: Milling company must be in California. Companies replying must send samples, with makeup breakdown on packages. Quote: FOB Long Beach Los Angeles. Bank ref: United Overseas Bank, No. 1 Bonham St., Singapore. CONTACT: Kim MCormack, Jema Trading Co Pte Ltd, 96 Lorong 'M' Telok Kurau Road, Singapore 1542. Telex: RS53592 JEMTRD. Phone: 4409288. (WK 23/TOFAS 0071)

FRESH CANTALOUPES (SWITZERLAND). QUANTITY: MINIMUM 1 MT. QUALITY: HIGHEST QUALITY. PACKAGING: PREFERABLY CARDBOARD BOXES. DELIVERY: EARLY SPRING. QUOTE: CIF-GENEVA-AIRPORT. BANK REF: SWISS BANK CORPORATION, CH-1110 MORGES, SWITZERLAND. CONTACT: MRS. ELIANE HELFER, GEORGES HELFER S.A., RUE DES FOSSES 45, 1110 MORGES, SWITZERLAND. TELEX: 458132. PHONE: 021 71-56-34. (WK 23/TOFAS 0021)

FRESH CHERRIES, GRAPES, STRAWBERRIES, KIWI AND TROPICAL FRUITS (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: to be decided. Quality: grade A. Packaging: standard export cartons. Delivery: ASAP. Quote: C&F Kuwait by air. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0156)

FRESH CITRUS FRUITS (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: Consolidated 20-ft container loads. Quality: Grade A. Packaging: standard export cartons. Delivery: ASAP. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0155)

FRESH GRAPEFRUIT (TAIWAN). Quantity: 40 Ft Container. Quality: Top Grade. Packaging: Standard Packing. Delivery: To be Negotiated. Quote: Cif Taiwan. Bank Ref: The First Commercial Bank, Taipei. CONTACT: Shin Kao Trading Co., LTD., 68 Wo Mei Street, Taipei, Taiwan. Telex: 11138 Shinkago Taipei. (WK 23/STATE 0101)

FRESH GREEN ASPARAGUS (SWITZERLAND). QUANTITY: MINIMUM 1 MT. QUALITY: JUMBO, EXTRA LARGE. PACKAGING: LOOSE STANDARD. DELIVERY: EARLY SPRING SPRING. QUOTE: CIF-GENEVA-AIRPORT. BANK REF: SWISS BANK CORPORATION, CH-1110 MORGES, SWITZERLAND. CONTACT: MRS. ELIANE HELFER, GEORGES HELFER S.A., RUE DES FOSSES 45, 1110 MORGES, SWITZERLAND. TELEX: 458132. PHONE: 021 71-56-34. (WK 23/TOFAS 0020)

FRESH MANGOES (SWITZERLAND). QUANTITY: MINIMUM 1 MT. QUALITY: HIGH QUALITY FRUITS IN BEST VARIETIES. PACKAGING: CARDBOARD BOXES. DELIVERY: ALL YEAR, EXCEPT SUMMER. QUOTE: CIF-GENEVA-AIRPORT. BANK REF: SWISS BANK CORPORATION, CH-1110 MORGES, SWITZERLAND. CONTACT: MRS. ELIANE HELFER, GEORGES HELFER S.A., RUE DES FOSSES 45, 1110 MORGES, SWITZERLAND. TELEX: 458132. PHONE: 021 71-56-34. (WK 23/TOFAS 0019)

FRESH VEGETABLES, ALL KINDS (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: to be decided. Quality: grade A. Packaging: standard export cartons. Delivery: ASAP. Quote: C&F Kuwait by air. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0157)

FROZEN BANANA PIECES DRAINED PUREED SLICES (NEW ZEALAND). MANUFACTURERS AND AGENTS FOR FRUITS, DRIED FRUITS, PUREES, JUICE CONCENTRATES. COMPANY ESTABLISHED IN 1930. QUANTITY: 8 MT. QUALITY: BRIX 20-24%; PH 4.4-5.2. PACKAGING: POLYETHYLENE BAGS IN CORRUGATED CARDBOARD BOX. DELIVERY: SHIPMENTS JULY TO OCTOBER ON BUYERS REQUEST. QUOTE: CIF. BANK REF: WESTPAC, AUCKLAND CENTRAL. CONTACT: ANDREW VON WURM, H.E. BURTON LTD, P.O. BOX 1012, AUCKLAND, NEW ZEALAND. TELEX: NZ2920. PHONE: (09) 795-497. (WK 23/TOFAS 0071)

FROZEN BEEF (KUWAIT). Modern 100,000 sq ft superstore, groceries, variety and in-house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: one 20-ft container. Quality: grade A Frozen beef cuts of all kinds. Packaging: Consumer size packs. Delivery: ASAP. Other req: full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0146)

FROZEN CHICKEN HEARTS WITHOUT AORTA (SWITZERLAND). Quantity: about 42,000 lbs = 40 ft containers. Quality: regular normal good quality. Packaging: standard packs, cartons with or without polyethylene lining. . Delivery: June, July, August. Quote: CIF Spanish main ports. Bank ref: Union Bank of Switzerland, Geneva. CONTACT: Mr. G.W. Charbonnier, Anstalt F. Direkte Verteilung, P.O. Box 83, FL-9490 Vaduz, Liechtenstein, Switzerland. Telex: 77871 TUV FL. Phone: (022)45-81-37. (WK 23/TOFAS 0016)

FROZEN CHICKEN WINGS (SWITZERLAND). Quantity: about 42,000 lbs = 40 ft containers. Quality: regular, normal, good quality. Packaging: standard packs, cartons with or without polyethylene lining. Delivery: June, July, August. Other req: 3 segments. Quote: CIF Spanish main ports. Bank ref: Union Bank of Switzerland, Geneva. CONTACT: Mr. G.W. Charbonnier, Anstalt F. Direkte Verteilung, P.O. Box 83, FL-9490 Vaduz, Liechtenstein, Switzerland. Telex: 77871 TUV FL. Phone: (022)45-81-37. (WK 23/TOFAS 0015)

FROZEN COW TAILS (SWITZERLAND). Quantity: about 42,000 lbs = 40 ft containers. Quality: regular, normal, good quality. Packaging: standard packs, cartons with or without polyethylene lining. Delivery: June, July, August. Quote: CIF Spanish main ports. Bank ref: Union Bank of Switzerland, Geneva. CONTACT: Mr. G.W. Charbonnier, Anstalt F. Direkte Verteilung, P.O. Box 83, FL-9490 Vaduz, Liechtenstein, Switzerland. Telex: 77871 TUV FL. Phone: (022)45-81-37. (WK 23/TOFAS 0017)

FROZEN FRUITS AND FRUIT JUICES, FROZEN CONCENTRADED ORANGE AND GRAPEFRUIT JUICES (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: consolidated 20-ft container. Quality: highest. Packaging: consumer packs. Delivery: ASAP. Other req: full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0151)

FROZEN MACKEREL, SARDINE, CAPELIN AND SHAD, FOR MARINE MAMMALS FEEDING (HONG KONG). Quantity: Approx. 11,000 kgs per month with at least 3 of the species mentioned above for each reefer container shipment. Quality: fit for human consumption + free from Radiance + No psendomonas pseudomallei, size: 5 inches to finches. Packaging: 15 kgs per carton box. Delivery: prompt. Quote: CIF Hong Kong. Ocean Park is an amusement park with themes of introducing sealife to the public of Hong Kong. The Park was established in 1977. Each year, the Park is visited by more than 1 million of foreign and local visitors. Bank ref: Hong Kong and Shanghai Banking Corporation, 1 Queen's Road, Central, Hong Kong. CONTACT: Doman Kwan, Ocean Park Limited, Wong Chuk Hang Road, Aberdeen, Hong Kong. Telex: 63132 OPARK HX. Phone: 5-555219.

FROZEN POTATO SLICES (TAIWAN). Quantity & Delivery: To be Negotiated. Quality: Slices should be thick. Packaging: Standard Packaging for frozen containers. Quote: CIF Taiwan. Bank Ref: The First Commercial Bank LTD., Ta Tao Chen Branch A/C No. 6670,7737, [illegible]50; The Chang Hua Commercial Bank, Chung Shan North Road., A/C No. 3242[illegible]96. CONTACT: Mr. S. W. Lee, Union Enterprise Corporation, 7F, 47 Chung San[illegible] Rd, Sec 3, Taipei, Taiwan. Telex: 22643 UNIENTE. Phone: (02) 595-4321. (WK 23/STATE 0107)

FROZEN SLICED STRAWBERRIES (NEW ZEALAND). USDA GRADE A. MANUFACTURERS AND AGENTS FOR FRUITS, DRIED FRUITS, PUREES, JUICE CONCENTRATES. COMPANY ESTABLISHED IN 1930. QUANTITY: 1 CONTAINER (APPROX. 12 TONS). QUALITY: 8% BRIX. PACKAGING: CARTONS 25-30 KG. DELIVERY: SHIPMENTS JULY TO OCTOBER ON BUYERS REQUEST. OTHER REQ: CALIFORNIA DOUGLAS PAJARO ICOE OR NORTHWEST HOOD TIOGA. QUOTE: CIF. BANK REF: WESTPAC, AUCKLAND CENTRAL. CONTACT: ANDREW VON WURM, H.E. BURTON LTD, P.O. BOX 1012, AUCKLAND, NEW ZEALAND. TELEX: NZ2920. PHONE: (09) 795-497. (WK 23/TOFAS 0070)

FROZEN VEGETABLES/FROZEN PREPARED DISHES AND MEALS (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: consolidated 20-ft container loads. Quality: highest. Packaging: consumer size packs. Delivery: ASAP. Other req: full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0152)

FROZEN WHOLE CHICKENS/FROZEN CHICKEN PARTS (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: Consolidated 20-ft container (trial order). Quality: grade A. Packaging: standard size frozen broilers; 1 and 2 lb trays for chicken parts. Delivery: ASAP. Other req: individually packed with full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0147)

FRUIT PASTE-DRY (BELGIUM). Wants fruit paste dry. Quality: pure fruit no sugar may be added, ready for consumption. Quantity: 1 container. Packaging: in small packs of approximately 100 gr, 50 packs per carton. Delivery: ASAP. Quote: CIF/Antwerp. CONTACT: Mr. Peker, TRAKYA sprl, Bd de Dixmude 65, B-1000 Brussels, Belgium. Phone: 2/217.69.60 Telex: 64315 TRAKYA B. (WK 23/TOFAS 0032)

GREASE AND TALLOW (PORTUGAL). Quantity: Undisclosed. Quality: inedible, for feed. Packaging: bulk. Delivery: every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0011)

HEAVY BREED INFOAL MARES, GREY THOROUGHBRED STALLIONS AND DONKEY STALLIONS (PAKISTAN). A TRADING FIRM WITH ANNUAL VOLUME OF IMPORT BETWEEN DOLS. 1.0 TO 4.9 MILLION, WANTS TO IMPORT FOR INSTITUTIONAL TRADE AND ALSO WISH TO OPERATE AS AGENT. QUANTITY: HEAVY BREED INFOAL MARES - 50, GREY THOROUGHBRED STALLIONS- 2. AND DONKEY STALLIONS-50. QUALITY: BEST. PACKAGING: AIR SHIPMENT. DELIVERY: TENDER IN AUG/SEP 1986. QUOTE: FOB AND C&F KARACHI. BANK REF: HABIB BANK LTD, BANK ROAD, SADDAR, RAWALPINDI. CONTACT: ABDUR REHMAN, (RETD. BRIG. GEN), WESTRIDGE ENTERPRISES, 54/11/1B, KASHMIR ROAD, RAWALPINDI, PAKISTAN. TELEX: 54300 WSTG PK. PHONE: 63504 AND 862528. (WK 23/TOFAS 0134)

HEIFERS (COLOMBIA). MR. BULLA IS INTERESTED IN IMPORTING 10 JERSEY AND 10 BROWN SWISS BRED HEIFERS UNDER THE BUYOUT PROGRAM. ANIMALS ARE TO BE AIRSHIPPED TO ELDORADO INTERNATIONAL AIRPORT IN BOGOTA. USDA HEALTH CERTIFICATES MUST BE OBTAINED BY THE EXPORTER. BANK REFERENCE MAY BE OBTAINED FROM DAVIVIENDA BRANCH OFFICE IN BUCARAMANQA. CONTACT: MR. GERMAN BULLA, APDO. 3423, BUCARAMANGA, COLOMBIA. PHONE: 360-982 (WK 23/TOFAS 0138)

INSTANT FULL CREAM MILK POWDER (TAIWAN). Quantity: 24 Tins X 400G/Carton- 3,440; 12 Tins X 900G/ Carton- 8,400. Quality: Top Grade; Butterfat- over 26 Percent; minerals - over 5,5 PCT; Protein - over 25 PCT; Lactos over 35 PCT. Packaging: Same as above. Delivery: July/August 1986. Quote: C&F Keelung, Taiwan. Bank Ref: The Chang HWA commercial Bank, Business Bank of Taiwan, 72, Chungking South Road, Section 1, Taipei. CONTACT: Peter H. T. Lu, President, Flying Eagle Ent. LTD, 16F, 663 Tun Hua South Road, Taipei, Taiwan. Telex: 25955 FLEAGLE TAIPEI. Cable: "FLEAGLE" TAIPEI. Phone: (02) 705-1162. (WK 23/STATE 0102)

JOINT VENTURE (IRELAND). FISH IMPORTER/EXPORTER AND RETAILER ESTABLISHED 1916, SALES USD 1.4 MIL. P.A., SEEKS JOINT VENTURE TO DEVELOP MANUFACTURING OF SPECIALITY VALUE ADDED PRODUCT. FACILITIES AVAILABLE - 23,000 CU FT COLD STORAGE, 18,000 CU FT CHILLED STORAGE, TOTAL PREMISES 4,800 SQ FT. EQUIPMENT - 30 KG SMOKER AND VAC PAC MACHINE. FINANCE AVAILABLE. FURTHER INFO ALSO FROM GERALDINE KELLY, SHANNON DEVELOPMENT CO., (A SEMI-STATE BODY) SHANNON TOWN CENTRE, COUNTY CLARE. CONTACT: MR PAUL CUSACK, RENE CUSACK LTD, DOCK ROAD, LIMERICK, IRELAND. PHONE: (061) 61555, TELEX: 26282. TELEX: 70301 RECU EI. PHONE: (061) 317566. (WK 23/TOFAS 0046)

JOINT VENTURE (IRELAND). MANUFACTURER AND PACKER OF FLOUR PRODUCTS (BREAD MIXES ETC) EST 1983, SALES USD 1/2 MIL. P.A., SEEKS JOINT MANUFACTURING ARRANGEMENT FOR NEW PRODUCT RANGE. PREMISES 8,000 SQ FT. FINANCE AVAILABLE. FURTHER INFO ALSO FROM GERALDINE KELLY, SHANNON DEVELOPMENT CO., (A SEMI-STATE BODY) SHANNON TOWN CENTRE, COUNTY CLARE, IRELAND. CONTACT: MR TM O'SHEA, SHANNON GRANARY, UNIT 6, CROSSAGALA, BALLYSIMON, LIMERICK, IRELAND. PHONE: (061) 61555, TELEX: 26282. PHONE: (061) 45511. (WK 23/TOFAS 0046)

JOINT VENTURE (YEMEN ARAB REPUBLIC). Firm is interested in Management contract or Joint Venture for Cultivation of 4000 Hectares of corn at one site. Product to be used in poultry feed. CONTACT: Hussein A. Maudah, Gen. Manager, Jahran Poultry Production Co., P. O. Box 10569, Sana, Yemen Arab Republic. Telex: 2676 JAHRAN YE. Cable: JAHRAN, SANAA. Phone: (02) 207409, Facsimile No. (02) 209505. (WK 23/TOFAS 0024)

LOGS-RED OAK, WHITE OAK, WALNUT, WHITE ASH AND BLACK ASH. B) LUMBER-RED OAK K/D (TAIWAN). Quantity: Regular Shipment. Quality: Red & White Oak K/D Lumber- 4/4x1c, 2c, 5/4xFas, 1c, 2c, 8/4xFas, 1c 8/4xFas,1c; Hard Maple K/D Lumber and White Ash K/D lumber-4/4 Fas. 1c and 5/4 Fas. 1c. Quote: Cif Taiwan or Fob. Delivery: Regular Shipment: Whole Year Basis. Bank Ref: The First Commercial Bank, Keelung Branch, Taiwan. CONTACT: Mr. Liou, T. D. Corp., 4F, 8-1 Lane 22 Chi Lin Road, Taipei, Taiwan. Telex: 27174 Ysliou. Fax: (02) 581-6855. Phone (02) 536-4357. (WK 23/STATE 0100)

LONG GRAIN MILLED RICE (PORTUGAL). Quantity: undisclosed. Quality: Top. Packaging: Bulk. Delivery: Every three months after contracting. Other Requirements: . Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0005)

LONG GRAIN PARBOILED MILLED RICE (SULTANATE OF OMAN). Well established Omani importer/distributor seeks reliable U.S. suppliers. Quantity: 20 ft container loads. Quality: 4/5 percent brokens. Packaging: 50 kg jute bags. Delivery: June 86 shipment. Other req: Sample requested by parcel post. Quote: C&F Muscat, Oman. CONTACT: Mr. Rajan Jhanjee, Salim Sulaiman Al Fairuz Commercial Agencies, P.O. Box 8820, Muttrah, Oman. Telex: 5324 ALFIRUZ ON. Phone: 562646/561399/561626. (WK 23/TOFAS 0161)

MAYONNAISE AND OTHER SALAD DRESSINGS (KUWAIT). Medium sized food and grocery products importer/distributor established in 1960 with annual sales of several million dollars seeks reliable U.S. suppliers. Quantity: One consolidated 20-ft container. Quality: highest. Packaging: consumer size jars. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels with Production and Expiry dates. Samples required.. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437217/2437287. (WK 23/TOFAS 0143)

MEAT SAUCES: PIZZA SAUCES (KUWAIT). Medium sized food and grocery products importer/distributor established in 1960 with annual sales of several million dollars seeks reliable U.S. suppliers. Quantity: One consolidated 20-ft container. Quality: highest quality meat and pizza sauces of all kinds. Packaging: consumer size jars/cans.

Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels with Production and Expiry dates. Samples required. Quote: C&F Kuwait. Bank ref: Bank of Kuwait and the Middle East; The Commercial Bank of Kuwait. CONTACT: Mr. Abdul Hafiz Abu Al Failat, Zaid Al-Kazemi Sons Trading Co, P.O. Box 30, Safat, Kuwait. Telex: 22339. Cable: ALKAZEMI. Phone: 2437217/2437287. (WK 23/TOFAS 0144)

MEDIUM GRAIN MILLED RICE (PORTUGAL). Quantity: Undisclosed. Quality: Top. Packaging: bulk. Delivery: every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes lda., Apartado 11, 2901 Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0003)

METHIONINE FOR POULTRY RATIONS (NEW ZEALAND). QUANTITY: 1000 MT WITH 300 MT SHIPPED WITHIN 2 MONTHS OF L/C RECEIPT. QUALITY: POWDER (D-L50),99 %. PURITY. PACKAGING: 25 KG BAGS SHIPPED ON PALLETS IN CONTAINERS. DELIVERY: WITHIN TWO MONTHS. OTHER REQ: WOULD PREFER WHOLE SHIPMENT OF 1000 MT IN ONE SHIPMENT. QUOTE: CIF BANDAR ABBAS, IRAN. BANK REF: NATIONAL BANK OF NEW ZEALAND. CONTACT: GRAHAME FRASER, MARITIME PACIFIC GROUP LTD, 17-19 GARRETT ST, P.O BOX 2058, WELLINGTON, NEW ZEALAND. TELEX: 31347 MITIRAM. PHONE: (04) 851-951. (WK 23/TOFAS 0070)

MOLASSES (PORTUGAL). Quantity: undisclosed. Quality: for feed. Packaging: bulk. Delivery: every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0013)

NATURAL HONEY (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: to be decided. Quality: highest quality pure natural honey. Packaging: consumer size jars. Delivery: ASAP. Other req: Full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0154)

OATS FOR SEEDING (TUNISIA). QUANTITY 500 MT. A SEMI GOVT AGENCY AND MAIN FORAGE SEED IMPORTER HAS ISSUED A TENDER FOR 500 MT OF OATS FOR SEEING. VARIETY: AVON AND SWAN. BID DEADLINE JUNE 12, 1986. DELIVERY PERIOD 45 DAYS AFTER OPENING OF BIDS. QUOTE FOB AND C &F PRICES. US EXPORTERS INTERESTED IN BIDDING MUST REGISTER AS HAVING PURCHASED FRENCH LANGUAGE TENDER (DOLLARS 30) AND SUBMIT BIDS IN SEALED ENVELOPE BY DEADLINE. ATO/TUNIS WILLING TO ACT AS INTERMEDIARY, (TELEX 14307 USATO) BUT TIME MAY BE SHORT TO EXPRESS MAIL TENDER TO US AND MAKE BID. CONSEQUENTLY, SUCCESSFUL BID WOULD PROBABLY REQUIRE VISIT BY COMPANY REP. CONTACT: JABEUR AMMAR, SOCIETE DE GRAINES FOURRAGERES ET PASTORAGES (GRAFOUPAST), 30, RUE ALAIN SAVARY, TUNIS, TUNISIA. (WK 23/TOFAS 0033)

ORANGE CONCENTRATE (KOREA). Quantity: 20 FT. container loads. Quality: high quality per sample (for tourist hotel use). Packaging: larger than 46 oz x 12 or bulk drums. Delivery: Prompt. Other Requirements: Sample required. Quote: At present buying 1 CTN (46 oz x 12) at $14 CIF Price but hoping to reduce cost to US$10 CIF level.

Bank ref: Korea Exchange Bank. CONTACT: Mr. Shin, Man Soo, Manager, Korea Tourist Hotel Supply, Center Inc. (KTHSC), 255-5, Nung-dong, Sungdong-ku, Seoul, Korea. Telex: K25898 SUPPLY. Cable: SUPPLY CENTER. Phone: 452-9025, 444-8821/5. (WK 23/TOFAS 0045)

ORANGES, GRAPEFRUIT (TAIWAN). Quantity: 10,000 Cartons. Quality: Top Grade. Packaging: Standard Export Packaging. Delivery: Prompt Shipment, subject to Harvest season. Quote: Cif Taiwan. Bank Ref: The First Commercial Bank, Fu Hsing Branch. Taipei. CONTACT: Mr. C. Y. Lin, President, Taiwan Denan Enterprise Co., P. O. Box 53-186, Taipei, Taiwan. Telex: 22602 Kenan. Cable: Kenan Taipei. Phone (02) 772-0306. (WK 23/STATE 0099)

PARBOILED RICE (WEST GERMANY). Quantity: 50,000 MT. Quality: grade 2, 4% broken. Packaging: 50 kg bags. Company was established in 1986. Handles Middle Eastern business as well as FRG. This order is destined for Saudi Arabia. Delivery: ASAP. Quote: C&F Jeddah or Ryad or FOB. Bank ref: Pacific Bank, Los Angeles. CONTACT: Mr. Patrick E. Filsouf, D.F.I Import Export Grosshandel, Wilhelmstrasse 38, D-6200 Wiesbaden, West Germany. Telex: 4186204 DFI D. Phone: (06121) 304063. (WK 23/TOFAS 0050)

PEANUTS (SINGAPORE). Manufacturer, distributor dealing in edible nuts and preserved fruits and with annual sales volume in the range of S$1,000,000 - 10,000,000 seeks reliable U.S. suppliers of peanuts. Has been in business since 1972. Quantity: Approximately 2000 lbs. Quality: 1st grade/supreme. Packaging: vacuum packed/cartons. Delivery: 2-3 weeks. Quote: CIF Singapore. Bank ref: United Overseas Banking Limited, Geylang East Branch, Singapore. CONTACT: Poh Ah Seng, Seng Hua Hng Foodstuffs Pte Ltd, Block 1012, Aljunied Ave 3 #01-27, Singapore 1438. Telex: RS38892 NUTSCO. Cable: MIXNUTS SINGAPORE. Phone: 7489387. (WK 23/TOFAS 0070)

PISTACHIOS SINGAPORE). MANUFACTURER, DISTRIBUTOR DEALING IN EDIBLE NUTS AND PRESERVED FRUITS AND WITH ANNUAL SALES VOLUME IN THE RANGE OF S$1,000,000 - 10,000,000 SEEKS RELIABLE U.S. SUPPLIERS OF PISTACHIOS. HAS BEEN IN BUSINESS SINCE 1972. QUANTITY: APPROXIMATLY 2000 LBS. QUALITY: 1ST GRADE SUPREME. PACKAGING: VACUMM PACKED/CARTONS. DELIVERY: 2-3 WEEKS. QUOTE: CIF SINGAPORE. BANK REF: UNITED OVERSEAS BANKING LIMITED, GEYLANG EAST BRANCH, SINGAPORE. CONTACT: POH AH SENG, SENG HUA HNG FOODSTUFFS PTE LTD, BLOCK 1012, ALJUNIED AVE 3 #01-27, SINGAPORE 1438. TELEX: RS38892 NUTSCO. CABLE: MIXNUTS SINGAPORE. PHONE: 7489387. (WK 23/TOFAS 0068)

POTATO, CORN AND SIMILAR CHIPS; SNACK FOODS INCLUDING PEANUTS (KUWAIT). Modern 100,000 sq ft superstore; groceries, variety and in house wholesale operations, opened in August 1985 with five smaller outlets planned to open within 18 months, seeks reliable U.S. suppliers. Quantity: one consolidated 20-ft container (trial order). Quality: highest. Packaging: consumer size cans, jars etc. Delivery: ASAP. Other req: full English/Arabic or only Arabic labels including Production and Expiry dates. Quote: C&F Kuwait. Bank ref: The National Bank of Kuwait. CONTACT: Mr. Martin Miller, Americana International Safeway, P.O. Box 23828, Safat, Kuwait. Telex: 30197. Cable: SAFEWAY. Phone: 738399. (WK 23/TOFAS 0153)

PRE-COOKED BREAD DOUGH, FROZEN (BELGIUM). Wants: bread dough; Quality: pre-cooked, totally ready for use, frozen. Quantity: 100 MT (on a trial basis). Packaging: to be specified in offer. Quote: FOB and CIF/Antwerp. CONTACT: Ms. Van Heel, Irlac International sprl, Av Fr. Roosevelt 92, B-1050 Brussels, Belgium. Phone: 2/640,70.06 Telex: 64071 IRLAC B. (WK 23/TOFAS 0029

PREGNANT HOLSTEINS (VENEZUELA). QUANTITY : 90 ANIMALS. QUALITY: 3-6 MONTHS PREGNANT, MILK PRODUCTION 18,000 LBS. MINIMUM, PDM 1000. PACKAGING: AIR. OTHER REQ: SANITARY CERTIFICATE FROM COUNTRY OF ORIGIN. QUOTE: FOB PORT OF ORIGIN, CIF BARQUISIMETO. BANK REF: BANCO MERCANTIL. CONTACT: MR. ENRIQUE MALDONADO, AGROPECUARIA SAN FRANCISCO, AV. #6, ENTRE CALLES 31 Y 32, EDIF. CHAMA, OFIC. #5., VALERA, ESTADO TRUJILLO, VENEZUELA. PHONE: (071)38875. (WK 23/TOFAS 0048)

RASPBERRIES (SWITZERLAND). QUANTITY: MINIMUM 1 MT. QUALITY: STANDARD QUALITY. PACKAGING: STANDARD. DELIVERY: SPRING, FALL, WINTER. QUOTE: CIF-GENEVA-AIRPORT. BANK REF: SWISS BANK CORPORATION, CH-1110 MORGES, SWITZERLAND. CONTACT: MRS. ELIANE HELFER, GEORGES HELFER S.A., RUE DES FOSSES 45, 1110 MORGES, SWITZERLAND. TELEX: 458132. PHONE: 021 71-56-34. (WK 23/TOFAS 0022)

REFINED WHITE SUGAR - CANE (SOUTH AFRICA). IMPORTER ESTABLISHED COMMODITY BROKER FIRM 18 MONTHS AGO. WAS PREVIOUSLY WHOLESALER AND RETAILER NOW SEEKS RELIABLE U.S. SUPPLIERS FOR VARIOUS COMMODITIES. QUANTITY: 50,000 - 100,000 MTS. QUALITY: A GRADE. PACKAGING: BULK. DELIVERY: IMMEDIATELY. OTHER REQ: TO HAVE ONLY COUNTRY OF ORIGIN ON SHIPPING DOCUMENTS. QUOTE: FOB USA PORT. BANK REF: NEDBANK, SMITH STREET, DURBAN. CONTACT: MR. NEIL ARMITAGE, STAR GIFTWARE AGENCIES (PTY) LTD., P.O. BOX 10448, MARINE PARADE, DURBAN 4056, NATAL, SOUTH AFRICA. TELEX: 621067SA. PHONE: DURBAN (031) 21-3558. (WK 23/TOFAS 0078)

RICE (SINGAPORE). Trading company with annual sales volume in the range of $10,000,000 - 25,000,000 seeks reliable U.S. suppliers of rice. Especially interested in 'Lady' brand. Has been in business since 1978. Quantity: in containers. Quality: prefer good quality. Packaging: as per manufacturers' standard packaging. Delivery: ASAP. Quote: C&F S'pore or C&F Jeddah (S.A.) Bank ref: United Overseas Banking Limited, 1 Bonham Street, Singapore. CONTACT: David Looi, Arabian S'pore Corporation Pte Ltd, 5-A Crescent Road Singapore 1543. Telex: RS33199 ARABI. Phone: 3451555. (WK 23/TOFAS 0073)

SAUSAGES (GUATEMALA). MEDIUM-SIZE RETAILER, THREE YEARS IN BUSINESS, INTERESTED IN FIRST-QUALITY SAUSAGES FOR DIRECT SALE AND DISTRIBUTION. QUANTITY: TO BE SPECIFIED. QUALITY: OPTIMUM. PACKAGING: ADEQUATE FOR EXPORT. DELIVERY: ASAP. OTHER REQ: NECESSARY PAPERWORK. QUOTE: FOB OR CIF LA AURORA INTERNATIONAL AIRPORT, GUATEMALA CITY. BANK REF: BANCO DE OCCIDENTE - 7A. AVENIDA 11-15, ZONA 1. CONTACT: MR. EDGAR SARCENO, REDISERSA, AVENIDA LAS AMERICAS 7-30,ZONA 13; OFICINA 5-B, GUATEMALA CITY, GUATEMALA. TELEX: 6008 INTERV GU. PHONE: (502) 31-86-67. (WK 23/TOFAS 0088)

SESAME SEEDS -SHELLED (BELGIUM). Wants: sesame seeds. Quality: shelled. Quantity: 1 container. Packaging: bulk. Delivery: ASAP after placement of order. Quote: CIF/Antwerp. CONTACT: Mr. Peker, TRAKYA sprl, Boulevard de Dixmude 65, B-1000 Brussels, Belgium. Phone: 2/217.69.60 Telex: 64315 TRAKYA B (WK 23/TOFAS 0031)

SOYBEAN MEAL (PORTUGAL). Quantity: undisclosed. Quality: standardized. Packaging: bulk. Delivery: Every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0007)

STALLIONS, BREED MARES (PAKISTAN). IMPORTER FOR INSTITUTIONAL TRADE AND WHOLESALE HAS BEEN IN BUSINESS FOR TWO YEARS IMPORT VOLUME ALL SOURCES: DOLLARS. ONE MILLION. IMPORT VOLUME U.S. BETWEEN DOLLARS. 50,000 TO ONE MILLION. QUANTITY: 1) FIVE STALLIONS, 2) 60 HEAVY TYPE BREED MARES. QUALITY: STALLIONS TESTED AND CERTIFIED FOR FERTILITY AND SOUNDNESS BY VETINERARYY SURGEON, AGE 4-6 YEARS, HEIGHT 16-0 HANDS OR ABOVE, GIRTH 80 INCHES OR MORE, BANE 10 INCHES AND ABOVE FOR PERECHERN AND SUFFOLK STALLIONS AND 76 INCHES AND OVER GIRTH, NOT LESS THAN 8 INCHES BANE FOR GREY THOROUGHBRED STALLION HAVING A RACING RECORD. HEAVY BREED IN-FOAL MARES CERTIFIED FOR EARLY IN-FOAL PREGNANCY, NON-ABORTION AND VIRAL METRITS SAFELY. PACKAGING: SECURED FOR AIR LIFTING. DELIVERY: END OCTOBER/NOVEMBER 1986. OTHER REQ: THE ANIMALS WILL BE INSPECTED BY A REPRESENTATIVE OF THE FIRM OR GOP BEFORE PURCHASE. QUOTE: CIF LAHORE, CIF ISLAMABAD, BY AIR FREIGHT PRE-PAID BUT DESCRIBED SEPARATELY, OFFER TO BE VALID FOR FOUR MONTHS FROM THE DATE OF THE QUOTE. BANK REF: NATIONAL BANK OF PAKISTAN, LAHORE CANTONMENT BRANCH. CONTACT: BHATTI, KHAQAMS ENTERPRISES, 17, BAGH ALI ROAD, P.O. BOX 6072, LAHORE - 13/ PUNJAB, PAKISTAN. TELEX: 44821 STOK PK (ATN. JAVED IQBAL). PHONE: 373254, 370068 LAHORE. (WK 23/TOFAS 0137)

STAWBERRIES (SWITZERLAND). QUANTITY: MINIMUM 1 MT. QUALITY: TOP. PACKAGING: STANDARD. DELIVERY: ALL YEAR, EXPECT SUMMER. QUOTE: CIF-GENEVA-AIRPORT. BANK REF: SWISS BANK CORPORATION, CH-1110 MORGES, SWITZERLAND. CONTACT: MRS. ELIANE HELFER, GEORGES HELFER S.A., RUE DES FOSSES 45, 1110 MORGES, SWITZERLAND. TELEX: 458132. PHONE: 021 71-56-34. (WK 23/TOFAS 0018)

SUCROSE FATTY ACID ESTER, B) GLUCONO-LACTONE (TAIWAN). Quantity, Packaging & Delivery: To be Negotiated. Quality: Food Grade. Quote: Cif Taiwan. Bank Ref: Taipei City Bank, Ta an Branch, Taipei. CONTACT: Alan K. Y. Chiu, Vice President, Yung Cheng Chemical Works LTD, 23 Tung Feng Street, Taipei, Taiwan. Telex: 25455 Kctrade. Phone: (02) 709-1650. (WK 23/STATE 0093)

SUGAR, REFINED (SWITZERLAND). Quantity: 100,000 MT. Quality: poor. Packaging: bags of 50 kilos. Delivery: end of May. Quote: CIF, North Africa. Bank ref: Banque De Paris De Pays Bas, 1200 Geneva. CONTACT: Mr. Tamman, Regimpex Enterprise, P.O. Box 53, Ch-1224 Chene-Bourgeries, Switzerland. Telex: 418525 REGI. Phone: 21/49-85-33. (WK 23/TOFAS 0012)

SUNFLOWER MEAL (PORTUGAL). Quantity: undisclosed. Quality: standardized. Packaging: Bulk. Delivery: Every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0008)

SWEET CORN SEEDS, SPINACH SEEDS, SNOW PEA SEEDS (TAIWAN). Quality, quanity, Packaging & Delivery: To be Negotiated. Quote: CIF Taiwan. Bank, San Chung Branch, Taipei. CONTACT: Mr. Tu Kuo-Ching, Ming HWA Seed Co., LTD, 3-2 Chungsing Rd. Sec 2 Sanchung, Taipei, Taiwan. Phone: (02) 971-2749. (WK 23/STATE 0104)

SWEET POTATOES (PORTUGAL). Quantity: undisclosed. Quality: for feed and food. Packaging: Bulk. Delivery: Every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0009)

UNMILLED RICE (PORTUGAL). Quantity: undisclosed. Quality: medium and long grain. Packaging: bulk. Delivery: every three months after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0004)

VARIOUS VITAMINS (NEW ZEALAND). QUANTITY: VIT. A - 12,100 KGS COVERED PALMITATE; D3 - 88 KGS; E - 28,600 KGS COVERED PALMITATE DL TOCOPHEROL ACET.; K - 4,840 KGS SODIUM BISULFITE; B1 - 4,400 KGS HYDROCHLORIDE; B2 - 11,000 KGS; B3 - 28,600 KGS CALCIUM PANTHOTANATE; NIACIN - 77,000 KGS; PYRODOXIN - 3,300 KGS; HYDROCHLORIDE FORM CYANOCOBALAMIN - 29 KGS; FOLIC A - 1,980 KGS; BIOTIN - 330 KGS; CHOLINE - 880,000 KGS = TOTAL 1,052,267 KGS. PACKAGING: PACKED IN 5 KG UP TO 25 KG SHIPPED ON PALLETS IN CONTAINERS. DELIVERY: WITHIN THREE MONTHS. OTHER REQ: PAYMENT WILL BE MADE THROUGH LETTER OF CREDIT LONDON. QUOTE: CIF BANDAR ABBAS. BANK REF: NATIONAL BANK OF NEW ZEALAND. CONTACT: GRAHAME FRASER, MARITIME PACIFIC GROUP LTD, 17-19 GARRETT ST, P.O BOX 2058, WELLINGTON, NEW ZEALAND. TELEX: 31347 MITIRAM. PHONE: (04) 851-951. (WK 23/TOFAS 0071)

WHEAT (WEST GERMANY). Quantity: 10,000 MT. Quality: for milling and baking purposes. Packaging: loose. Company was established in 1979. Handles primarily Yugoslavian business. This order is destined for Yugoslavia. Payment by Letter Of Credit. Delivery: ASAP. Quote: C&F Ploce (Yugoslavian port) of FOB. Bank ref: Dresdner Bank, 6450 Hanau 1. CONTACT: Mr. H. Luckhardt, I.K.G. GmbH, Bogenstrasse 21, D-6450 Hanau 11, West Germany. Phone: (06181) 56708. Telex: 4184161 IKG D. (WK 23/TOFAS 0052)

WHEAT BRAN (PORTUGAL). Quantity: 5,000 MT every three months. Quality: standardized. Packaging: bulk. Delivery: soonest possible after contracting. Quote: CIF Lisbon, FOB and C&F. Bank ref: Banco Espirito Santo e Comercial de Lisboa, Av. da Liberdade, Lisboa. CONTACT: Michel Hillion, SAPEC-Racoes Lda., Apattado 11, Setubal Codex, Portugal. Telex: 16321 SAPEC P. Phone: (065) 29171. (WK 23/TOFAS 0006)

WHITE HARD MAPLE 5/4 (TAIWAN). Quantity: Two or three containers/month. Quality: 1 common or 1n2; White (Four Surface White) no split, no bark, no Honey Comb, no blue stain, no black stain. Packaging: Containers. Delivery: One container/two weeks. Quote: CIF Taiwan or FOB. Bank Ref: The Hua Nan Commercial Bank, Shin Sheng Branch, Taipei. CONTACT: Mr. C. C. Lin, Mechatronics Co., LTD, 130, Chung Hsiao E Rd, Sec 2, Taipei, Taiwan. Telex: 24499 Mecton. Phone: (02) 396-9303. (WK 23/STATE 0105)

WINES (GUATEMALA). MEDIUM-SIZE RETAILER, THREE YEARS IN BUSINESS, INTERESTED IN FIRST-QUALITY WINES FOR DIRECT SALE AND DISTRIBUTION. QUANTITY: TO BE SPECIFIED. QUALITY: QUOTE SEVERAL BRANDS AND TYPES. PACKAGING: ADEQUATE FOR EXPORT. DELIVERY: ASAP. OTHER REQ: NECESSARY PAPERWORK. QUOTE: FOB OR CIF LA AURORA INTERNATIONAL AIRPORT, GUATEMALA CITY. BANK REF: BANCO DE OCCIDENTE - 7A. AVENIDA 11-15, ZONA 1. CONTACT: MR. EDGAR SARCENO, REDISERSA AVENIDA LAS AMERICAS 7-30,ZONA 13; OFICINA 5-B, GUATEMALA CITY, GUATEMALA. TELEX: 6008 INTERV GU. PHONE: (502) 31-86-67. (WK 23/TOFAS 0087)

WOOD PRODUCTS (ALGERIA). THE ALGERIAN ENTERPRISE FOR FURNITURE AND WOOD CONVERSION HAS OPENED A TENDER FOR THE FOLLOWING WOOD PRODUCTS; A. SAWN TIMBER TYPE QUANTITY PINE OR PICEA 47,000 M3 RED NORTHERN -PINE 3,000 M3, OAK 5,000 M3 BEECH 3,000, M3 ELM 2,000, M3 PINE "MARITIME" 5,000 M3, SYLVESTER PINE 4,000 M3. B. CUTTING TIMBER OAK 1,500 M3 ELM 500 M3 ASH 500 M3 INTERESTED SELLERS MUST SEND 2 COPIES OF THEIR OFFERS IN DOUBLE SEALED ENVELOPES TO THE ABOVE ADDRESS. THE OUTER ENVELOPE MUST BE ANONYMOUS, CARRYING NO MARKINGS WITH THE EXCEPTION OF THE FOLLOWING: APPEL D'OFFRES INTERNATIONAL NO. 03-86-DC- A NE PAS OUVRIR. THE LAST DATE OFFERS WILL BE ACCEPTED IS 24 JULY 1986. THE OFFERS RECEIVED WILL REMAIN VALID FOR 90 DAYS AFTER THIS DATE. PRICES MUST BE FOB PORTS OF SHIPPING AND C&F ALGERIAN PORTS. CONTACT: DIRECTION COMMERCIALE FIRM, ENATB (ENTREPRISE NATIONALE D'AMEUBLEMENT ET DE TRANSFORMATION DU BOIS), B.P. 18 ROUTE DE CHREA, BOUINAN - WILAYA DE BLIDA, ALGERIA. (WK 23/TOFAS 0053)

YELOW CORN (YEMEN ARAB REPUBLIC). Quantity: 18,000 MT. Quality: contact inquirer. Packaging: 50 kg bags. Delivery: 3,000 MT every other month. Other req: include 5 pct commission for importer in quote. Quote: C&F Hodeidah, Liner terms. Bank ref: United Bank Ltd, Sana'a. CONTACT: Abdallah Salah Al-Kirbee, Al-Kirbee for Trading Services, P.O. Box 1921, Sana'a, Yemen Arab Republic. Telex: 2870 KIRCO YE. Phone: 272389/272415. (WK 23/TOFAS 0021)

Marketing Announcement

Emerging Agricultural Marketing Opportunities in the Pacific Rim: A recently released study by the Foreign Agricultural Service assesses emerging agricultural trade opportunitites in twelve countries comprising the Pacific Rim. (Consists of Australia, China, Hong Kong, Indonesia, Japan, South Korea, Malaysia, New Zealand, the Philippines, Singapore, Taiwan and Thailand). Countries in the Pacific Rim have emerged during the last decade as one of the world's largest trading blocs recently importing between $42-44 billion in agricultural commodities.

Targeted at a wide audience in the export community, the paper progressively disaggregates the trade data along bulk/value-added lines in a manner that facilitates a comprehensive understanding of the region's agricultural trade. The study includes narrative analysis and commodity trade statistics covering 126 products imported by the Pacific Rim countries.

The study is available in paper or disk form. The cost of each is $30.00 or $50.00 for both paper and disk. To order the paper send a check or money order made payable to FOREIGN AGRICULTURAL SERVICE-USDA to:

Pacific Rim Staff Paper
Foreign Agricultural Service
AIMS Program, Rm 4649-S
Washington, D.C. 20250
Telephone: (800) FAS-AIMS/(800) 327-2467

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The NASDA National Food and Agriculture Exposition is the world's largest display of U.S. food and grocery products for export. NASDA '87 (29-30 April and 1 May) will be an ideal forum for meeting serious foreign buyers at a bargain price. The Seattle location promises an especially fine buyer turnout, especially from the Pacific Rim Nations.

For more information contact:

The Exposition Director
NASDA National Food and Agriculture Exposition
1616 H Street, N.W.
Washington, D.C. 20006
Phone: (202) 628-1566
Telex: 9103500181 NASDA UD

EXPORT OPPORTUNITIES FOR FOOD PRODUCTS

With the recent decline in the value of the dollar on international markets, now may be the time to consider introducing your firm's food products overseas.

The Foreign Agricultural Service (FAS) offers a cost-effective service for U.S. firms to explore foreign markets. The FAS organizes U.S. National Pavilions in major International Trade Shows throughout the world. A typical U.S. Pavilion includes amenities such as individual booths, a trade lounge, advance public relations, product shipment and customs clearance for the show. The trade leads and sales are up to you!

Following is a list of international shows through 1988 of interest to exporters. For more information, contact: Export Programs Division, Room 4944-S, Washington, DC 20250, (202) 447-3031.

INTERNATIONAL FOOD SHOW CALENDAR
1986-88

SHOW	PRODUCTS	DATES
FOOD PACIFIC, Vancouver	Food/Beverage	Aug. 29-Sept. 2, 1986
USIFS, San Francisco	Food/Beverage	September 5-7, 1986
IKOFA, Munich	Food/Beverage	September 19-24, 1986
*SIAL, France	Food/Beverage	Oct. 20-24, 1986
AGCHINA, Guangzhou	Agricultural	Nov. 27-Dec. 2, 1986
*HORECAVA - Netherlands (Dutch Agents Only)	Food/Beverage	Jan. 5-8, 1987
*IFE, U.K.	Food/Beverage	February 1-5, 1987
*SAUDIFOOD '87	Food/non-alcholic Beverage	February 14-18, 1987
*FOODEX, Tokyo	Food/Beverage	March 10-14, 1987
NASDA, Seattle	Food/Beverage	April 29-May 1, 1987
*HOFEX, Hong Kong	Hotel/Catering	May 26-29, 1987
USIFS, San Francisco	Food/Beverage	June 9-11, 1987
ROKA, Utrecht	Wine/Deli	September 14-16, 1987
*ANUGA, Cologne	Food/Beverage	October 10-15, 1987
AGCHINA, Beijing	Agricultural	November 5-11, 1987
*HORECAVA, Netherlands (Dutch Agents Only)	Food/Beverage	January 1988
*MEFEX, Bahrain	Food/Equipment	Feb. 27-Mar. 2, 1988
ROKA, Utrecht	Food/Beverage	February 1988
ALIMENTARIA, Barcelona	Food/Beverage	March 1988
*FOODEX, Tokyo	Food/Beverage	March 1988
*HELFEX, UK	Health Food	April 1988

* FAS participation anticipated.

May 1986

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U.S. Department of Agriculture
Washington, D.C. 20250